


City of Knoxville

2023 Business
Opportunities Breakfast
Presentation

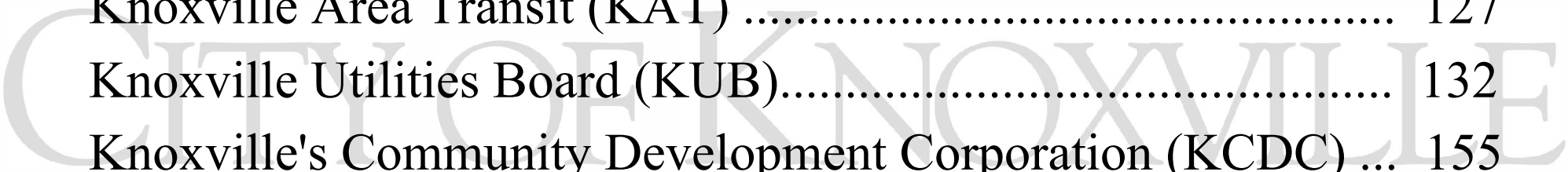
June 21, 2023



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City of Knoxville

Engineering Department

Civil Engineering

Engineering Development Services

Stormwater Engineering

Transportation Engineering

2023 Business

Opportunities Breakfast

Boyd's Bridge Pike

Sidewalk Project

Designer: City of Knoxville

Design & ROW Phase:

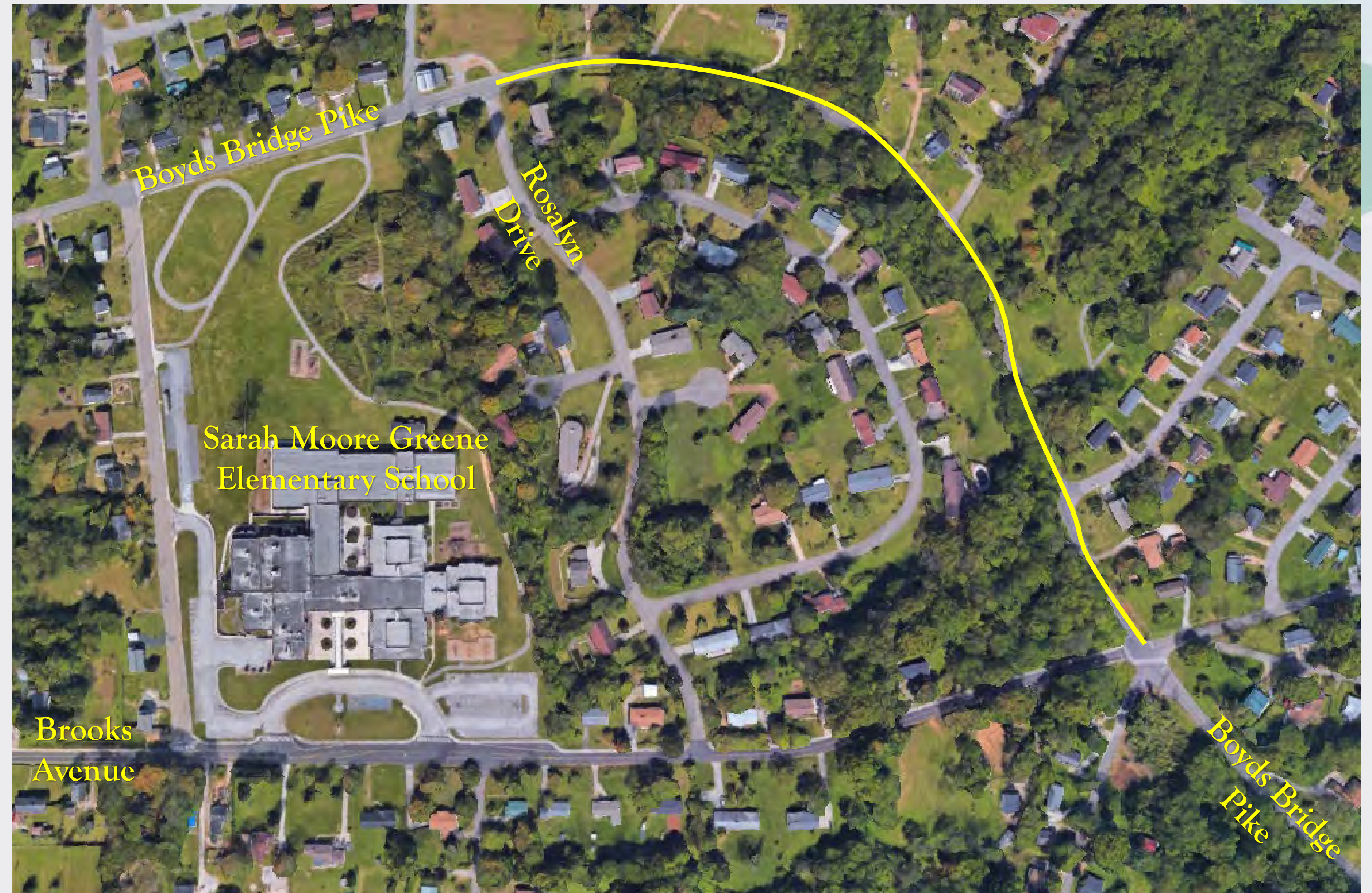
Ongoing thru Spring 2024

Bid & Award Phase:

Summer 2024

Construction Phase: Fall

2024 – Spring 2025





**Broadway Streetscapes Project
Designer:
Barge Design Solutions, Inc.**

**Design & ROW Phase:
Ongoing thru Spring 2024**

**Bid & Award Phase:
Summer 2024**

**Construction Phase:
Fall 2024 – Spring 2025**

This project will construct a new shared use path extending First Creek Greenway from near Cecil Avenue to near Woodland Avenue



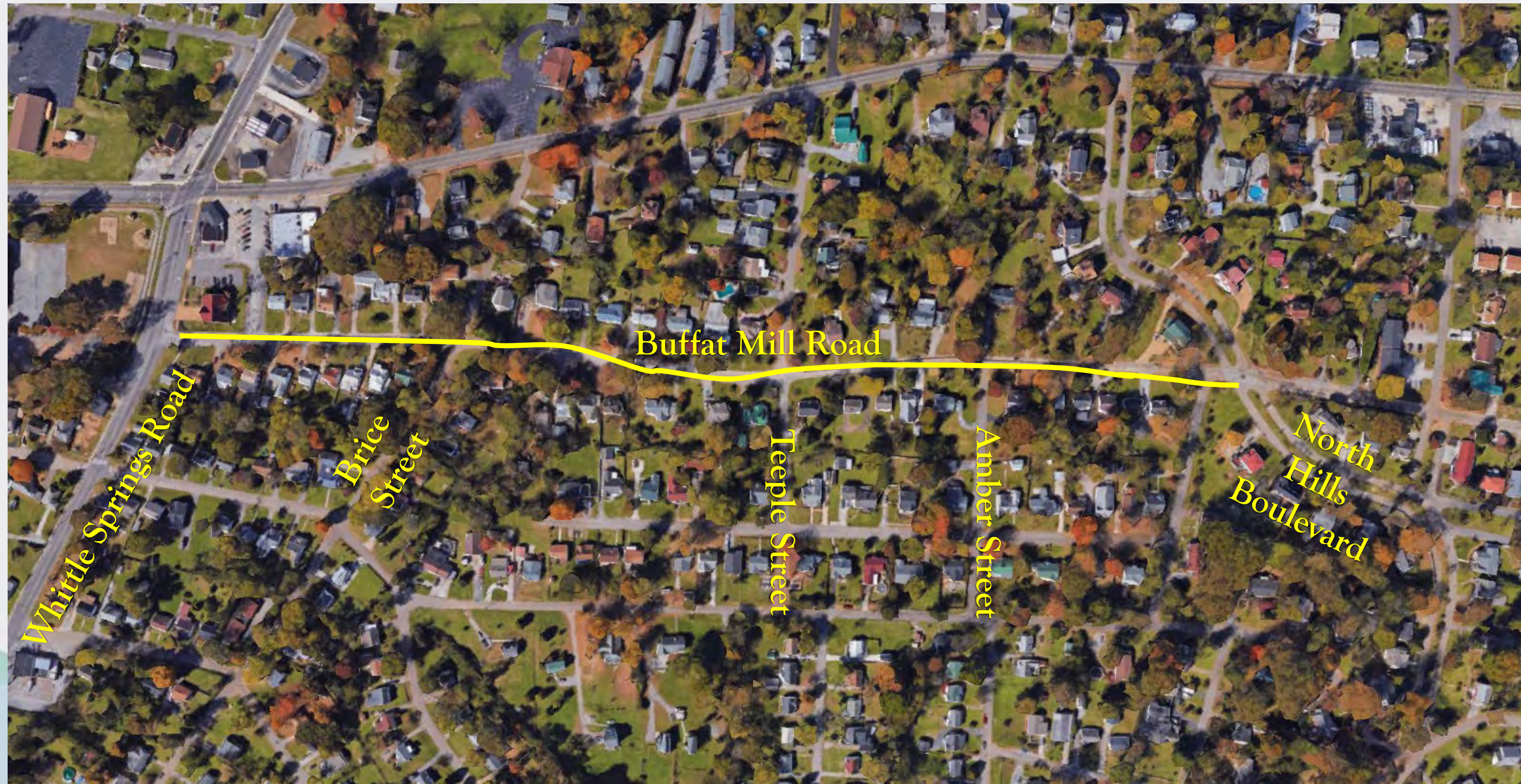
Buffat Mill Road Sidewalk Project

Designer: City of Knoxville

Design & ROW Phase: Ongoing thru Spring 2024

Bid & Award Phase: Summer 2024

Construction Phase: Fall 2024 – Spring 2025





**Burlington
Streetscapes Project
Designer:
Johnson, Mirmiran
& Thompson, Inc.**

**Design & ROW
Phase: Ongoing thru
Spring 2023**

**Bid & Award Phase:
Summer 2023**

Construction Phase: Fall 2023 – Summer 2024



Cal Johnson ADA Connection

Designer: City of Knoxville

Design Phase:

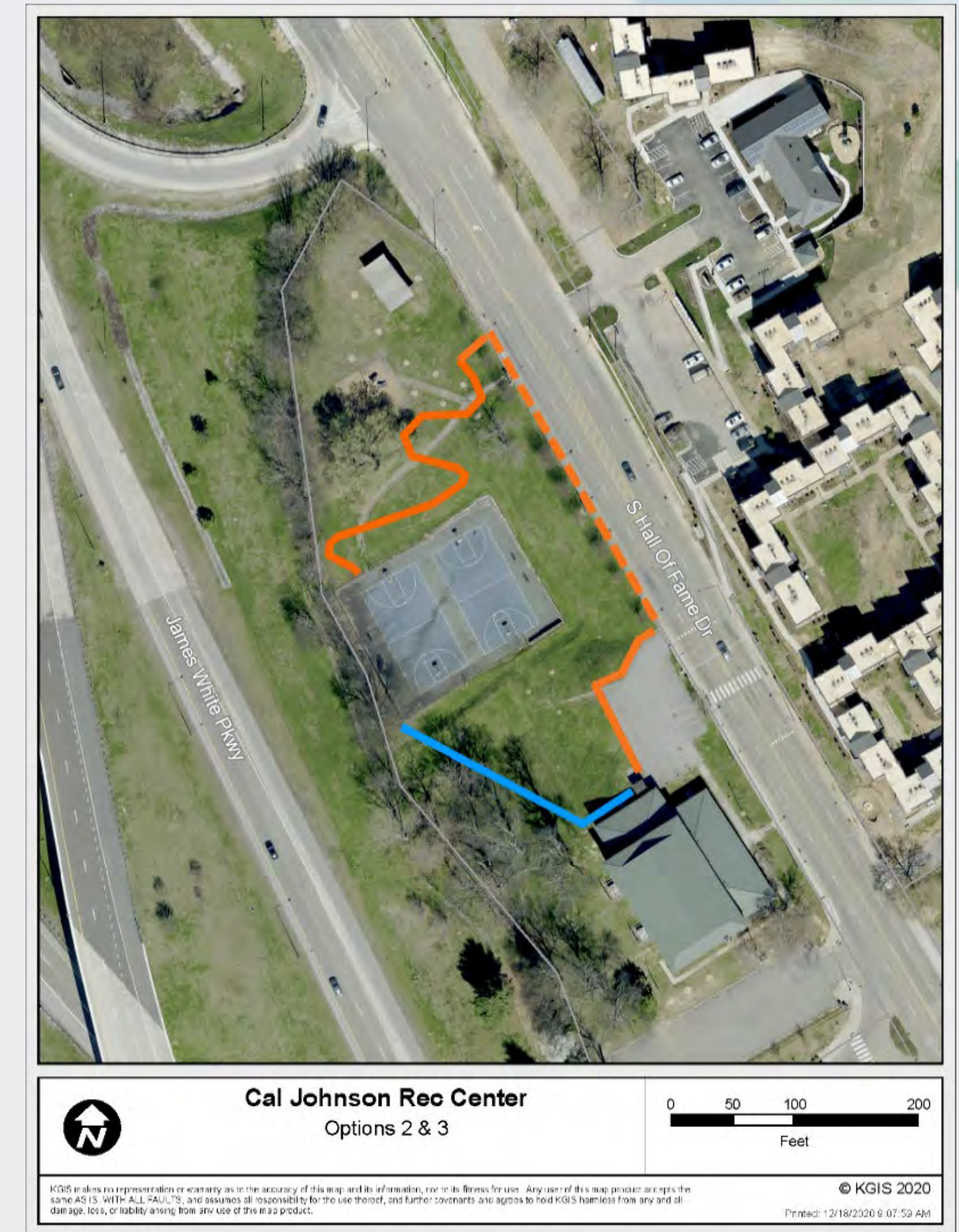
Ongoing thru Spring 2023

Bid & Award Phase:

Summer 2023

Construction Phase:

Fall 2023



Cecil Webb Recreation Center Renovations Project

Designer: TBD

Design Phase:

Summer 2023 – Fall 2023

Bid & Award Phase:

Winter 2024

Construction Phase:

Winter 2024 –

Summer 2024



Chapman Highway at Fort Avenue Signal Project

Designer: TBD

Design & ROW Phase: TBD

Bid & Award Phase: TBD

Construction Phase: TBD



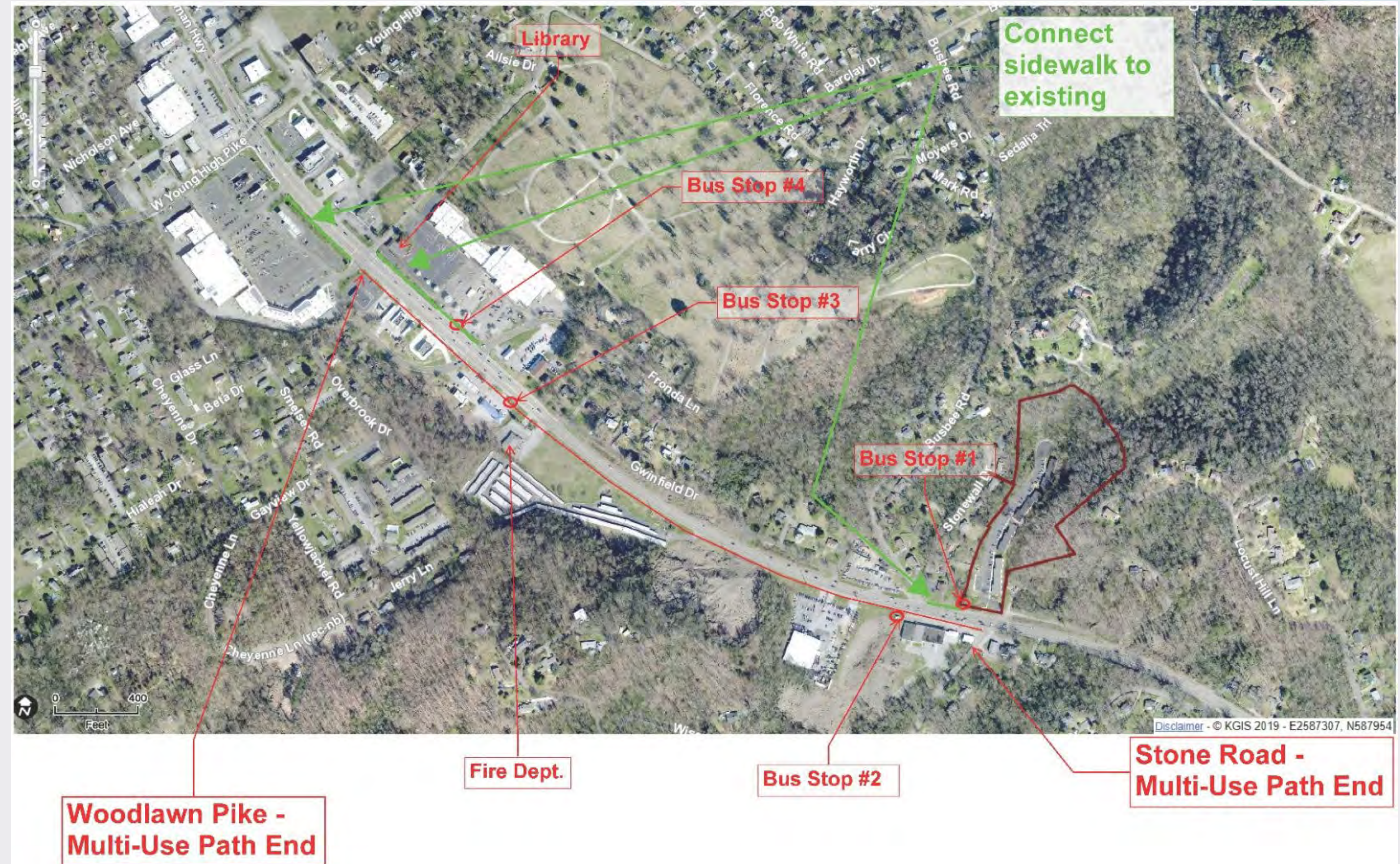
Chapman Highway Multimodal Project

Designer: Barge Design Solutions, Inc.

