

January—March 2017



## Small Business Connections

### Inside this issue:

*Vendor Registration* 1

*Spotlighting Diversity Businesses* 1

*Recently Awarded Solicitations* 2

*Upcoming Procurement Opportunities* 3

*National Procurement Month* 3

*Diversity Outreach* 4

*Outreach and Networking Events* 4

## *New Vendor Registration System*

The Purchasing Division is pleased to announce the Vendor Registration portal and the Bid/Contracting Opportunities link has a new look. Although access to both of these sites remains the same, the content layout for each page is considerably different.

In order to do business with the City of Knoxville, vendors must register with Purchasing through our Vendor Registration system, powered by Vendor Registry. In order to receive email notifications regarding relevant solicitations out for bid, businesses must register and identify the types of goods and services they provide. The City may reject any quotes, bids, proposals and qualifications submitted by businesses that are not registered.

Vendors who were previously registered with the City of Knoxville before December 2016 will need to register through this new system but can retain their previous account with the City to view their purchase orders, invoices, and payments through the [Payment Portal](#).

[Click here to access the Vendor Registration System](#). Businesses may also access this site by the following link: <https://vrapp.vendorregistry.com/Vendor/Register/Index/knoxville-tn-vendor-registration>.

## *Spotlighting Diversity Businesses*

Has your business recently done, or is currently doing business with the City of Knoxville? Has it received any diversity certifications or been recognized, nominated or awarded by a particular group or organization? If so, the Small Business & Diversity Outreach Office would like to spotlight your business's accomplishments in an upcoming issue.

**Nomination criteria:** The business must be a registered vendor and in good standing with the City of Knoxville, and must display outstanding performance in its area of expertise as a diverse business in the community.

The Diversity Business Spotlight Forms will soon be available for businesses interested in being spotlighted in a future issue. Once completed, forms can be submitted to [DiversityBusiness@knoxvilletn.gov](mailto:DiversityBusiness@knoxvilletn.gov). Newsletters are published on a quarterly basis.



## *Recently Awarded Solicitations*

The City solicits sealed submissions for purchases of \$25,000 or more. It solicits quotes by email or fax for purchases between the amounts of \$5,000 and \$25,000.

Listed below are some of the solicitations that have been awarded within the past 90 days.



Item	Awarded Supplier	Amount
Pumper Trucks	Mid-South Bus Center, Inc.	1,244,660
N. Central Street Streetscapes - 200 Block	Design & Construction Services, Inc.	230,160
Chest Compression System	Physio-Control, Inc.	298,221
PASGT Level IIIA Ballistic Helmets and Face Shields	Botach Tactical	41,107
Medical Services and Wellness Portal	Premise Health Systems, Inc.	438,937
Installation and Repair of Aluminum Louvered Enclosures	East Tennessee Fence Company	10,960
Janitorial Services Public Works Complex Building	The Cleaning Force	Blanket
Gym/Dance Studio Floor Maintenance	Finchum Sports Floors	Blanket
CIPP Pipe Rehabilitation	IPR Southeast LLC	116,060
Police Uniform Leather Gear	Summit Uniform Solutions, Inc.	26,270
Security Services for Holiday Ice Rink	SEI, Inc.	13.05 Hourly Charge
Police Recruit Uniforms	Summit Uniform Solutions, Inc.	20,068
Sign Removal	Jon Johnson	6,000
LOI for Kingston Pike Complete Connection Project	CDM Smith Inc.	212,250
Sims Avenue Restoration Project	D.R. Phillips LLC	87,997
KAT Transit Stop Shelters	Tolar Manufacturing Co., Inc.	29,910
Milton Roberts HVAC Units	Archer Air Conditioning Service	18,976
Heat Pumps	Air Quest America	12,696
LOI for Liberty Street Multimodal Project	Barge Waggoner Sumner & Cannon Inc.	342,500
Trimble S5 Total Station	Precision Products	32,000
Rollout Garbage and Recycling Containers	IPL Inc.	2,738,320
Slide and Bicycle Rack	Columbia Cascade Company	17,900
Tree Installation	B&B Lawn Services, LLC	Blanket
Lakeshore Park Lighting	Broadway Electric Service Corporation	16,200
Firearm Sound Suppressors	SilencerCo, LLC	24,670
V-TAC Sling	Lawmen's & Shooters' Supply, Inc.	6,978

Purchases below \$5000 are at the City's discretion. Each department is allowed to purchase without a formal competitive process.

Get to know your department representatives.



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## Upcoming Procurement Opportunities

The City of Knoxville achieves the highest degree of open, free market competition when soliciting quotes, bids, proposals and/or qualifications. By posting bid opportunities on the website, and participating in various outreach programs throughout the year, the purchasing division is committed to keeping businesses informed about available contracting opportunities.

Below are some of the opportunities to look for over the next 90 days.



Items to be Solicited	Projected Bid Dates	Department
W Jackson Avenue Streetscapes	Winter 2016	Engineering
2016 Trail & Parking Lot Resurfacing Project	Winter 2016	Engineering
Janitorial Services-Safety Building	Winter 2016	Police
Mowing & Landscaping for Safety City	Winter 2016	Police
Mowing & Landscaping for Firing Range	Winter 2016	Police
2016 Neighborhood Drainage Project	January 2017	Engineering
2017 Resurfacing Project	January 2017	Engineering
2017 Sidewalk Replacement Project	January 2017	Engineering
Woodlawn Pike Sidewalk Project	January 2017	Engineering
Flagging and Traffic Control Services	February 2017	Public Service
Aggregates: Rock, Crushed Stone, Sand and Gravel	February 2017	Public Service
Janitorial Services-KPD Training Academy/Safety City/5th Avenue	March 2017	Police
Janitorial Services-East District Precinct and Safety Education offices	March 2017	Police
I-275 Business Park Access Improvements Project	March 2017	Engineering

Vendors must be registered with the City in order to respond to solicitations. Businesses that are not registered with the City may be rejected.

## National Procurement Month

Did you know March is recognized as National Procurement Month? According to NIGP, The Institute for Public Procurement, March is ‘a time to celebrate with pride the role of the public procurement profession’. As we celebrate, let us acknowledge the procurement professionals that have not only made a difference in the public sector but within organizations across all industries.

Join us as we recognize this elite group of professionals that play a vital role in governmental efficiency and effectiveness.

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*We Want Your Business*



## *Diversity Outreach*

*The City of Knoxville understands the importance of encouraging Small, Minority-, Women-, and Service-Disabled Veteran-Owned business participation in the procurement process. The Purchasing Division actively seeks out opportunities to cultivate relationships with local small businesses and makes a concerted effort to ensure that such companies have the information necessary to compete for City business.*

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## *Outreach and Networking Events*

*Save the Date!*



### *Annual Business Opportunities Breakfast*

Learn about upcoming City of Knoxville business opportunities planned for the next 12—18 months.

Wednesday, June 14, 2017

More information will be available soon...

[www.knoxvilletn.gov/smallbusiness](http://www.knoxvilletn.gov/smallbusiness)