Design & ROW Phase:
Ongoing thru Summer 2024

Bid & Award Phase:
Fall 2024

Construction Phase:
Winter 2025 – Summer 2025





Cherry Street Sinkhole Water Quality Improvements Project Phase II Designer: TBD

Design & ROW Phase: Fall 2023

Bid & Award Phase: Spring 2024

**Construction Phase:
Summer 2024 – Fall 2024**

Citywide Guardrail Management Program

Designer: City of Knoxville

Bid & Award Phase:

Summer 2023

Construction Phase:

Fall 2023 – Spring 2024



Citywide Pavement Marking Maintenance Project

Designer: City of Knoxville

Bid & Award Phase:

Summer 2023

Construction Phase:

Fall 2023 – Summer 2024



Citywide Traffic Sign Assessment and Inventory Project

Designer: City of Knoxville

Bid Phase:
RFQ Summer 2023





2023 Creek Corridor Restoration Project

Designer: City of Knoxville

Bid & Award Phase: Summer 2023

Construction Phase: Summer 2023 – Summer 2024



2024 Curb Cuts Project
Designer: City of Knoxville
Design Phase: Fall 2023
Bid & Award Phase: Winter 2024
Construction Phase: Spring 2024 – Fall 2024



Southwest Corner of Worlds Fair Park Drive and Clinch Avenue - Before Construction and After Construction





**Cured-In-Place Pipe IV
Project Phase II
Designer:
Smith Seckman Reid,
Inc.**

**Design & ROW Phase: Fall 2023
Bid & Award Phase: Winter 2024
Construction Phase: Spring 2024**



**Dr. E.V. Davidson
Community Center
Roof Replacement
Project
Designer:
Benefield Richters**

**Design Phase:
Complete**

**Bid & Award Phase:
Summer 2023**

Construction Phase: Fall 2023 – Winter 2024



East Knox Greenway Project

Designer:

Barge Design Solutions, Inc.

Design & ROW Phase:

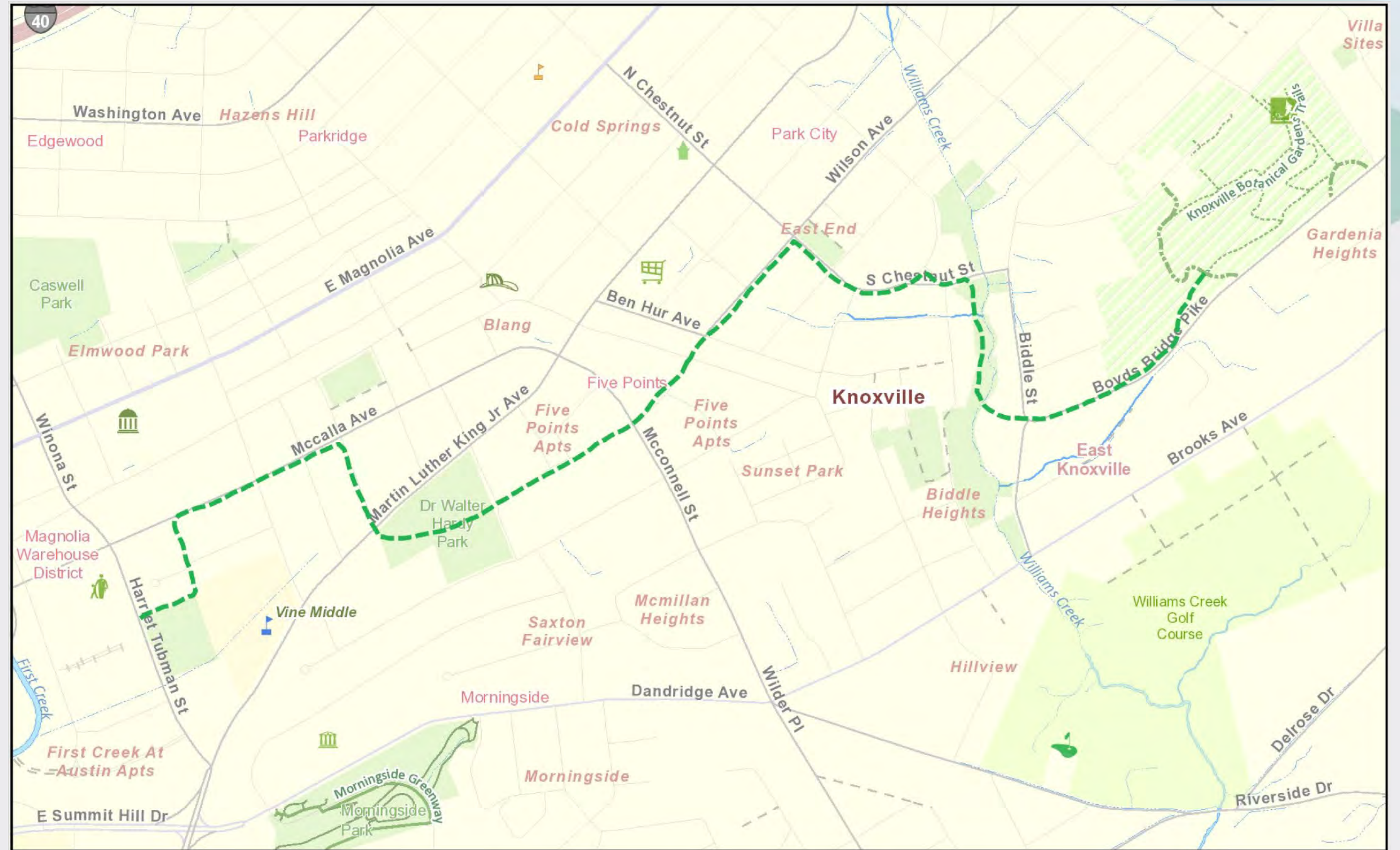
Ongoing thru Winter 2025

Bid & Award Phase:

Spring 2025

Construction Phase:

Summer 2025 – Winter 2026



East Knox Greenway

Harriet Tubman Park to Knoxville Botanical Gardens

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2023 Facilities Paving Project

Designer: City of Knoxville
Design Phase: Spring 2023
Bid & Award Phase: Summer 2023
Construction Phase: Fall 2023 – Winter 2024

Potential sites being evaluated include:



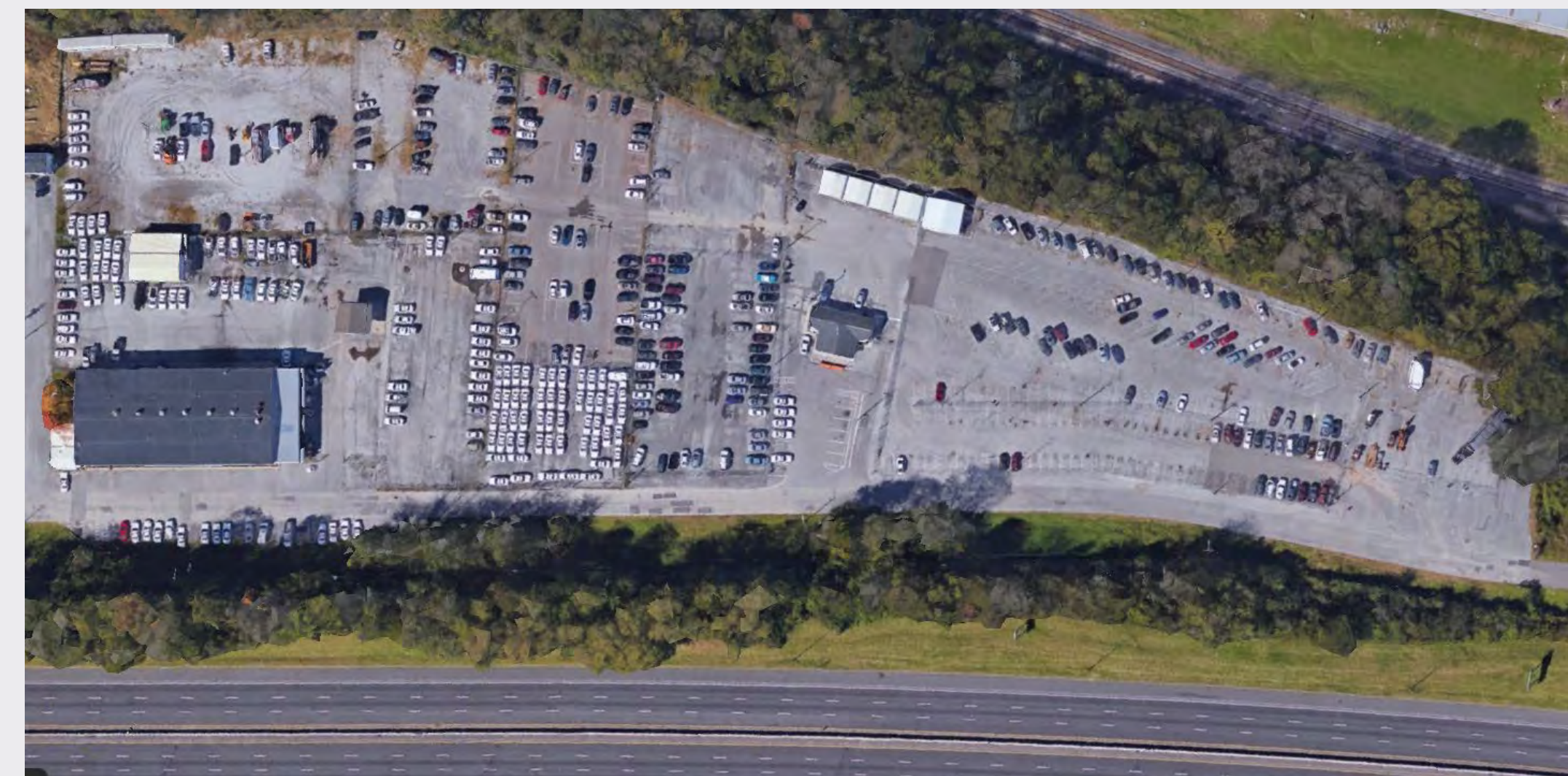
Knoxville Adaptive Education Center parking



Knoxville Municipal
Golf Course parking



Whittle Springs Golf Course parking



Light Duty Shop parking & Impound Lot parking





**Gay Street Traffic Signal
Pole Replacement Project
Designer: Gresham Smith**

**Design & ROW Phase:
Summer 2022**

**Bid & Award Phase:
Winter 2024**

**Construction Phase:
Spring 2024 – Winter 2025**

Greenway Drive Bridge Project Designer: TBD

Design & ROW Phase: Fall 2023 – Summer 2024

Bid & Award Phase: Fall 2024

Construction Phase: Winter 2025 – Summer 2025

Photographs

Bridge ID#: 470A0210001

Date: 04/26/2022



VIEW ACROSS DECK (NOTE: RAVELLING)



GUARDRAIL REMOVED (RT) - APPROACH 2

PRODUCED PURSUANT TO
PUBLIC RECORDS REQUEST
This document is covered by 23 USC §409
And its production pursuant to a public
document records request does not
waive the provisions of §409

Photographs

Bridge ID#: 470A0210001

Date: 04/26/2022



CRACKING BEAM D @ ABUTMENT 1



SPALL W/ EXPOSED REBAR (2'X1'X1/2") BEAM C @ ABUTMENT 1

PRODUCED PURSUANT TO
PUBLIC RECORDS REQUEST
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document records request does not
waive the provisions of §409

Photographs

Bridge ID#: 470A0210001

Date: 04/26/2022



CRACKING / DELAMINATION / (LT) FLANGE BEAM B



SPALLING W/ EXPOSED REBAR / UP TO 2" DEEP ALONG ENTIRE EDGE OF FLANGE / BEAM A (RT)

PRODUCED PURSUANT TO
PUBLIC RECORDS REQUEST
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And its production pursuant to a public
document records request does not
waive the provisions of §409





**High Build
Traffic Paint Procurement
Designer: TBD**

**Bid & Award Phase:
Summer 2023**

KAT 25 Bus Stops Project

Designer: TBD

Design & ROW Phase: Fall 2023 – Fall 2024



**Bid & Award Phase:
Winter 2025**

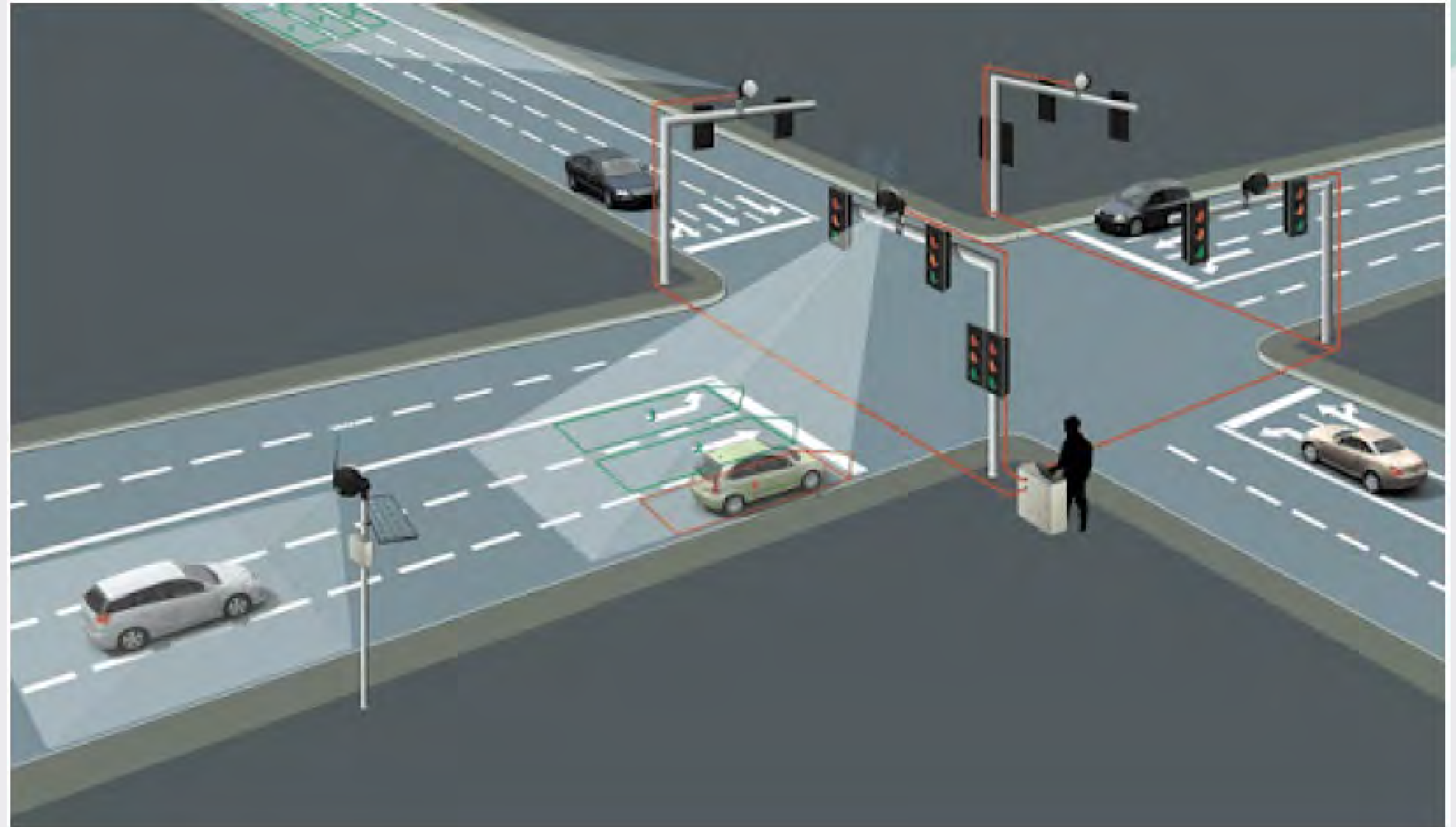
**Construction Phase:
Spring 2025 – Fall 2025**

Kingston Pike, Broadway and Chapman Highway Advanced Traffic Management System Project Designer: Kimley-Horn and Associates, Inc.

Design & ROW Phase:
Ongoing

Bid & Award Phase:
Fall 2024

Construction Phase:
Winter 2025 – Summer 2026



Knoxville Urban Wilderness – James White Parkway Pavilion Project

Designer: Johnson, Mirmiran & Thompson, Inc.

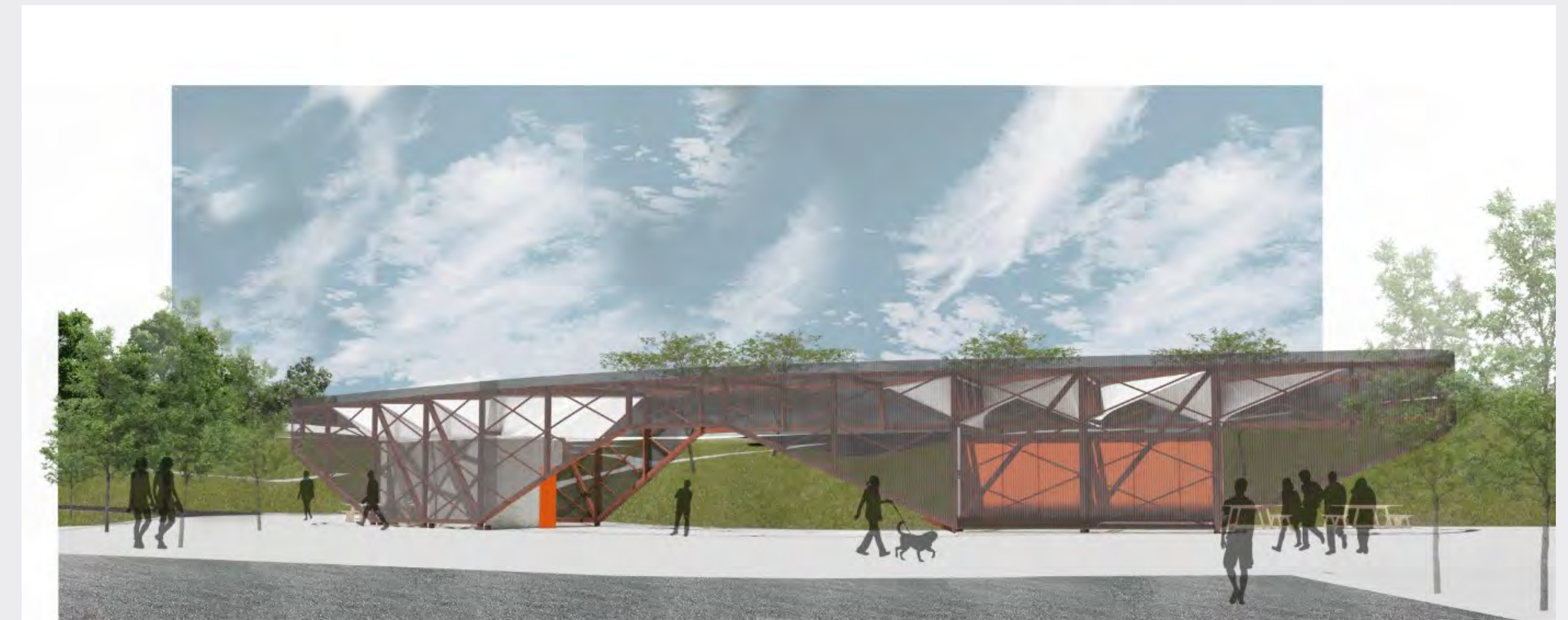
Design Phase: Ongoing thru Spring 2023

Bid & Award Phase: Summer 2023

Construction Phase: Fall 2023 – Fall 2024



CITY OF KNOXVILLE
URBAN WILDERNESS GATEWAY PARK
V&M | port | SANDERS PACE ARCHITECTURE | EQUINOX |



CITY OF KNOXVILLE
URBAN WILDERNESS GATEWAY PARK
V&M | port | SANDERS PACE ARCHITECTURE | EQUINOX |





**Liberty Street
Multimodal Project
Designer: Barge Design
Solutions, Inc.**

**Design & ROW Phase:
Ongoing thru
Fall 2023**

**Bid & Award Phase:
Winter 2024**

Construction Phase: Spring 2024 – Summer 2024



Magnolia Avenue Streetscape Phase 3 Project

Designer: Cannon & Cannon, Inc.

Design & ROW Phase:
Ongoing thru Fall 2024

Bid & Award Phase:
Winter 2025

Construction Phase:
Spring 2025 – Fall 2026



Middlebrook Pike Advanced Traffic Management System Project Designer: Gresham Smith

Design & ROW Phase:
Ongoing

Bid & Award Phase:
Fall 2023

Construction Phase:
Winter 2024 –
Summer 2025



Northwest Greenway Connector Extension Project Designer: CDM Smith, Inc.

Design & ROW Phase:
Ongoing thru Spring 2023

Bid & Award Phase:
Summer 2023

Construction Phase:
Fall 2023 – Spring 2024



This new greenway connection will extend the Northwest Connector Greenway along Third Creek Road from Western Avenue southward to Middlebrook Pike.



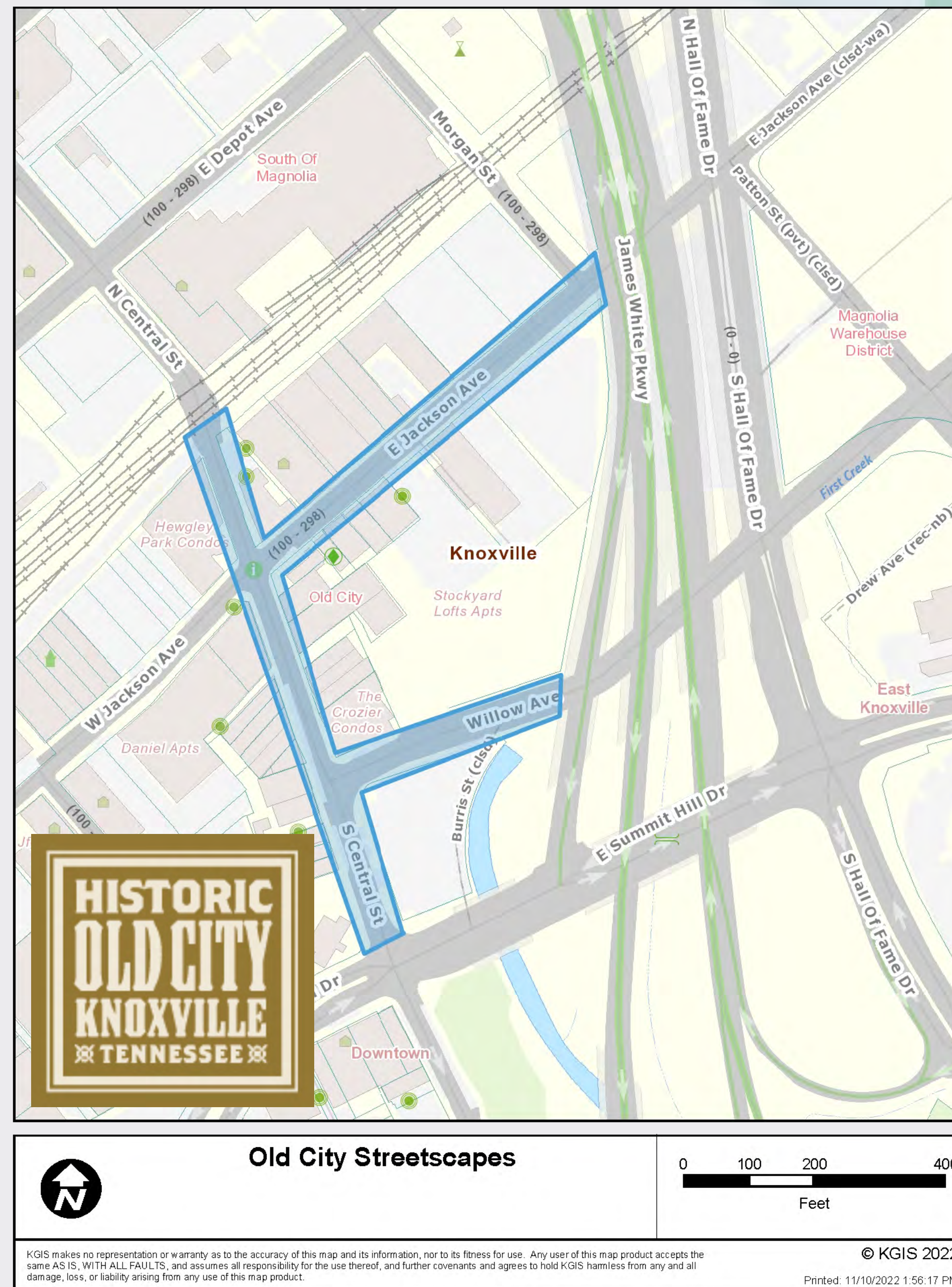
Old City Streetscapes Project

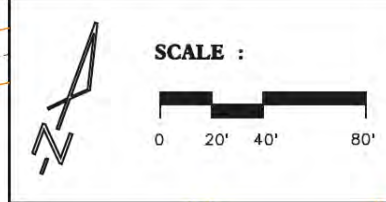
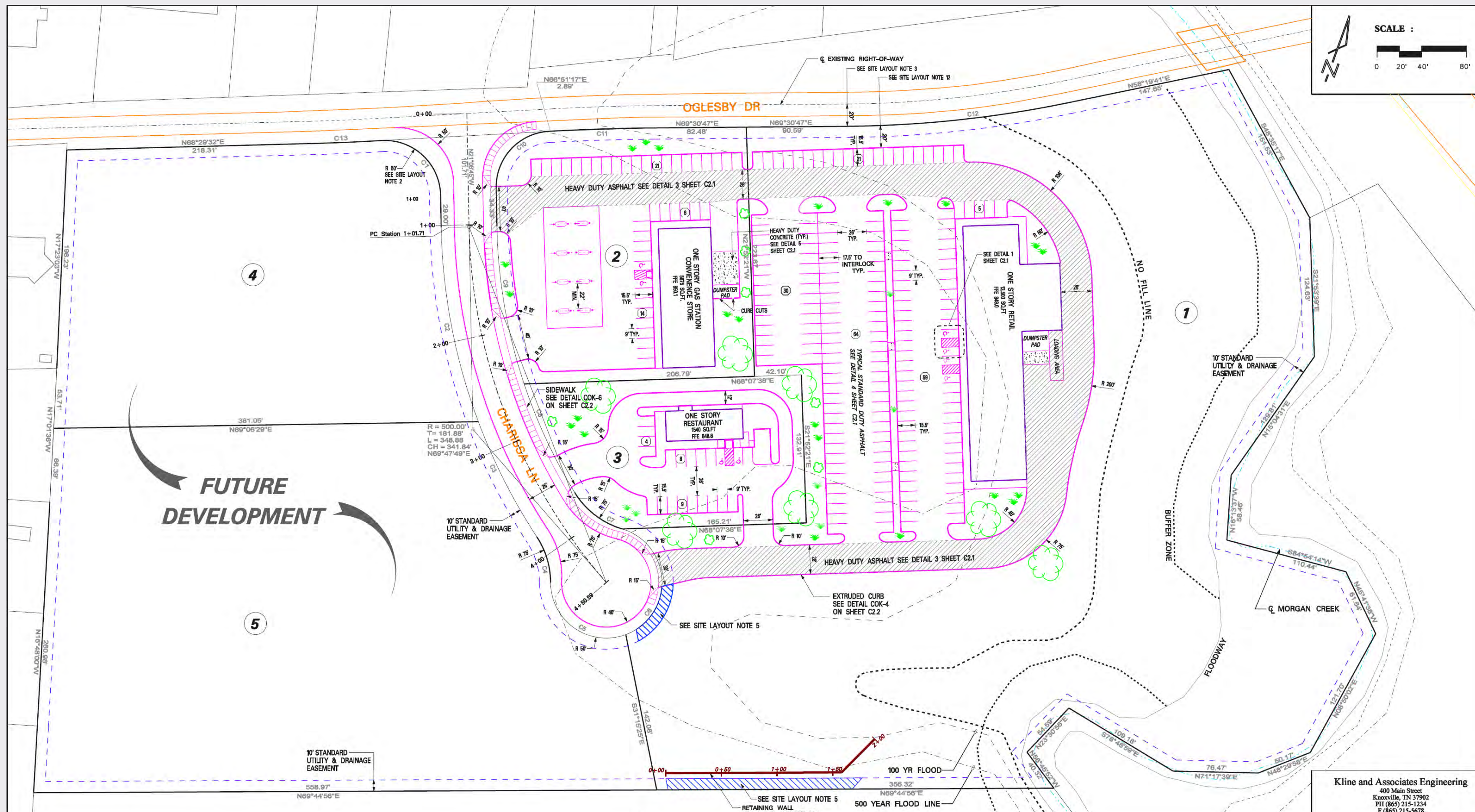
Designer: CDM Smith, Inc.

Design & ROW Phase:
Fall 2023 – Summer 2024

Bid & Award Phase:
Fall 2024

Construction Phase:
Winter 2025 – Summer 2025





FUTURE DEVELOPMENT

Ongoing Third-Party Plans Review Services

- SITE LAYOUT AND PAVING NOTES:**
- ANY EXISTING ABOVE GROUND AND UNDERGROUND UTILITIES MUST BE IDENTIFIED PRIOR TO EXCAVATION CONTACT TENNESSEE ONE CALL (1-800-361-1111) PRIOR TO START OF ANY GRADING OR DEMOLITION ACTIVITIES.
 - ENGINEERING APPROVAL NEEDED TO REDUCE THE REQUIRED RIGHT-OF-WAY RADIUS AT INTERSECTION OF OGLESBY DRIVE AND CHARISSA LANE FROM 75 FEET TO 60 FEET.
 - MPC VARIANCE REQUIRED TO REDUCE THE RIGHT-OF-WAY FROM CENTERLINE ALONG OGLESBY DRIVE FROM 25 FEET TO 20 FEET.
 - A 4 FEET UTILITY AND DRAINAGE EASEMENT EACH SIDE OF ALL INTERIOR LOT LINES AND A 10 FEET UTILITY AND DRAINAGE EASEMENT INSIDE EXTERRIBOUNDARY LOT LINES AND ROAD RIGHT-OF-WAY, EXCEPT AS REQUESTED IN VARIANCE.
 - VARIANCE REQUESTED TO REDUCE THE STANDARD UTILITY AND DRAINAGE EASEMENT FROM 10 FEET TO 20 FEET IN AREAS WHERE IT OVERLAPS THE DETENTION POND EASEMENT AT CUL-DE-SAC BULLS AND RETAINING WALL. PLEASE SEE PLAN FOR SPECIFIC INFORMATION.
 - THE MINERAL AGGREGATE BASE AND ASPHALTIC SURFACE COURSES SHALL MEET THE REQUIREMENTS OF THE CITY OF KNOXVILLE STANDARD SPECIFICATIONS.
 - TRAFFIC CONTROL DEVICES AND PAYMENT MARKING SHALL CONFORM TO THE FEDERAL HIGHWAY ADMINISTRATION MANUAL ON UNIFORM TRAFFIC CONTROL DEVICES.

- ALL SETBACKS SHALL BE IN ACCORDANCE WITH THE CITY OF KNOXVILLE ZONING ORDINANCE.
- PARKING REQUIREMENTS AS FOLLOWS:
5875 SF GAS STATION AND CONVENIENCE MARKET:
20 SPACES REQUIRED
1 AUTO AND 1 VAN ACCESSIBLE SPACE REQUIRED.
38 SPACES PROVIDED.
2 VAN ACCESSIBLE SPACES PROVIDED.
1540 SF DRIVE THRU RESTAURANT
15 SPACES REQUIRED
1 VAN ACCESSIBLE SPACE REQUIRED.
178 SPACES PROVIDED.
2 VAN ACCESSIBLE SPACES PROVIDED.
1500 SF RETAIL
18 SPACES REQUIRED
2 AUTO AND 1 VAN ACCESSIBLE SPACE REQUIRED.
178 SPACES PROVIDED.
4 VAN ACCESSIBLE SPACES PROVIDED.
- SEE DETAIL 8 SHEET C2.1 FOR ROADWAY AND SIDEWALK REQUIREMENTS.
- SEE DETAIL 7 SHEET C2.1 FOR ROADWAY PROFILE.
- SEA VARIANCE REQUIRED TO REDUCE THE SETBACK 25 FEET TO 20 FEET.

CURVE TABLE FOR PROPERTY LINES

Curve	Radius	Arc	Tangent	Chord Bearing & Distance
C1	50.00'	80.48'	51.97'	S 67°13'15" E 72.07'
C2	525.00'	178.27'	90.00'	S 30°50'24" E 177.42'
C3	525.00'	116.21'	58.35'	S 46°54'35" E 115.98'
C4	75.00'	43.29'	22.27'	S 36°43'02" E 42.69'
C5	50.00'	96.21'	71.73'	S 75°18'22" E 82.04'
C6	50.00'	124.83'	149.63'	N 21°57'06" W 94.85'
C7	75.00'	55.00'	28.80'	N 72°27'57" W 53.77'
C8	475.00'	107.61'	54.04'	N 44°58'05" W 107.38'
C9	475.00'	143.97'	72.54'	N 29°47'42" W 143.42'
C10	50.00'	76.69'	48.19'	N 22°49'41" E 69.39'
C11	1,980.00'	94.84'	47.43'	N 68°08'28" E 94.83'
C12	1,020.00'	109.12'	99.88'	N 63°55'14" E 198.81'
C13	2,020.00'	64.26'	32.13'	N 67°34'51" E 64.25'

- GENERAL NOTES:**
- THE BOUNDARY AND TOPOGRAPHIC SURVEY PROVIDED BY EXPLORATION LAND SURVEYING DATED FEBRUARY 21, 2016.
 - ALL SETBACKS SHALL BE IN ACCORDANCE WITH CITY OF KNOXVILLE OR KING COUNTY ZONING ORDINANCE AS APPLICABLE.
 - OWNER: DANIEL GRACE DEVELOPMENT, LLC
9910 GRACE STREET
KNOXVILLE, TN 37999
PH (865) 966-1234
F (865) 966-5678
 - PARKING LOT SETBACKS SHALL LOCATED AND VERIFIED IN THE FIELD PRIOR TO CONSTRUCTION.
 - DETAILED LANDSCAPE PLAN SHALL MEET CITY OF KNOXVILLE REQUIREMENTS AND BE SUBMITTED FOR MPC STAFF APPROVAL PRIOR TO OBTAINING A SITE DEVELOPMENT PERMIT.
 - CITY OF KNOXVILLE SPECIAL POLLUTION ABATEMENT PERMIT WILL BE REQUIRED FOR DEVELOPMENT.
 - VERTICAL DATUM NAVD83.



Kline and Associates Engineering
400 Main Street
Knoxville, TN 37902
PH (865) 215-1234
F (865) 215-5678

CLIENT: Daniel Grace Development, LLC
9910 Grace Street
Knoxville, TN 37999
Phone: (865) 966-1234
Fax: (865) 966-5678

PROJECT: RHEA'S LANDING COMMERCIAL PARK

SITE LAYOUT, PAVING & LANDSCAPING PLAN

DATE: _____
P.I.C. Q.C.
DRAWN: _____

C1.1



Outdoor Knoxville Roof Replacement Project

Designer: Sanders Pace Architecture LLC

Design Phase:
Summer 2023

Bid & Award Phase:
Fall 2023

Construction Phase:
Winter 2024 –
Spring 2024



Pedestrian & Bicycle Pavement Marking Project

Designer: City of Knoxville



**Bid & Award
Phase:
Spring 2024**

**Construction
Phase:
Summer 2024 –
Spring 2025**



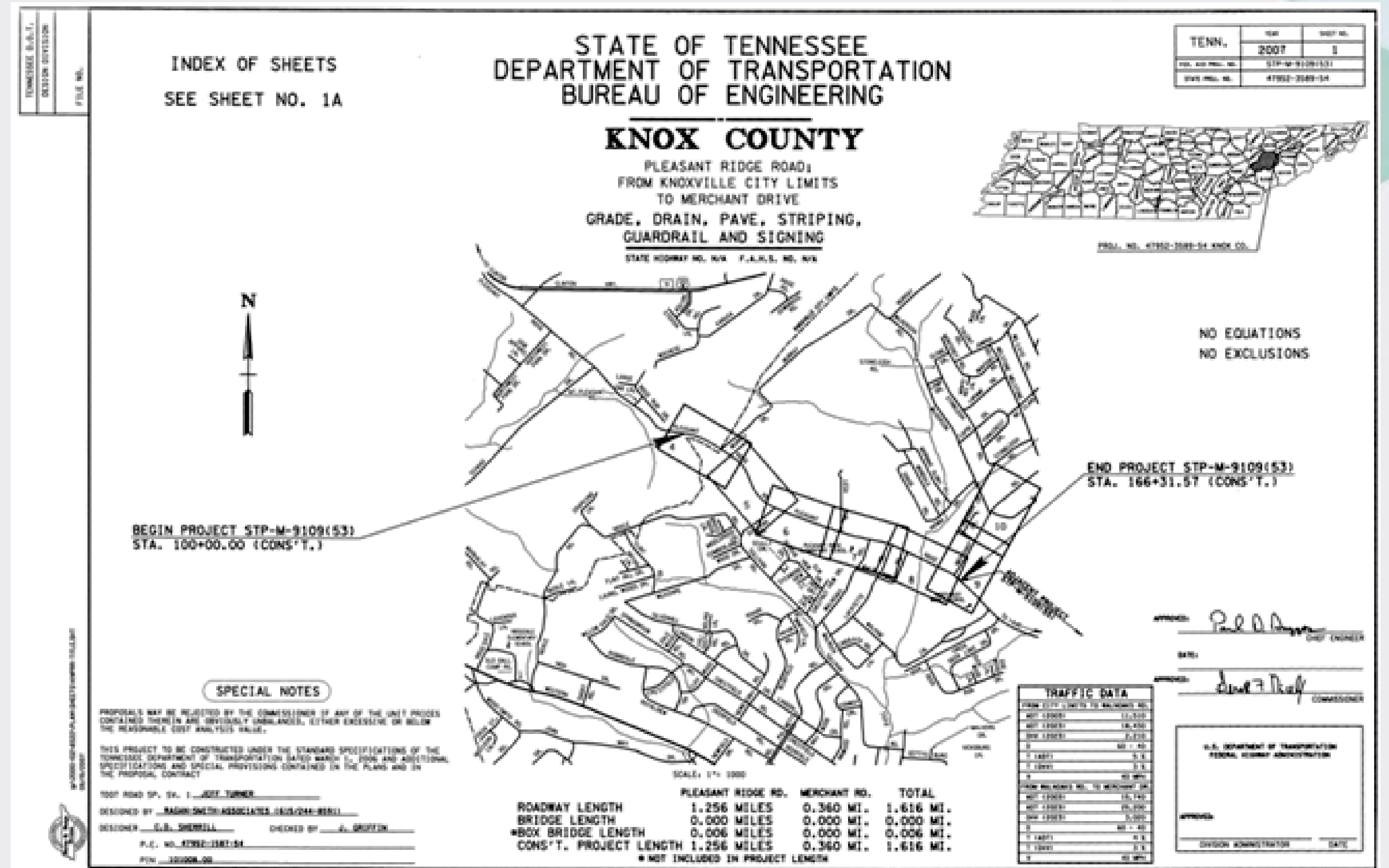
Pleasant Ridge Road Phase II Project

Designer: Gresham Smith

Design & ROW Phase:
Ongoing thru Spring 2023

Bid & Award Phase:
Summer 2023

Construction Phase:
Fall 2023 – Fall 2024



Replacement 4.5" Aluminum Pedestrian Pole, bases, and hardware

Bid Phase: Summer / Fall 2023



Replacement Street Lighting Fixtures

Bid Phase: Summer / Fall 2023



2024 Resurfacing Phase I Project

Designer: City of Knoxville

Design Phase: Fall 2023 – Winter 2024

Bid & Award Phase: Winter 2024

Construction Phase: Spring 2024 – Summer 2024



Shuttle Paving Operation Along James White Parkway



Milling Along James White Parkway

2024 Resurfacing Phase II Project

Designer: City of Knoxville

Design Phase: Fall 2023 – Winter 2024

Bid & Award Phase: Spring 2024

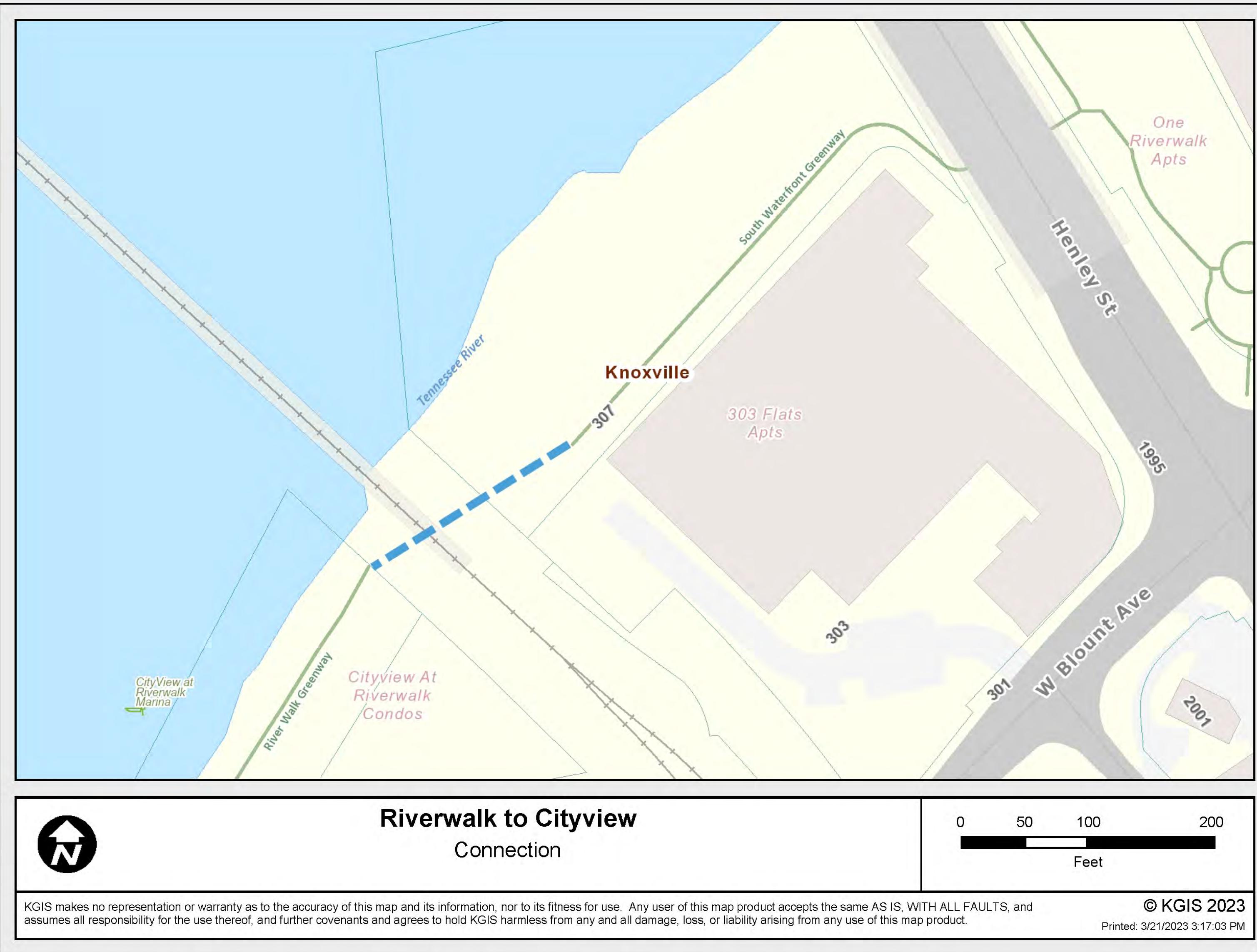
Construction Phase: Summer 2024 – Fall 2024



Shuttle Paving Operation Along James White Parkway



Milling Along James White Parkway



**Riverwalk to Cityview
Connection Project
Designer: TBD**

**Design & ROW Phase:
Fall 2023 – Fall 2024**

**Bid & Award Phase:
Winter 2025**

**Construction Phase:
Spring 2025**

This project includes the design of a greenway connection between the existing Riverwalk Greenway and Cityview Greenway on the south side of the Tennessee River.

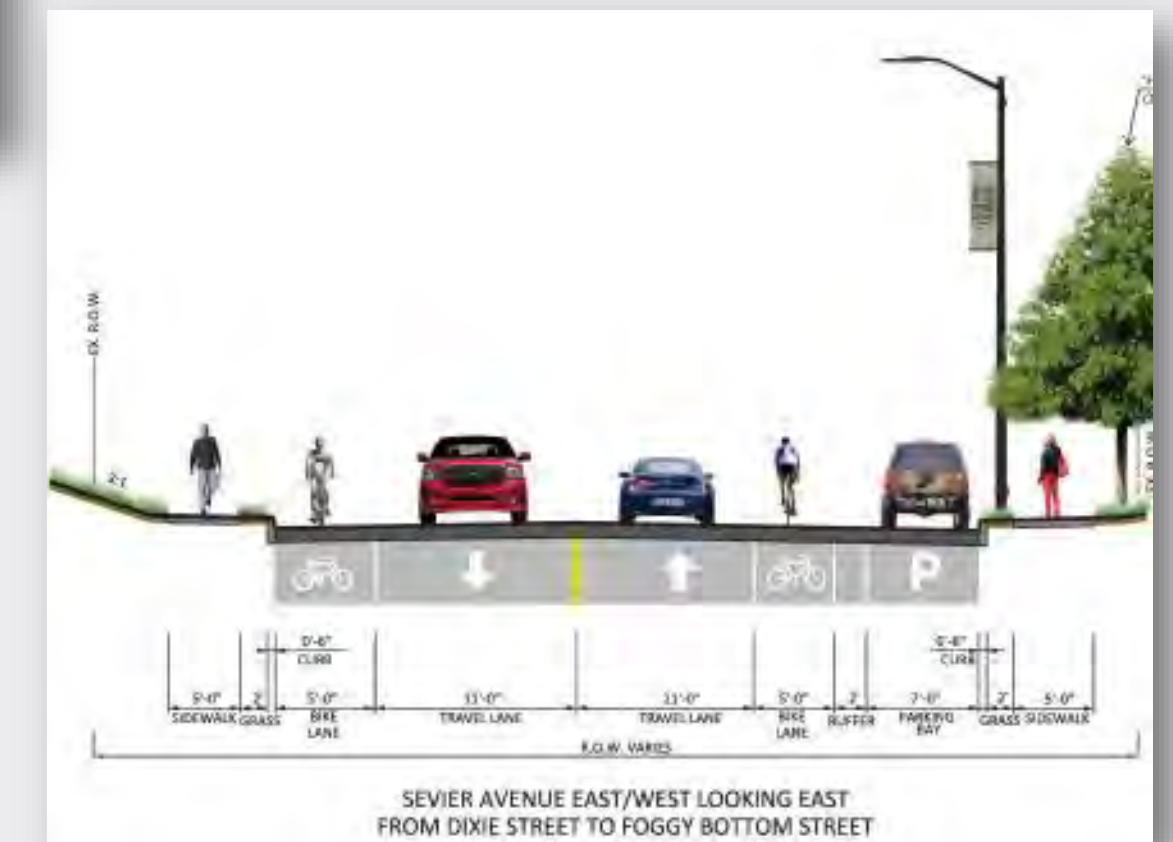
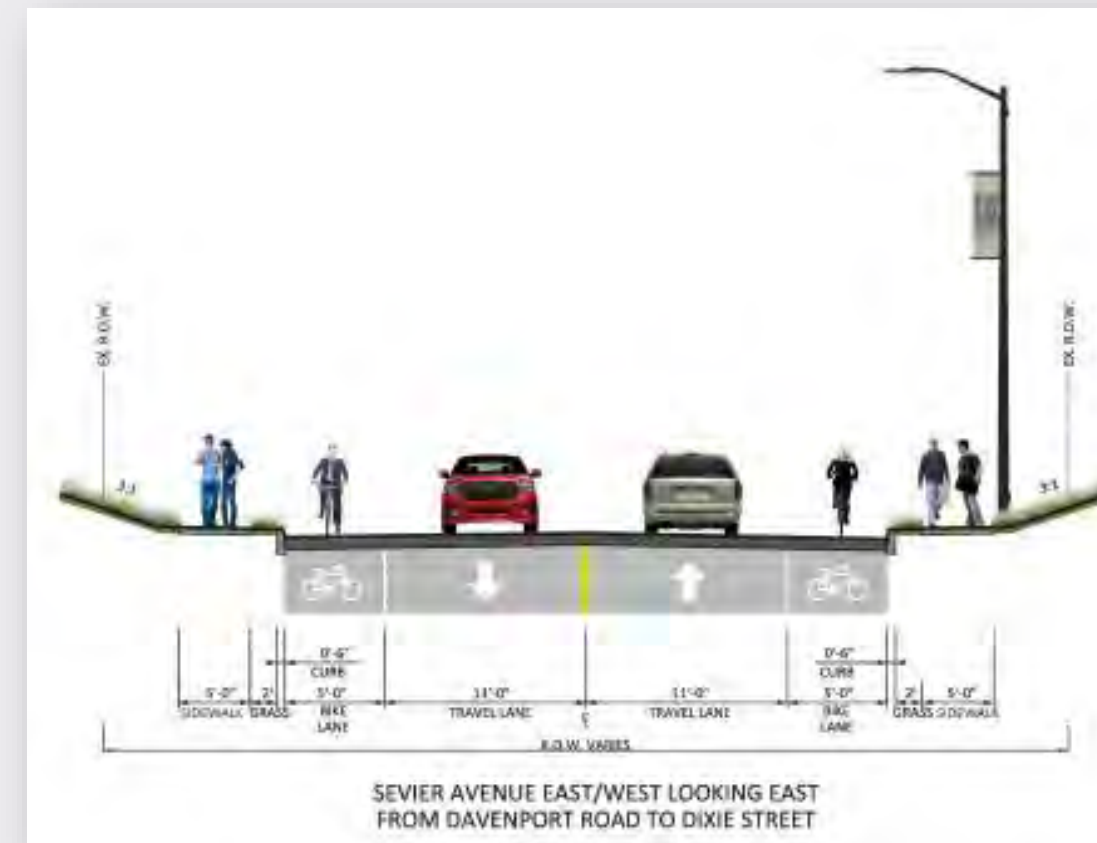
Sevier Avenue Streetscapes Project

Designer: Johnson, Mirmiran & Thompson, Inc.

Design & ROW Phase: Ongoing thru Spring 2023

Bid & Award Phase: Summer 2023

Construction Phase: Summer 2023 – Winter 2025



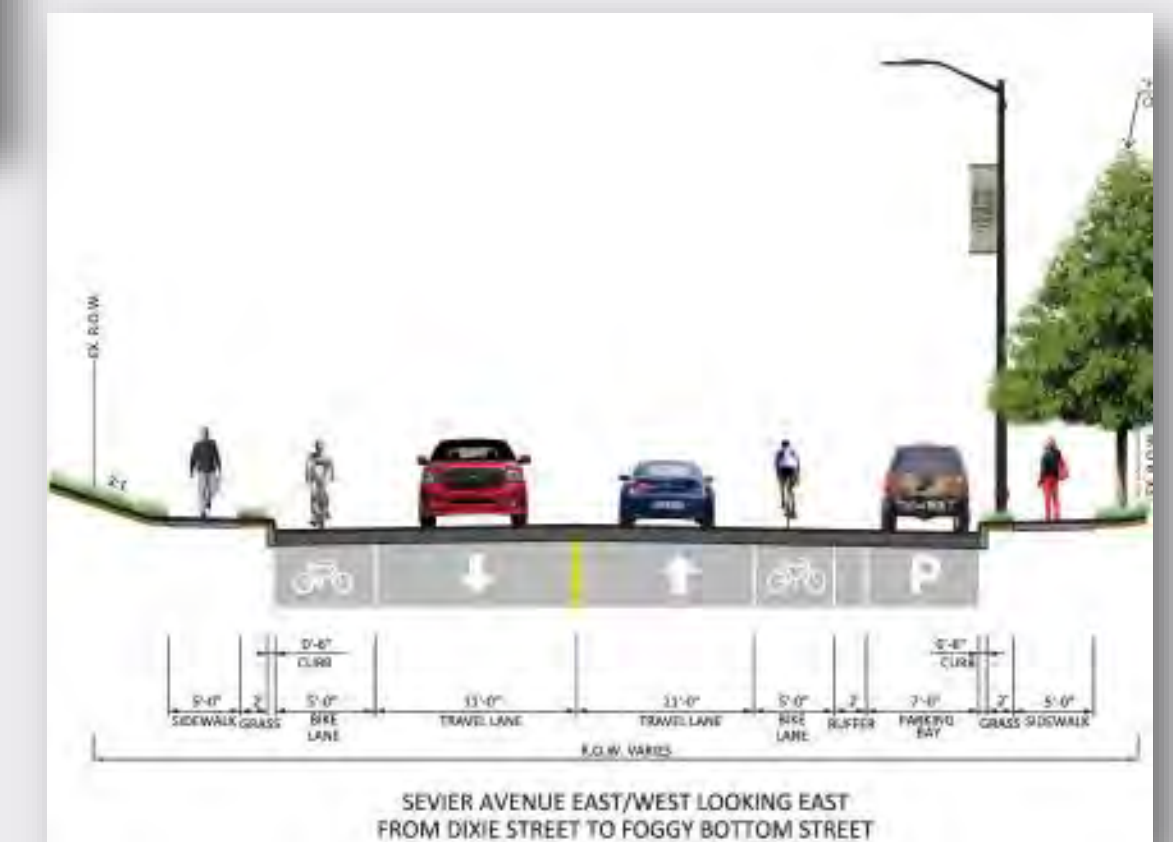
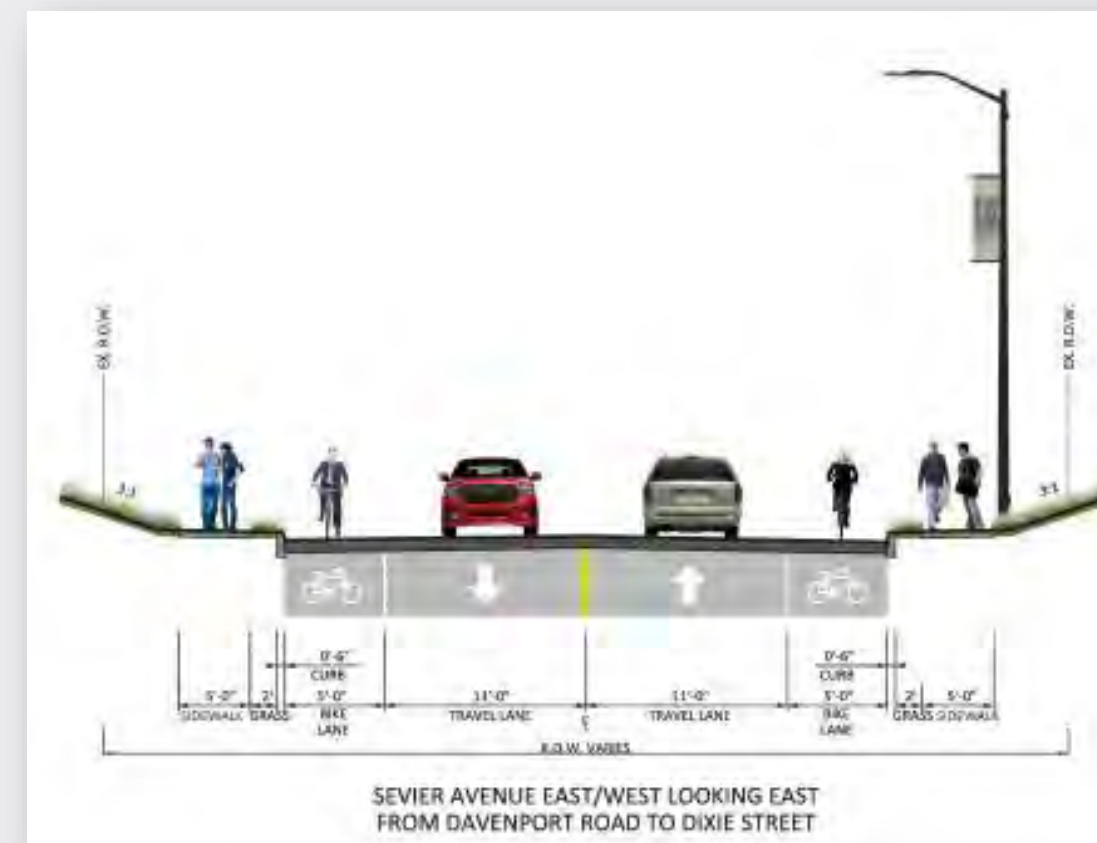
Sevier Avenue Utilities Project

Designer: Johnson, Mirmiran & Thompson, Inc.

Design & ROW Phase: Ongoing thru Spring 2023

Bid & Award Phase: Summer 2023

Construction Phase: Summer 2023 – Winter 2025





Sidewalk Replacement at Laurans Avenue and Hazen Street



Sidewalk Replacement at Groner Drive and Lapsley Place

2024 Sidewalk Replacement Project

Designer: City of Knoxville

Design Phase: Ongoing thru Summer 2023

Bid & Award Phase: Fall 2023

Construction Phase: Winter 2024 – Fall 2024



South Knoxville Bridge Greenway Project

Designer: Gresham Smith

Design Phase: Spring 2023 – Spring 2024

Bid & Award Phase: Summer 2024

Construction Phase: Summer 2024 –
Winter 2025



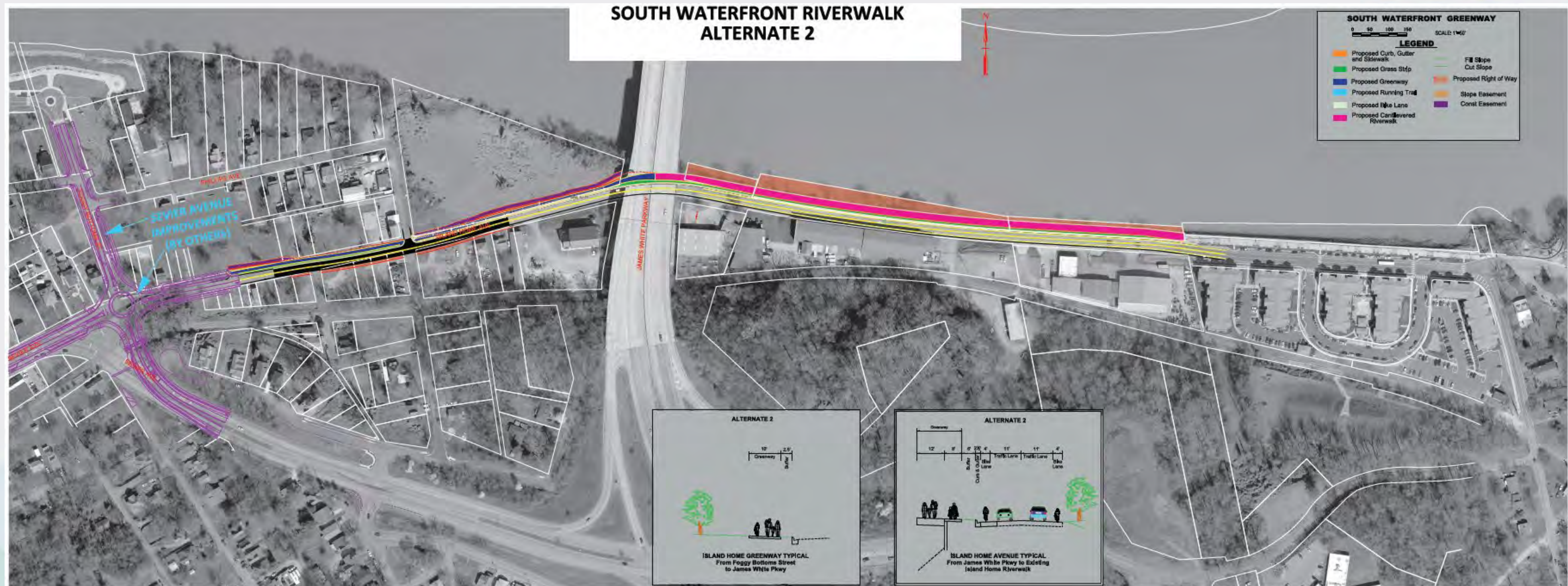
South Waterfront Greenway Extension Project

Designer: CDM Smith, Inc.

Design Phase: Ongoing thru Winter 2024

ROW, Bid & Award Phase: TBD

Construction Phase: TBD



Streetlight and Traffic Signal Pole Inspection and Evaluation Process

Bid Phase:
RFQ Summer 2023



Third Creek Greenway Resurfacing Phase I Project

Designer: City of Knoxville

Design Phase:

Spring 2023

Bid & Award Phase:

Summer 2023

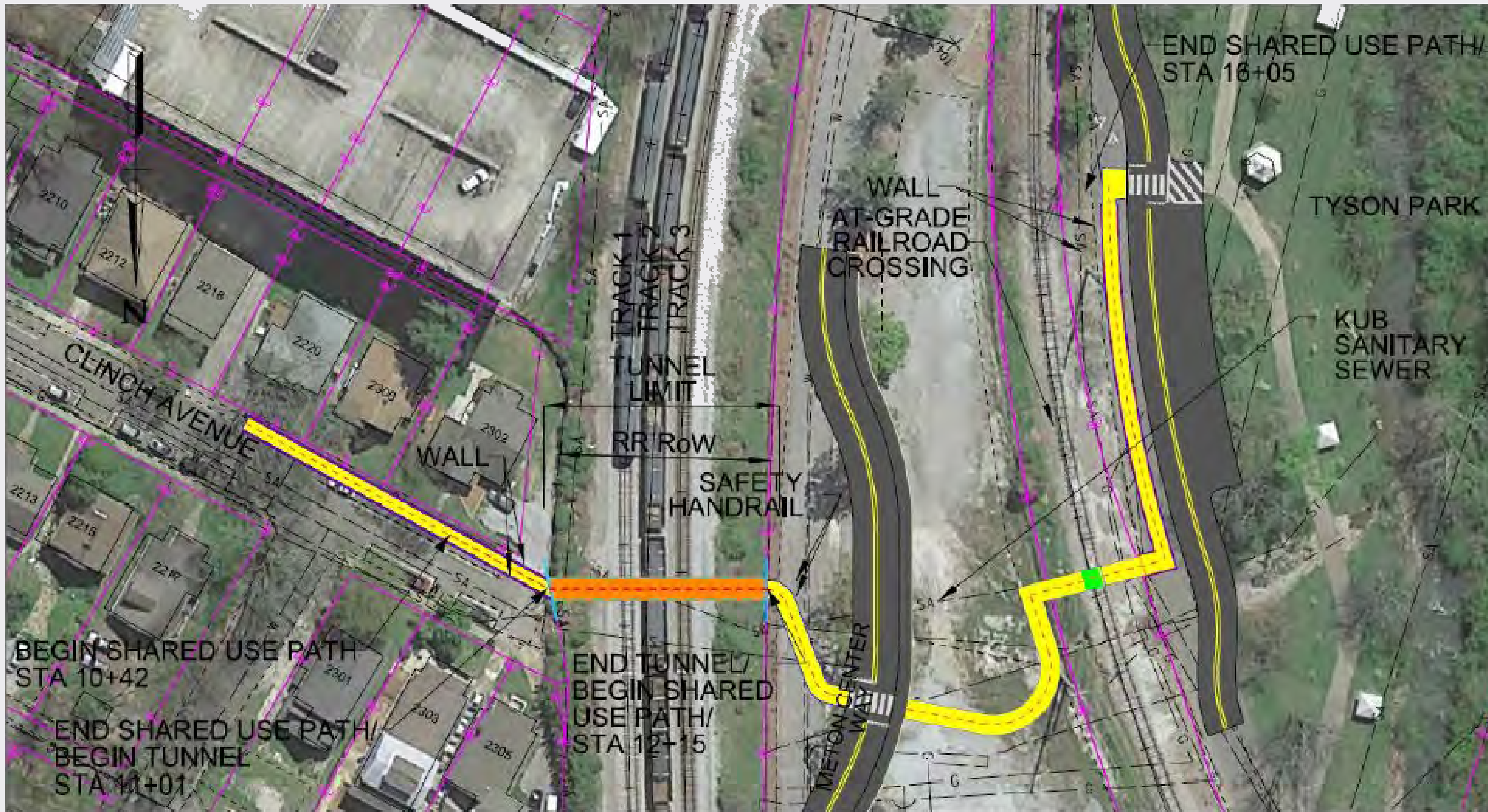
Construction Phase:

Fall 2023



Third Creek Greenway





Tyson Park /
Fort Sanders
Connection
Designer:
TBD

KNOXVILLE, KNOX COUNTY, TN
MP: OOC 274.40-274.74, DOT# 347576P

LEGEND

- 12' TUNNEL
- 10' SHARED-USE PATH
- AT-GRADE RAILROAD CROSSING

Design & ROW Phase: Winter 2024 – Summer 2025

Bid & Award Phase: TBD

Construction Phase: TBD



UT Area Signal Improvements Project

Designer: Cannon & Cannon, Inc.

Design & ROW Phase:
Spring 2022

Bid & Award Phase:
Fall 2025

Construction Phase:
Winter 2026 –
Summer 2027





**Washington Pike Drainage
Improvements Project
Designer: GEI Consultants, Inc**

Design & ROW Phase: Ongoing

Bid & Award Phase: Summer 2023

Construction Phase: Winter 2024

Washington Pike from I-640 to Murphy Road Project

Designer: CDM Smith, Inc.

Design & ROW Phase: Ongoing thru Fall 2024

Bid & Award Phase: Winter 2025

Construction Phase: Spring 2025 – Summer 2026

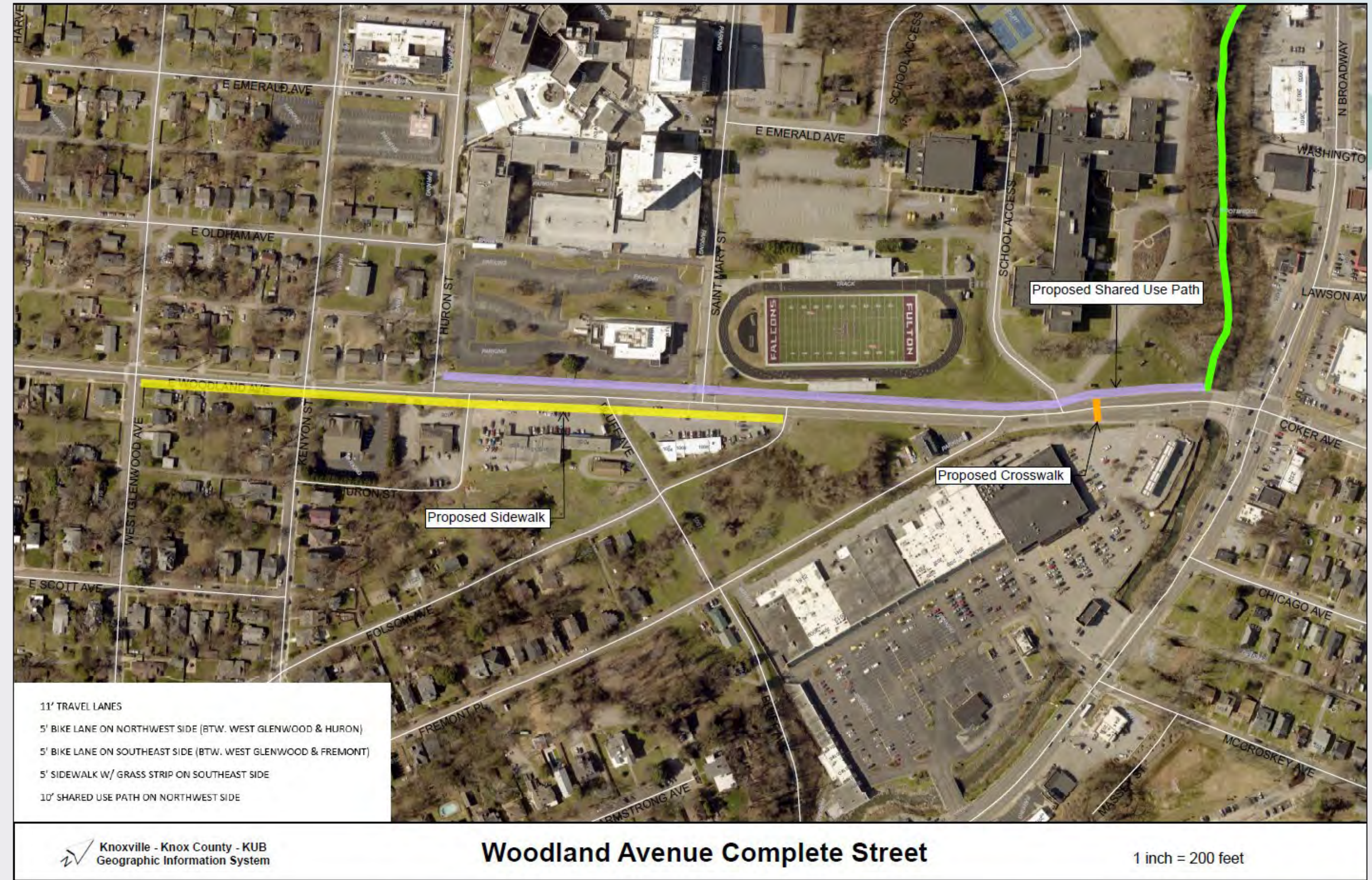


E Woodland Avenue Complete Street Project Designer: Kimley-Horn and Associates, Inc.

Design & ROW Phase:
Ongoing thru Summer 2024

Bid & Award Phase:
Fall 2024

Construction Phase:
Winter 2025 – Summer 2025



Engineering Department Tool and Supplies To Be Purchased Fiscal Year July 2023 – June 2024

Personal Protection Equipment – Clothing, Hard Hats, Leather Gloves, Safety Glasses, Safety Vests and Waders

Supplies – Hand Cleaner, Hydrocarbon Absorbent Booms, Hydrocarbon Absorbent Pads, Nitrile Gloves, Oil Dry (Absorbent), Rebar, Rope and Wooden Stakes

Tools – Flashlights, Manhole Lid Lifters, Marking Paint, Measuring Tapes, Measuring Wheels, Picks, Shovels and Sledgehammers

Water Quality Monitoring – Ampules for Test Kits, Lab Work (State and ESC) and Test Kits for Dry Weather Screening



Since 2007

*230 Completed Capital Improvements Projects -
\$260,060,026*

2007	8 Projects	\$11,042,590
2008	6 Projects	\$6,900,044
2009	9 Projects	\$8,495,571
2010	12 Projects	\$11,235,862
2011	16 Projects	\$16,673,279
2012	13 Projects	\$8,533,034
2013	11 Projects	\$11,558,215
2013	14 Projects	\$11,842,306

2015	11 Projects	\$13,460,592
2016	15 Projects	\$16,928,184
2017	27 Projects	\$22,522,982
2018	13 Projects	\$14,537,822
2019	17 Projects	\$34,810,725
2020	20 Projects	\$26,023,852
2021	27 Projects	\$27,481,478
2022	11 Projects	\$19,398,348





City of Knoxville
Indya Kincannon, Mayor

Engineering Department Capital Improvements Projects



QR Code for City of Knoxville
Capital Improvements Projects

Thomas V. Clabo, P.E., Engineering Director
Stephen J. King, P.E., Engineering Deputy Director
Shawn F. Fitzpatrick, P.E., Civil Engineering Chief
Christopher S. Howley, P.E., Engineering Planning Chief
David McGinley, P.E., Stormwater Engineering Chief
Karen J. McKeehan, P.E., Transportation Engineering Chief



Fire

2023 Business Opportunities
Breakfast

KFD Locations

- 19 Fire Stations throughout the city
- Public Safety Complex
 - Administration
 - EMS Office
 - Fire Prevention Bureau
- Training Academy
- Fire Investigations Division



Station Supplies

- Janitorial Supplies (cleaners, mops, brooms, paper products, soap, trash bags, etc.)
- Shop supplies (WD-40, oil dry, etc.)
- Laundry chemicals
- Flags, signs, etc.



Station Equipment



- Furniture (couches, tables, recliners, TV's)
- Kitchen (stoves, refrigerators, dishwashers)
- Chairs (kitchen, office & folding)
- Storage Units (metal lockers, combustible storage cabinets)
- Ice Machines
- Power tools, lumber, hand tools, garden hoses

Office Supplies



- Paper (letter & legal size, envelopes, note pads, letter & legal size pads, post-its, etc.)
- Writing Utensils (pens, pencils, sharpies, dry-erase markers)
- Printing Services (business cards, envelopes & letterhead paper, forms)

Medical Supplies & Equipment

- Medicines (aspirin to advanced medications)
- EMS equipment (IV fluid, bandaging, needles, etc.)
- Equipment for glucose monitoring
- Equipment Bags
- Pulse Oximeters
- Zoll Cardiac Monitor accessories (pads, batteries, electrodes, etc.)

Firefighting Supplies & Equipment

- SCBA Masks
- SCBA air bottles
- Voice amplifiers
- Helmets
- Boots
- Turnout gear
- Firefighting gloves
- Extrication Tools



Vehicle Supplies

- Oil
- Diesel Exhaust Fluids
- 100% gas for small engines
- Vehicle Cleaning Supplies (soap, wax, polish, amour all, tire shine, etc.)



Public Education



- Red children's fire helmets
- Fire education activity books & coloring books
- Badges, sticker sheets, rulers



Other Services

- Fire Station Remodeling
- Bay Door Repair and Maintenance
- Washer and Dryer Repairs
- Hose Inspection Services
- Training Services (trench training, extrication, etc.)
- Service and Test extinguishers
- Repair and maintenance of tools/equipment





Fleet Services

2023 Business Opportunities
Breakfast

Fleet Services Overview



Mission Statement

- To provide and maintain City departments with transportation and special purpose equipment required to deliver essential services to the citizens of Knoxville at the lowest possible cost.
- The Vehicle Impoundment Facility is tasked with safeguarding, accurately processing and releasing vehicles as required to the public.

Fleet Services Locations



Heavy Equipment Shop

1400 Loraine St.

Knoxville, TN 37921

Administrative Offices

City County Bldg., Suite 520

Knoxville, TN 37902

Light Equipment Shop

3409 Vice Mayor Jack Sharp Rd.

Knoxville, TN 37914

Impound Facility

3407 Vice Mayor Jack Sharp Rd.

Knoxville, TN 37914

Fleet Services Contact List



Nicholas Bradshaw, Director

865-215-2150

Keri Collins, Administrative Manager

865-215-6249

Jeff Johnston, Operations Manager

865-215-6188

Nick Spine, Store Systems Manager

865-215-6191

Joe Holloway, Administrative Technician

865-215-2529

Cally Greenway, Executive Assistant

865-215-2684

Products and Services Utilized



- Truck and light vehicle engine parts
- Truck and light vehicle (including pursuit-rated) tires
- Gasoline and diesel fuel
- Truck and light vehicle batteries and filters
- Small engine parts and supplies
- Automotive electrical and electronic components
- Operating supplies for all four Fleet Services locations
- Operating supplies for Fleet Services' three fuel sites
- Green / electric vehicle (EV) support infrastructure
- Automatic vehicle location (AVL) systems and software
- Vehicle diagnostic tools and software
- Fleet management software
- Training opportunities for Equipment and Automotive Technicians



Housing & Neighborhood Development

2023 Business Opportunities Breakfast

Overview of Opportunities



- Homemakers Program
- Blighted Properties Redevelopment Program (BPRP)
- Construction / Housing Rehab Programs
- Lead-Safe & Healthy Homes Program
- Commercial Façade Improvement Program
- Construction Career Ladder Roundtable

Homemakers Program



- Properties acquired through Codes Enforcement or Redevelopment Programs are sold through the Homemakers Program.
- Opportunity: Purchase property to rehab or construct new housing.
- A list of properties, a fact sheet, and applications are on the City's website.
- Contact: Kathy Ellis, Project Specialist Sr., at (865) 215-2270.

Blighted Property Redevelopment Program (BPRP)



- Provides 0% repayable loan with 5% match to renovate blighted unoccupied residential structures.
- Eligible structures, are those that are:
 - Listed on the City's Homemakers Program;
 - Listed on Knox Heritage's Fragile and Fading List;
 - Determined blighted by the Better Building Board; or
 - Placarded as "unfit for human habitation" by City Neighborhood Codes Enforcement.
- Contact: Ken McMahon, Economic & Community Development Project Manager, at (865) 215-2854.

Construction / Housing Rehab Programs



- Loans, grants, and technical assistance to help low-to-moderate income homeowners and landlords of affordable rental units make major repairs that meet the Neighborhood Housing Standards. Funds are also available to assist in the development of affordable rental units.
- Opportunities: Comprehensive residential rehab, new construction, and lead-based paint abatement contracts.
- All contracts are between the property owner and contractor.
- Contact: Todd Kennedy, Construction Mgt. Supervisor, at (865) 215-4476.

Lead-Safe & Healthy Homes Program



- Grants and technical assistance to help income-qualified homeowners and landlords of affordable rental units identify and remediate lead-based paint hazards in pre-1978 housing.
- Grants up to \$20,000 per unit.
- Opportunities: Lead-based paint (LBP) abatement contracts and training opportunities. State of Tennessee LBP credential reimbursement funding available.
- **Contact:** Todd Kennedy, Construction Mgt. Supervisor, at (865) 215-4476.
 - www.knoxvilletn.gov/healthyhomes

Commercial Façade Improvement Program



- Opportunity: Incentive program to improve the facades of certain types of buildings within targeted redevelopment areas in order to increase property values and economic viability of the area.
- Provides 80% of project costs with 20% match from property owner. Maximum of \$50,000 forgivable loan. Additional restrictions may apply.
- Contact: Ken McMahon, Economic & Community Development Project Manager, at (865) 215-2854.

Construction Career Ladder Roundtable



- Solutions-oriented group of community stakeholders.
- Tasked with increasing the number of construction workers and contractors in Knoxville.
- The group is rooted in equity and committed to serving low and moderate income individuals.
- Next Meeting: August 18th (location TBD)
- Contact: Hope Ealey, Asst. Community Development Administrator, at healey@knoxvilletn.gov

Thank you for attending!



www.knoxvilletn.gov/development

City of Knoxville
Housing & Neighborhood Development
400 W. Main St.
P.O. Box 1631
Knoxville, TN 37901
(865) 215-2120



Parks & Recreation

2023 Business Opportunities
Breakfast

Lakeshore Park Admin. Building

5930 Lyons View Pike



Department Overview



Staff: 51 (44 Full-time, 6 Perm. Part-Time)

Plus, 6 Interns & hundreds of part-time hourly staff

3 Areas

Administration

Athletics

Recreation (including pools, arts & crafts, etc.)

Operating Budget: 9.45 Million



Parks & Greenways By the Numbers

2,332 Acres of City Parks

Total Acres of Public Space in the City **3,102**

94 City Parks

Rentable Facilities/
15 Buildings **58.3** Miles of Soft-Surface Trails

10 After School Program & Summer Program Sites

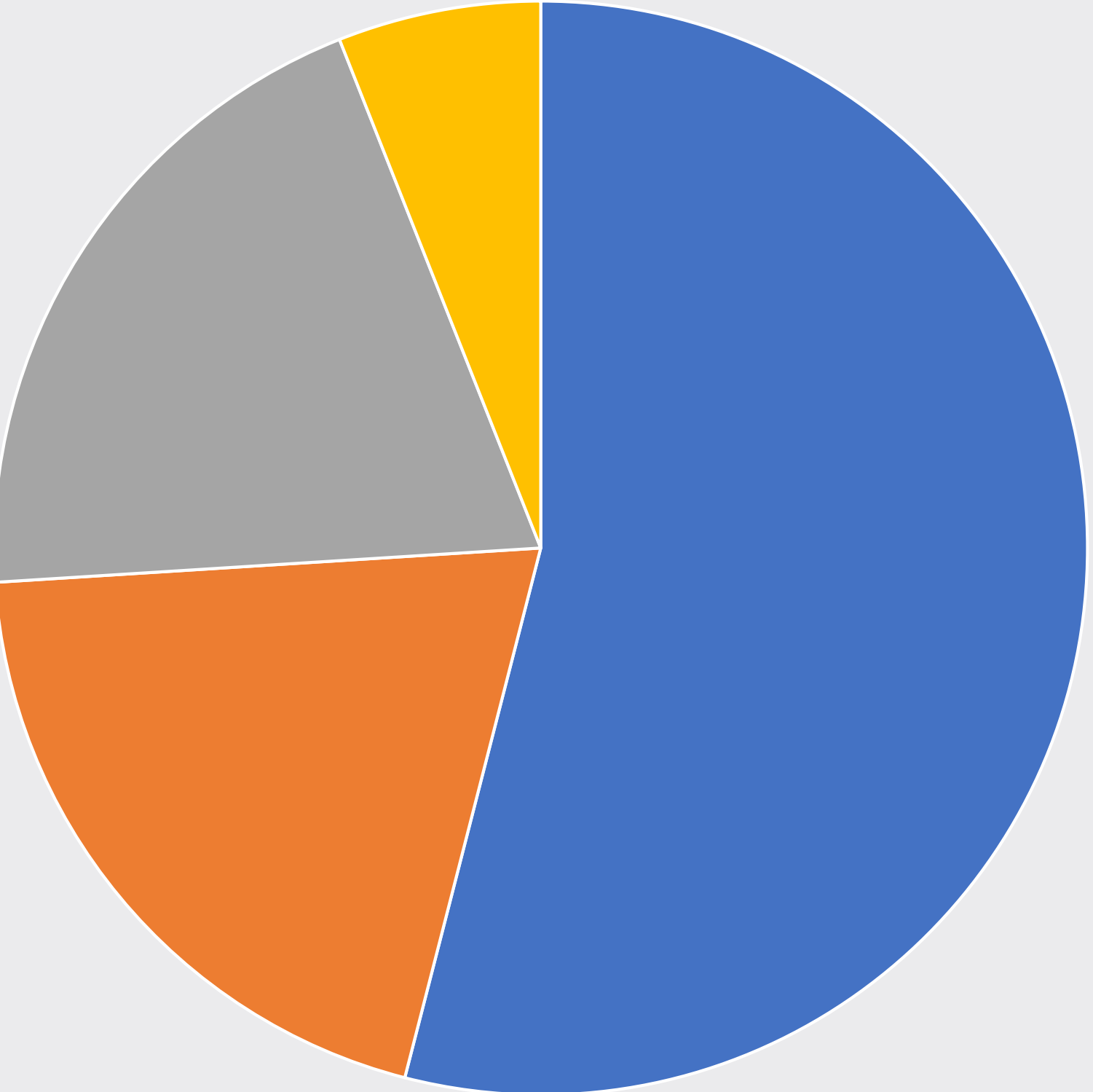
23 Outdoor Basketball Courts **45** Tennis Courts

3 Disc Golf Courses **40** Pickleball Courts
18 Outdoor/22 Indoor



Budget Overview

Percentage



■ Personnel ■ Contracts ■ KUB ■ Supplies, Equipment, etc.

Administration

Office supplies

Printing

Duplication Services (promotional items, signage, t-shirts)

Safety equipment for playgrounds, parks, etc.

- Electrical, Parking Lot Striping, Critter Control, Signs, Fencing

Park Maintenance

Plumbing, Grills, Tables, Benches, Water Fountains, Mulch, Wood Chips



Note:

Public Service Department provides in-house service to parks and facilities

Athletics

Sports Equipment

balls, bases, soccer goals

Maintenance

chemicals, fertilizer, sand

Facility Supplies

Concessions items

Tournament Supplies

trophies, t-shirts



Recreation

Facility Equipment

tables, chairs, games, scoreboards, kitchen appliances

Aquatics

safety equipment, chemicals, uniforms

Arts & Crafts

supplies for classes



Contracts

- Janitorial
- Pest Control
- Portable Restrooms
- Security (locking & unlocking restrooms & parks as well as safety oversight at sporting events and other City events as needed)
- Gym Floor Refinishing
- Uniforms
- Bus Transportation



FY24 Capital Projects Funded



- Ballfields, playgrounds, tennis/pickleball courts
Court resurfacing, crack repairs, lighting, fences, etc
- Cal Johnson Park – ADA path to basketball courts
- Sam E Hill School Property Conversion to Park
- Dog Parks

Questions & Answers



Contact Information:

Sheryl Ely or Aaron Browning

(865) 215-1700

sely@knoxvilletn.gov

abrowning@knoxvilletn.gov



Police

2023 Business Opportunities
Breakfast

KPD Locations

- Safety Complex
- K-9 Facility
- Safety City
- Training Academy



Misc. Supplies

- Janitorial Supplies (cleaners, mops, brooms, paper products, soap, trash bags, etc.)
- Hand sanitizer
- Latex gloves
- Flags, signs, etc.





Building Equipment

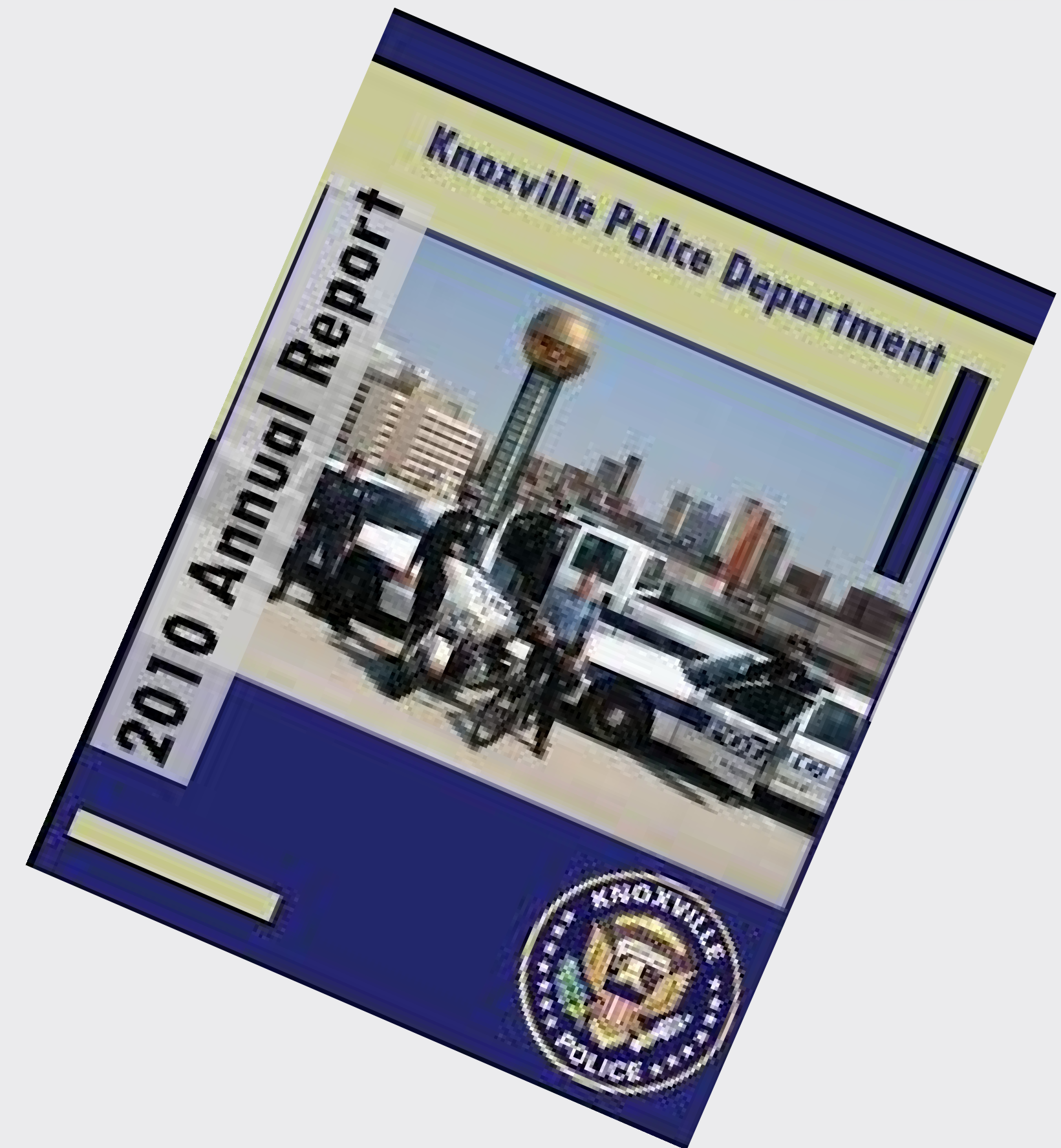
- Furniture (tables, desk, cubicals,)
- Kitchen (stoves, refrigerators, dishwashers)
- Chairs (office & folding)
- Lockers / Storage / Whiteboards
- Metal detectors



Office Supplies



- Paper (letter & legal size, envelopes, note pads, letter & legal size pads, post-its, etc.)
- Writing Utensils (pens, pencils, sharpies, dry-erase markers) / Stamps / Printer toner
- Printing Services (business cards, envelopes & letterhead paper, departmental forms)
- Desk calendars



Medical Supplies & Equipment

- Medicines (aspirin to advanced medications)
- First Aid Mobile Bags
- Tourniquets
- Narcan



Supplies & Equipment

- K-9 Food & Cleaning
- Search Rescue Supplies
- Voice amplifiers
- Helmets
- Boots
- Tactical gear
- Ammunition



Public Education

- Safety City
- Safety Education
- CPTED (Community Prevention Through Environment Design)
- Badges, sticker sheets, rulers





Public Service Department

2023 Business Opportunities
Breakfast

Public Service 101



- ▶ The City of Knoxville's Public Service Department has 304 employees and a total annual budget of approximately \$47 million.
- ▶ The PSD is the “behind the scenes” service provider for our customers.
- ▶ The department is broken up into 7 functional areas:

Administration

Neighborhood Services (Zones Central, North, South, East, West)

Construction

Horticulture

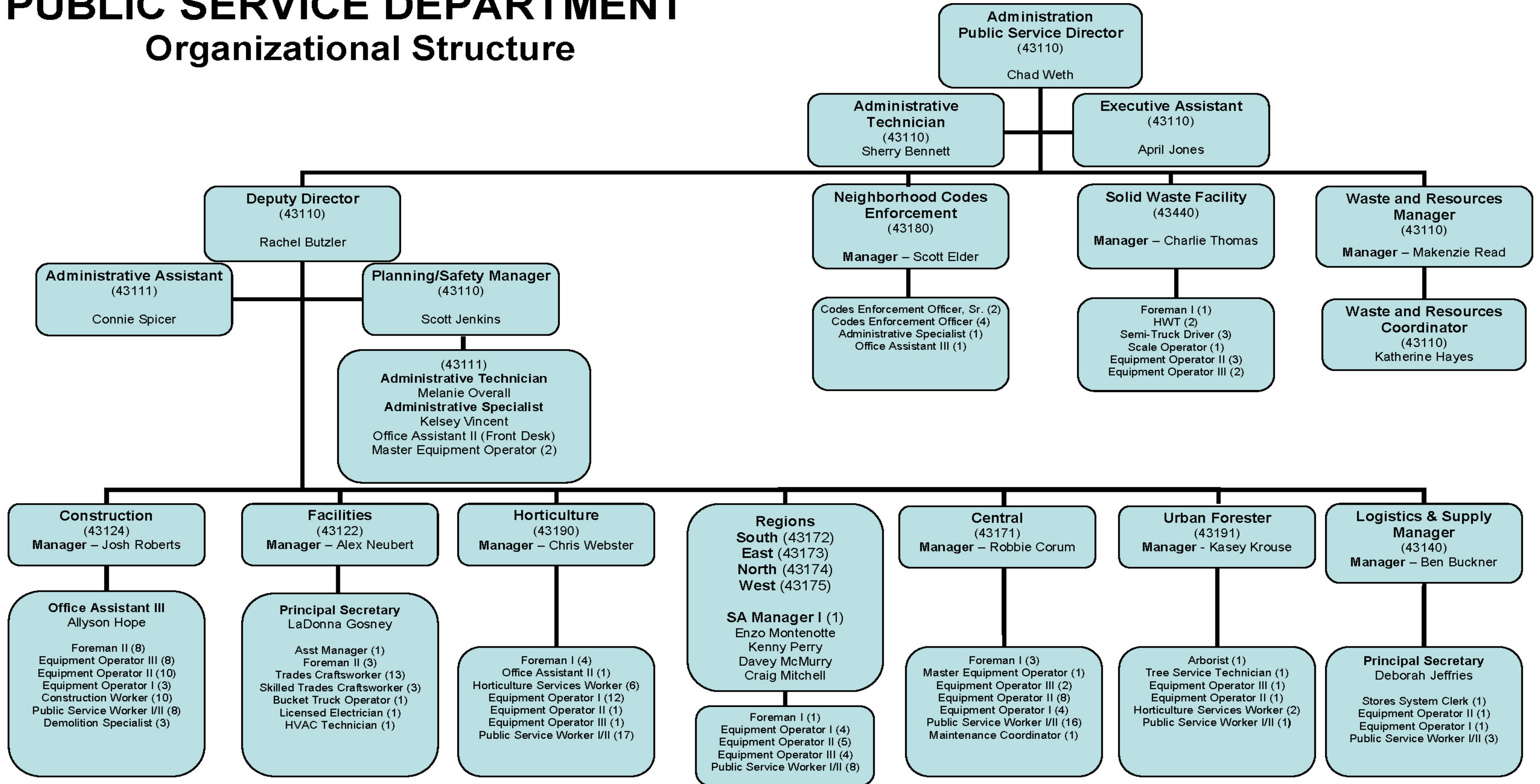
Urban Forestry

Facility Services

Waste and Resource Management

PUBLIC SERVICE DEPARTMENT

Organizational Structure



Public Works Complex



Capital Projects 2023/2024



- ▶ Project: Roof/HVAC Program

- ▶ Schedule: Multi-Year Program = \$800,000

- ▶ Needs: Often smaller projects requiring:

 - Parts suppliers

 - Contractors to complete the work or portions of a job

- ▶ Three re-roofing projects are tentatively scheduled for 23/24: Deane Hill and EV Davidson Recreation Center, Outdoor Knoxville Building, and LT Ross Repair.

Capital Projects 2023/2024



- Project: **Fire Station Maintenance Program**
- Schedule: Multi-Year Program = \$?
- Needs: Often smaller projects requiring:
 - Parts suppliers
 - Contractors to complete the work or portions of a job
- The project is tentatively scheduled for 23/24 is Fire Station #15 off Jacksboro Pike.

PSD Contracts



- Horticulture Mowing
 - Contracts
 - Oddfellows and Potter's Field (October 2023)
 - I-275 and Asheville Highway Mowing (Now)
 - Landscaping at Suttree Landing Park (Now)
 - Baker Creek Preserve Mowing and Maintenance (Winter '23/'24)



PSD Contracts

- Tree Planting (Summer '23)
 - City plants around \$40,000 worth of trees annually during winter months (November – February)



PSD Contracts



- Other Contracts to be bid
 - Fencing Contractor (Summer 2023)
 - \$200,000



Operating Budget



- The Public Service Department purchases several vehicles, both light and heavy through our Fleet Services Department.
- Public Service Department was awarded about \$90,000 in Capital funds to purchase some equipment to support a downtown Horticulture Crew (MT 100 Mini track loader, UV 34XL Diesel utility vehicle, F600 Box truck, and DCL800SM 3X leaf truck).
- If you have an interest in bidding on any of these or providing equipment demonstrations, please contact our Fleet Department or Chad Weth at 215-2060 or cweth@knoxvilletn.gov.

Operating Budget

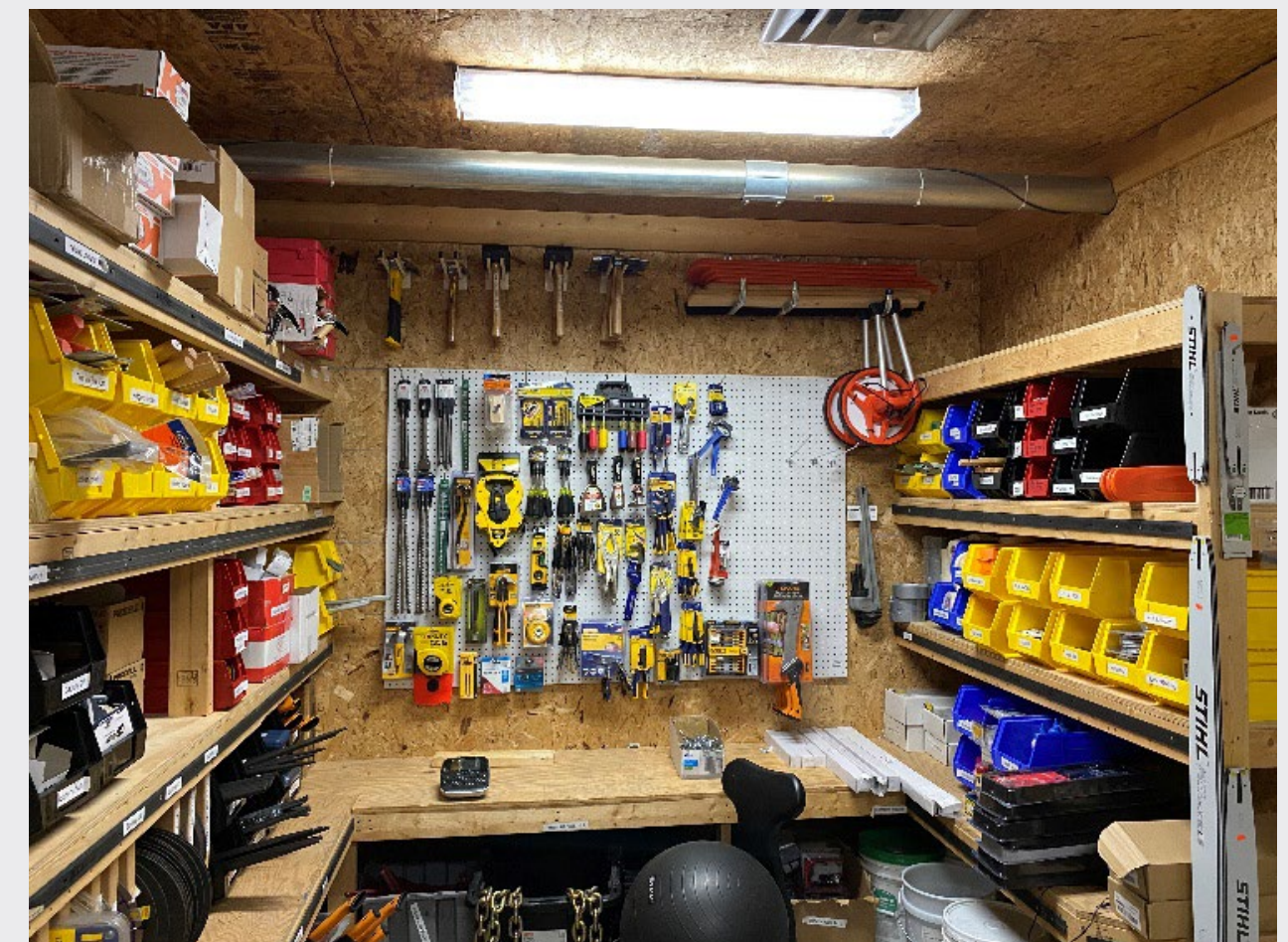


- The Public Service Department also at times competitively bids many other services such as equipment, materials, supplies, T-shirts, solid waste needs, etc.
- If you have an interest in bidding on any of these services, please contact Chad Weth at 865-215-2060 or cweth@knoxvilletn.gov or Ben Buckner at 865-215-2040 or bbuckner@knoxvilletn.gov.

Operating Budget



- The Public Service Department purchases several items on an ongoing basis that fall below the \$12,500 purchasing thresholds.
- Items include: Eye protection, first aid supplies, rakes, shovels, gloves, confined space entry protection, Gatorade, etc.
- If interested, please contact Ben Buckner, Logistics and Supply Manager at 215-6040.





QUESTIONS???

Thank You!!!

Contacts: Ben Buckner - Logistics and Supply Manager (865)215-6040

Chad Weth – Public Service Director (865) 215-2060



Doing Business with the City

We Want to Work With You!

2023 Business Opportunities
Breakfast

Welcome



The Purchasing Division provides this presentation to familiarize businesses with the process and the requirements for doing business with the City of Knoxville.

The City Purchases:

- Appliances
- Architectural & Engineering Services
- Facility Maintenance & Services
- Automotive Repair & Parts
- Clothing & Uniforms
- Computers & Technology
- Construction Services & Materials
- Decorations for Special Events
- Fuel & Lubricants
- Heavy Equipment
- Janitorial Services & Supplies
- Landscaping Services, Mowing & Supplies
- Moving & Relocation Services
- Office Furniture & Supplies
- Pest Control
- Printing Services
- Law Enforcement Equipment
- Recreational Equipment & Installation
- Safety Equipment & Supplies
- Signs
- Traffic/Street Lights & Equipment
- Trees, Shrubs, Plants
- Vehicles, Equipment & Accessories
- AND MUCH MORE





Procurement Thresholds

\$50K and Higher: Formal Solicitation: ITBs, RFPs, RFQs, & LOI's - posted a minimum of 3 weeks

\$12,500 - \$49,999: Minimum of 3 quotes - typically posted on website for 1 week

Below \$12,500: Departmental discretion

Service Contracts valued at \$20,000 or greater require approval by the Knoxville City Council

Types of Solicitations



- ▶ Request for Quotes
- ▶ Invitations to Bid (ITB)
- ▶ Request for Proposal (RFP)
- ▶ Requests for Qualifications (RFQ)
- ▶ Letters of Interest (LOI)



Purchasing Procedure



1. Department submits a request to the Purchasing Office for the goods or services needed
2. The Purchasing Division posts a solicitation for the request
3. Registered vendors receive notification
4. Purchasing responds to written questions and holds pre-bid meetings. Questions are answered via publicly posted addendum.
5. Sealed Bids and Proposals are opened @ 11:00 a.m. on the deadline date
6. Quotes are reviewed @ 2:30 p.m. on the deadline date
7. Bid Tabulations are posted to the website
8. Submissions are evaluated
9. Awards are made to the bid or proposal which represents the best value to the City.

How to Compete



- Register online as a vendor with the City. Registration is free
- Follow our social media BizWithCityKnox  
- Review previous successful solicitations but do your homework on current pricing
- Visit our website **www.knoxvilletn.gov/bids** often to see active bids and other solicitations
- Attend pre-bid meetings – important opportunity for subcontractors as well
- Make note of the deadline for questions & submit written questions when unsure of requirements
- Attend bid openings in-person or via Zoom to gain knowledge
- Get insured or bonded & stay current on insurance, certifications, licenses, bonding, etc.
- Submit bids on time – Bids and Proposals received after the deadline will be rejected
- Insure your bid meets specification and price your product/service competitively

Be Persistent!



Bid Notifications

Bid notifications will come from [BidNet Direct](#). Be sure to whitelist this domain name & check your spam folder.

Example Email Notification:

bidnet direct.
powered by mdf commerce

NEED HELP: 800-835-4603

HOME

The BidNet Direct portal sent this email on behalf of James McKeehan (jmckeehan@knoxvilletn.gov)

Your company is invited to respond to a newly published solicitation. Please login to view the [solicitation](#).

Title: [ITB - Bulk Ice Control Rock Salt](#)

Issuing Agency: City of Knoxville

Close Date: 06/06/2023 11:00 AM EDT

Please Note that your organization needs to be registered to BidNet Direct to access the solicitation.

[Link to Registration Page](#)

If you have any questions, please call BidNet's Vendor Support team at 800-835-4603, option 2.

Regards,

City of Knoxville

Construction Specific

1. Be licensed to conduct business in State of Tennessee
2. Be prepared to submit bid bond (5%) for projects > \$100K
3. Prepare for performance & payment bond submission (100%) projects > \$25K
4. Obtain the proper construction licensure – licensure must be noted on the Outside of the Envelope Form
 - HRA Highway, Railroad, & Airport Construction certified. Note the difference between full HRA and sub-classifications
 - MU Municipal & Utility Construction Base & Paving license
 - CE Electrical Contracting
5. Be certified with TDOT when planning to conduct highway projects
6. Prime Contractors are responsible for ensuring sub-contractors are properly licensed
7. Obtain the required insurance
 - Commercial general liability \$2M Occurrence/\$3M Aggregate
 - Auto liability (\$1M per occurrence)
 - Workers' compensation with statutory limits & Employers' liability with limits of \$500K minimum
 - Additional coverage for Professional Liability (\$2M), Pollution Liability, Environmental, Cyber Liability (\$5M)



The Award Process



Purchase Orders

- Issued for products and small services resulting from Requests for Quotes & ITBs
- Evaluated by best value to the City
- Usually awarded within a week of submission deadlines

Formal Contracts

- Issued for complex services and construction resulting from ITBs, RFPs, RFQs & LOIs
- May require evaluation of price and other criteria
- Timeline can be long
 - may require negotiation, insurance certifications & endorsements, legal review and City Council approval.

Important Tip:



Visit www.knoxvilletn.gov/purchasing to:

- Get registered as a vendor to receive automated notifications about upcoming opportunities
- Sign up for our Small Business Newsletter
- Review training videos for information on doing business with the City
- See upcoming outreach events for businesses
- View surplus property sales
- Find contact information for the Purchasing Division



Purchasing Website Tour

Across all departments, the City of Knoxville spends more than \$78 million each year on an array of goods and services that include everything from architectural and engineering services to pest control, and from automotive parts to liquid soap. Of these expenditures, all purchases over \$12,500 are handled by buyers in the Purchasing Division who are committed to maintaining the highest level of open, free market competition while at the same time actively encouraging local small business participation.

LEARN MORE ABOUT THE PURCHASING DEPARTMENT AND DOING BUSINESS WITH THE CITY:

- [Doing Business with the City](#)
- [Bid/Contracting Opportunities](#)
- [Vendor Registration](#)
- [Payment Portal](#)
- [Small Business & Diversity Outreach](#) | [Small Business Newsletters](#)
- [Disparity Study](#)
- [City Surplus](#) | [Surplus Property](#), [Vehicle Auctions](#), [GovDeals](#)
- [Staff Contacts](#)

EVENTS

- [Diversity Business Expo](#)
Date TBA
- [Annual Business Opportunity Breakfast](#)
June 21, 2023
[View 2022 Business Opportunities Presentations](#)
- [Save the Date -ETPA 15th Annual Business Matching & Tradeshow](#)
July 20, 2023
- [Annual Diversity Business Enterprise Awards Ceremony](#)
Date TBA

UPCOMING BUSINESS OPPORTUNITIES AT THE CITY:

Following approval of the annual budget, the City of Knoxville compiles and presents a list of potential procurements for the next fiscal year. Please view this presentation below to see the forecasted business opportunities.

Contact Information



Purchasing Division

(865) 215-2070, purchasing@knoxvilletn.gov

Small Business & Diversity Outreach Office (SBDOO)

Pamela Cotham, CPPB, Small Business & Diversity Outreach Manager

(865) 215-4032, pcotham@knoxvilletn.gov

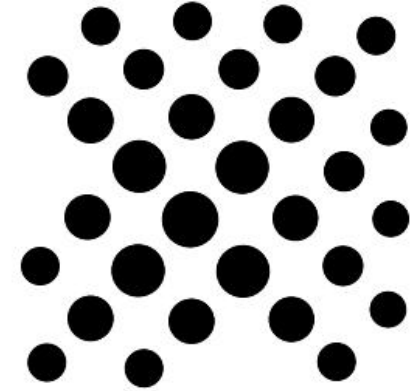
Luis Garcia, Diversity Business Specialist

(865) 215-2293, lgarcia@knoxvilletn.gov

Questions?



KNOXVILLE AREA TRANSIT BUSINESS BREAKFAST



kat

KNOXVILLE
AREA TRANSIT

CITY OF KNOXVILLE

KAT CONTACT LIST



Si McMurray
Director of Procurement

865-215-7803

Taybra Poore
Parts Maintenance Supervisor

865-215-7837

Allison Foster
Parts Clerk

865-215-7839

Chris Click
Interim Maintenance Director

865-215-7873

Business Opportunities

- UST Access Concrete Work
- Bus Wrap Services (new bus branding)
- Mobile Self Contained Hot H²O Pressure Washer
- Electric Bus Overhead Route Chargers
- Maintenance Shop Roof Repair (PBA)
- Bus Parts and Supplies



Business Opportunities



Ford Cutaway's

- Brake Pads
- Brake Calipers
- Belts
- Wheel Seals

Gillig & New Flyer Buses

- Webb Brake Drums
- Wheel seals
- Brake Shoes
- Headlamps
- Wiper Blades
- Clamps and DPF/DOC gaskets
- Engine Wiring Harness
- Filters

Cleaning/Safety Supplies and Consumables

- Nuts and Bolts
- Brake Cleaners
- Hoses
- Scotch-Brite Hand Pads
- Electrical Tape
- Zip Ties
- Rubber Gloves
- Hand Cleaners
- Trash Bags
- Brooms
- Mops
- Dust pans
- Scrapers
- Arc Flash Rated Supplies



**ALWAYS SEARCHING
FOR
US DOT CERTIFIED
DISADVANTAGED BUSINESS
ENTERPRISES!!!**

For More Information, Contact:

Ross Webb

1-888-370-3647

ross.h.webb@tn.gov

Doing Business with KUB



Agenda

- Procurement
- Doing Business with KUB
- MBE/WBE & SBE Programs
- Upcoming Bids
- Questions and open discussion



**SUPPLIER
DIVERSITY**

KUB | BLUEPRINT



Our Vision

KUB creates connections and enhances the quality of life in our East Tennessee communities so everyone can thrive.

Our Mission

KUB exists to serve its customers as a trusted partner and steward, providing industry-leading energy, water, and fiber optic services.

We Value

Our Customers

- Our services are safe, reliable, and affordable
- We are committed to great customer service
- Our decisions consider everyone's needs

Our Co-workers

- We put safety first and take care of each other
- We take pride in our hard work and expertise
- We invest in our people

Our Community

- We are committed to a cleaner environment
- We are personally invested in our community
- We help our region grow

Our Culture

- We always do our best and strive for better every day
- We hold ourselves to high ethical standards
- We value diversity, equity, inclusion, and belonging for all

Our Procurement Team

- Contact Ryan for questions about KUB's Prequalification Program
- Contact Nikitia for questions about KUB's Supplier Diversity Program



Daniel Kembel Manager
Daniel.Kembel@kub.org



Savannah McMillan Student
Savannah.McMillan@kub.org



Ryan Fuesting Business Analyst
Ryan.Fuesting@kub.org



Nikitia Thompson
Supplier Diversity Consultant
Nikitia.Thompson@kub.org

Purchasing Team

- This group is responsible for Material purchasing, including construction supplies, IT equipment, promotional items, vehicles and equipment purchases.



Jermon Bishop
Buyer
Jermon.Bishop@kub.org



Marilee Metzger
Buyer
Marilee.Metzger@kub.org



Daniel Parke
Buyer
Daniel.Parke@kub.org



Parker Pewitt
Buyer
Parker.Pewitt@kub.org

Contract Services

- This group is responsible for Wastewater, Water, Electric, Gas and Fiber Construction projects as well as Paving Services, Vegetation Management and Properties Projects. They also work with many Engineering firms for design and consulting services.



Zach Breeding (Team Lead)
Contract Specialist
Zachary.Breeding@kub.org



Ti Thomas
Student
Tiryq.Thomas@kub.org



Luke Eldridge
Contract Specialist
Luke.Eldridge@kub.org

KUB Procurement Guidelines

- Small purchases: Purchases between \$0-\$14,999.99 require no competition
- Purchases between \$15,000-\$49,999.99: Buyers/Contract Specialist obtain at least three written quotations
- Purchases \$50,000 and up: Buyers/Contract Specialists advertise and conduct a competitive bidding process
 - Request for Bids (RFB)
 - Request for Proposals (RFP)

Top Things To Do

- Register on www.Periscopeholdings.com
- Select correct classification on Periscope
- Read the entire bid document and follow directions
- **Have questions about a specific bid?**-Best way to contact is to contact your buyer or submit a question in Periscope Holdings.
- **General questions about KUB Procurement/Diversity Programs?**-email Diversity@kub.org

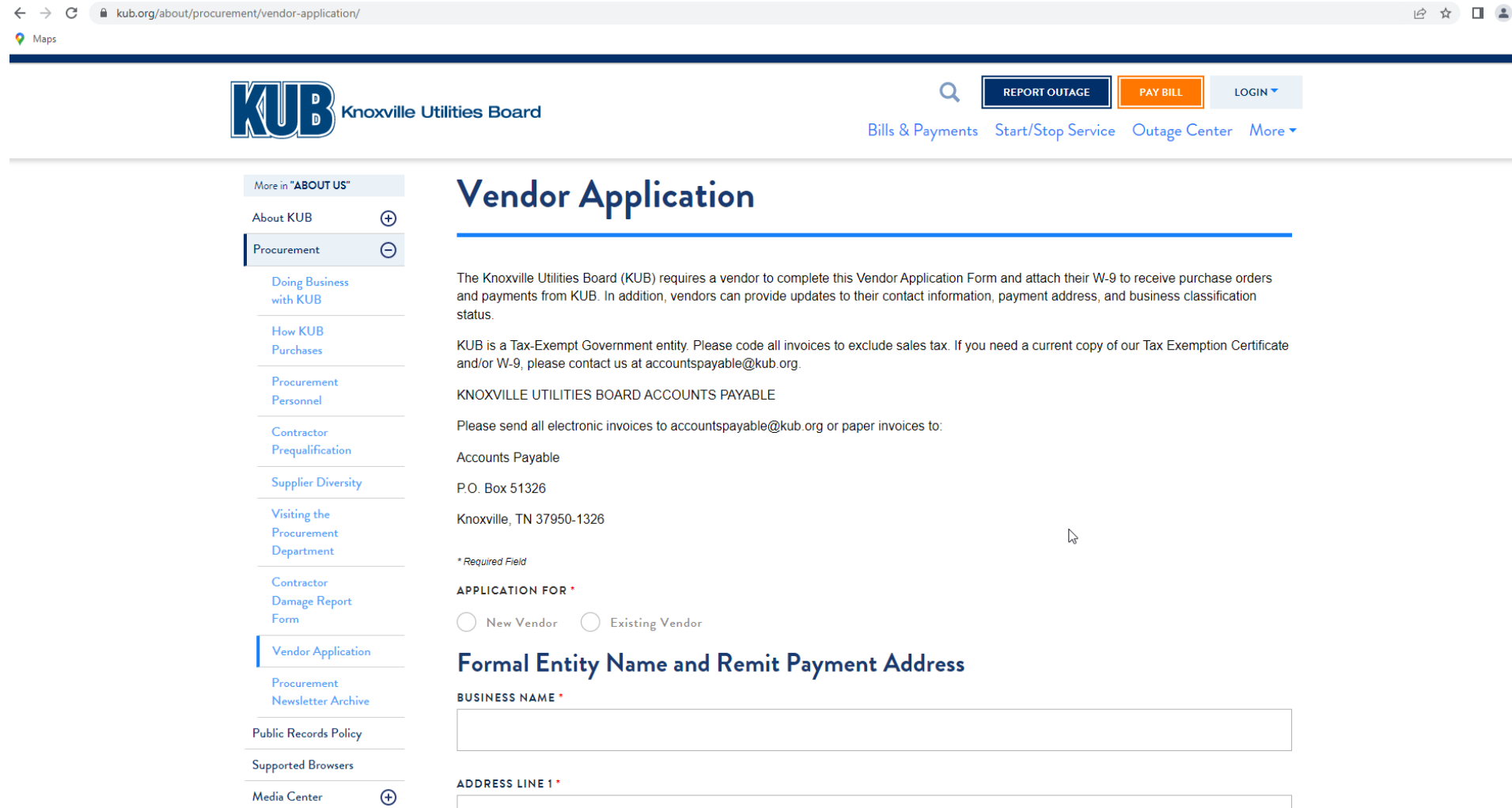
How to Bid and Connect with KUB

- Visit www.periscopeholdings.com/s2g
- Click “Try for Free”
- Create a free Basic Periscope (S2G Limited) account
- Verify your email address via emailed link from Periscope, and create your password
- Create company profile (or select from list if the profile is already created)
- To search within Periscope for KUB bids, search “KUB” in the keywords search box



Vendor Registration

- Visit www.kub.org to fill out Vendor Application



The screenshot shows a web browser window with the URL kub.org/about/procurement/vendor-application/. The page header features the KUB Knoxville Utilities Board logo on the left and navigation links for 'REPORT OUTAGE', 'PAY BILL', and 'LOGIN' on the right. Below the header is a search bar and a menu with options like 'Bills & Payments', 'Start/Stop Service', 'Outage Center', and 'More'. The main content area is titled 'Vendor Application' and includes a sidebar with a 'More in "ABOUT US"' section. The sidebar lists various links such as 'About KUB', 'Procurement', 'Doing Business with KUB', 'How KUB Purchases', 'Procurement Personnel', 'Contractor Prequalification', 'Supplier Diversity', 'Visiting the Procurement Department', 'Contractor Damage Report Form', 'Vendor Application', 'Procurement Newsletter Archive', 'Public Records Policy', 'Supported Browsers', and 'Media Center'. The main content area contains the following text: 'The Knoxville Utilities Board (KUB) requires a vendor to complete this Vendor Application Form and attach their W-9 to receive purchase orders and payments from KUB. In addition, vendors can provide updates to their contact information, payment address, and business classification status. KUB is a Tax-Exempt Government entity. Please code all invoices to exclude sales tax. If you need a current copy of our Tax Exemption Certificate and/or W-9, please contact us at accountspayable@kub.org. KNOXVILLE UTILITIES BOARD ACCOUNTS PAYABLE Please send all electronic invoices to accountspayable@kub.org or paper invoices to: Accounts Payable P.O. Box 51326 Knoxville, TN 37950-1326 * Required Field APPLICATION FOR * New Vendor Existing Vendor Formal Entity Name and Remit Payment Address BUSINESS NAME * ADDRESS LINE 1 *

Construction Pre-Qualification

- Prime contractors for utility construction projects and certain service contracts are pre-qualified with KUB
- Electric, natural gas, water, wastewater, vegetation management, fiber & paving
- Pre-qualification application forms are located on www.kub.org/about/procurement/contractor-prequalification
- KUB has partnered with Avetta to manage compliance
- Please contact Ryan.Fuesting@kub.org for additional information.

Procurement Programs

- **Supplier Diversity Program**

- Over 100 MBE/WBE vendors currently working with KUB

Nikitia Thompson, Supplier Diversity Consultant:

- Recruiting and Creating Awareness
- Providing community education and outreach
- Offering technical assistance
- Monitoring and reporting results

- **Small Business Program (SBE)**

- 50 or fewer employees and maximum annual revenue of \$10M
- For purchases from \$15,000 – \$100,000
- Purchasing goal is \$500K in FY23

Missed Opportunities

- www.kub.org/procurement.com & PeriscopeHoldings.com
- Twitter @KUBiz
- Review all bid specifications and requirements
- Terms and conditions
- Mandatory pre-bid meetings
- Incomplete bid submittals/missing information

When You Are Not Successful

- Contact the buyer
- Review bid submittals
- Understand what it will take to be successful
- Ask about other upcoming bidding opportunities
- Don't get discouraged!

When You Are Successful

- Deliver on time
- Supply the product/service as requested in the bid
- Make sure licensing and insurance are up to date
- Follow up with Procurement or Project Manager concerning performance
- When you are successful, KUB is successful

Upcoming Material Supply Agreement Bids

- Material Supply Agreements
 - Meter Shop Materials
 - Water Meters
 - Sediment Filters
 - Circuit Breakers
 - KUB Hats
 - UV Lamps
 - Fire hoses
 - Antenna Parts
 - Ice Machines
 - Fiber Optics
 - Reclosures



Upcoming Information Technology Bids

- PBX Maintenance and Support
- Avetta Contractor Prequalification Software
- Managed Security Services Provider (MSSP) or XDR/MDR
- Nokia Equipment Maintenance
- Cisco SMARTnet
- Z2 Workstation
- VMware Licenses
- HPE CTO Servers
- Checkpoint Software
- SCADA Replacement



Upcoming Water and Wastewater Projects

- Third Creek - Minibasin 34A1 (9,470 LF of 8" WW main, ~52 manhole rehab/replace)
- Maryville Pike Water Line Casing Bores (2 x 16" casing, 30" casing)
- South Knox Sewer Rehab/Replacement (5,675 LF of 8" WW main, ~27 manhole rehab/replace)
- Walker Springs Force Main Replacement (8,800 LF of 8" WW main, ~3 manhole rehab/replace)
- FY24 Galvanized Replacement – Phase 1 (Replace 7,000 LF of 2" galvanized WA main)
- Riverside Drive Sewer Improvements (6,289 LF of WW main, ~18 manhole rehab/replace)
- N Broadway Water & Wastewater Replacement (1,514 of 8" WA main, 1,496 LF of 12" WA main, 1,957 of 8" WW main)
- Third Creek – Minibasin 22B1 Phase 1 (10,200 LF of 8" WW main, ~65 manhole rehab/replace)

Upcoming Gas and New Service Projects

- Dorchester Subdivision (7,100 LF of 2" PL)
- Bridgemore Subdivision (4,800 LF of 4" PL, 9,600 LF of 2" PL)
- Neals Landing Subdivision (2,982 LF of 2" MDPE, 643 LF of 4" MDPE)
- Eastbridge Loop Project (58,000 LF of 12" HDPE)
- Village Green ST Replacement (17,800 LF 2" MDPE, 10,000 LF of 4" MDPE)
- Broadacres ST Replacement (16,200 LF 2" MDPE, 9,400 LF of 4" MDPE)
- Radiographic Examination of Steel Welds Service Agreement
- Continuing work with service condemnations (SWOMs Project)

Upcoming Electric Projects

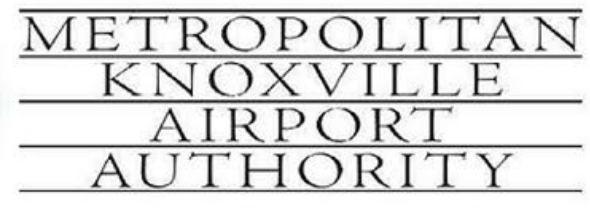
- Transmission Foundation Drilling (Two self supporting poles drilling)
- Transmission Duct Bank (Build out two concrete duct banks)
- TDOT – Clinton Highway at Beaver Creek (Build out two concrete duct banks)
- Rays Gap Substation – Site Development (Grading and site development)
- Ellistown Sub – Foundations and Duct Bank (4 concrete foundations)
- Rays Gap Substation Construction (Build substation)
- Dixie Substation – Install Oil Containment (Two concrete oil containment tanks)

Upcoming Properties and other Services Bids

- HVAC and Lighting Replacement
- Elevator Replacement and Upgrade
- Transportation Roof Replacement
- Parking Lot Repairs
- Door Replacement
- MBW Repointing Phase 2
- OHC Locker Room
- Roll up Door Replacement
- Traffic Control Services



ETPA Alliance Group



Questions?



Business Opportunities

Fiscal Year 24



Introduction to KCDC

- Providing affordable housing for Knoxville since 1936
- Now known as Knoxville's Community Development Corporation (KCDC)
- KCDC oversees approximately 26 housing developments
- KCDC has expanded its role to serve as the public housing for the City of Knoxville and Knox County
- KCDC is the redevelopment authority for Knoxville

Summary of General Information

- KCDC has approximately 3,600 apartments
- KCDC has approximately 149 employees
- KCDC contracts out most services
- KCDC buys items to maintain its apartments and its offices
- KCDC relies on “term bids” to meet its needs
- Increasing using multiple awards to meet our needs

Compete in the Procurement Process

- KCDC wants you to compete in the procurement process
- Check the opportunities on our webpage at www.kcdc.org
- Click on “Procurement” and then on “Open Solicitations”
- Register by clicking on “Vendor Registration” for free email notifications of opportunities

Quotations

- Expenditures >\$20,000 and <\$50,000 are quotes
- Procurement often assigns a quote number and posts the document to the KCDC web page
- Quotes must be received from at least three qualified firms
- May not be very complex
- Formal sealed bidding rules do not apply

Formal Solicitations

- Over \$50,000, KCDC uses formal bids to meet the legal requirements imposed by State and Federal Governments
- Procurement will assign a bid number and post the bid to the web page
- The length and complexity of the document will vary with the procurement need

Upcoming Opportunities

The following pages list **potential** upcoming projects

- There is no guarantee that these opportunities will occur
- Other projects are likely to arise as needs change
- Watch KCDC's webpage for **actual** opportunities as they arise

Anticipated One Time Opportunities

Title

First Creek at Austin Infrastructure	Winter
Fire Damage Repairs at Montgomery Village	Fall
Western Heights Phase 1 Infrastructure	July
Western Heights Phase 1 Vertical Construction	August
Western Heights Phase 2 Infrastructure	Spring 2024

Anticipated Opportunities

Indefinite Quantity/Indefinite Delivery Opportunities

Appliance Parts	Fall 2023
Communications Billing Services	Winter 2024
Employment and Income Verification Services	Winter 2024
LED Lighting Items	Spring 2024
Legal Services	Summer 2023
Maintenance, Repair & Operations Supplies	Spring 2024
Painting Services	Winter 2024

Anticipated Opportunities

Indefinite Quantity/Indefinite Delivery Opportunities

Quality Standards Inspection Services	Winter 2023
Wireless Internet and Equipment	Spring 2024
Wireless Devices and Services	Fall 2023

Important Closing Thoughts-Part 1

- Register with KCDC as a potential vendor at <https://www.kcdc.org/procurement/>
- Watch our webpage for opportunities
- Read solicitation document thoroughly
- Follow the solicitation document instructions

Important Closing Thoughts-Part 2

- **Ask questions**
- **Attend Pre-Bid conferences**
- **Submit bids/quotes on time and as our forms specify**
- **Submit bids/proposals on-line**
- **Bid Openings are normally via Zoom now**

Want more information about KCDC?

Contact KCDC's Procurement Division:

Email: procurementinfo@kcdc.org

Phone: (865) 403-1133

Web: www.kcdc.org *Click on "Procurement"*

A red flag with a circular emblem in the center. The emblem has a blue background and contains three white stars. The flag is waving against a blue sky.

Have a great day!



Who is The Public Building Authority?



Jayne Burritt
Administrator/CEO

The Public Building Authority of the County of Knox and the City of Knoxville (PBA) performs three distinct functions for both the City and County: management of construction projects; management of facilities and grounds; and management of telephone systems.

- PBA manages over 2 million square feet of buildings for the City and County.
- PBA originally developed and owns the City County Building, which is approximately 531,000 square feet in size.
- PBA oversees
 - Maintenance
 - Grounds
 - Security
 - Life safety
 - Custodial activities
 - Public Parking Garages
 - On-street parking enforcement
 - 6,000 phone systems for the City and County
 - Construction projects as assigned by the City or County Mayors.

PBA Managed Facilities

CITY FACILITIES

- Locust Street, Main Avenue, Market Square, State Street and Riverwalk Parking Garages
- Jackson Avenue Parking Lot, CBID Lots
- Worlds' Fair Park (including Sunsphere & parking lots), Second Creek Greenway and Volunteer Landing
- Regal Riviera Cinema (maintenance responsibilities only;)
- Knoxville Police Department Safety Building (access control only)
- Knoxville Station Transit Center
- City Public Works Complex
- Public Safety Building

COUNTY FACILITIES

- Old Knox County Courthouse
- Dwight Kessel Garage
- Health Department
- Election Commission
- Public Defender's Office
- Juvenile Justice Center
- Knox Central
- County Clerk's Offices
- Senior Centers
- Family Investment Center
- Fairview Technology Center
- Forensic Center
- UT Tower
- Summer Place

Upcoming Solicitations

2023-2024

Summer 2023

- Plumbing Services
 - current contract expires October 15, 2023

Fall 2023

- Waterproofing Service
 - current contracts expire Dec. 4, 2023
- Mowing Services
 - current contracts expire Jan. 1, 2024

Winter 2023 - Spring 2024

- Janitorial Services
 - current contracts expire June 30, 2024
- CCB Food Service Operation (for the Cafe)
 - current contract expires June 30, 2024
- Electrical Services & Controls
 - current contract expires June 30, 2024
- Floor Maintenance Services
 - current contract expires June 30, 2024
- Vended Water Services
 - current contract expires June 30, 2024
- Audio Visual Equipment, Installation & Preventive Maintenance
 - current contract expires July 19, 2024

Procurement Team

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Main Phone Line:
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Physical Address:
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PBA Suite G140
Knoxville, TN 37902

Mailing Address:
PO Box 2505
Knoxville, TN 37901

Doing Business with PBA

- ▶ To do business with PBA, you must first register as a vendor.

- Visit our website - www.ktnpba.org
- You will find information on:
 - How to be a vendor
 - Register as a vendor
 - Current solicitations
 - PBA Procurement
 - Contact information

Register as a Vendor:



PBA Departments

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