

January—March 2018



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Knoxville Business Support Network

“More than half of Americans either own or work for a small business, and they create about two out of every three new jobs in the U.S. each year” states the U.S. Small Business Administration. The Knoxville Community has an array of agencies/ organizations whose primary function is to help develop and grow small businesses. Be it business training, technical, lending, or marketing and sales assistance, resources are available to small businesses at little to no cost.



Several agencies in and around the Knoxville area have come together to form the Knoxville Business Support Network (KBSN). They are the Tennessee Small Business Development Center (TSBDC), the Knoxville Area Urban League (KAUL), SCORE, the Knoxville Entrepreneur Center (KEC), and the Knoxville Chamber (Propel Mentor/Protégé Program). These agencies help to support business growth, sustainability and enhance the creation of new businesses.

Whether you are an individual with a business idea or an existing business looking to grow, KBSN has representatives available to assist you in your endeavors. View the [Knoxville Business Support Network flyer \[PDF\]](#) for additional information about each agency.



East TN Business Growth Conference

The East Tennessee Business Growth Conference that was scheduled for January 18th has been rescheduled for Thursday, April 12, 2018 from 8:00 a.m. to 2:15 p.m. (EDT) at The Hollingsworth Center for Entrepreneurial Leadership, 2135 North Charles G Seivers Boulevard, Clinton, TN, 37716.

For more information, contact Jutta Bangs at 865-483-2668 or jbangs@tsbdc.org.

If you previously registered, you do NOT have to re-register. Please email Veronica Clark at veronica.clark@tennessee.edu if you are no longer able to attend.

Recently Awarded Solicitations



The City solicits sealed submissions for purchases of \$25,000 or more. It solicits quotes by email or fax for purchases between the amounts of \$5,000 and \$25,000.

Listed below are some of the solicitations that have been awarded within the past 90 days.

Item	Awarded Supplier	Amount
Ladder Truck Repair	Knoxville Spring Service, Inc.	10,940.37
Triple Mast Forklift	The Lilly Company	78,522.00
Nikon Cameras	F&E Trading LLC	9,120.00
Battery Contract	Batteries Plus Bulbs	150,515.00
Ethernet Switches	Precision Traffic and Safety Systems, LLC	10,575.00
Waste Oil Trailer	J Bisio Enterprises Inc.	11,999.00
2018 Curb Cuts	Shelton General Contractors	198,045.00
Service Truck	Worldwide Equipment	200,682.00
Janitorial Services - Outdoor Restrooms	National Building Service	38,995.00
Janitorial Services - Recreation Centers	Elite Facility Maintenance	115,260.67
Cedar Lane Sidewalk Project	Whaley Construction, Inc.	301,434.00
Quickie QM-715 HD Power Wheelchair	4MD Medical Solutions, LLC	10,624.85
2018 Sidewalk Replacement	Ronald Franks Construction	575,218.50
Installation of Two Concrete Bus Shelter Pads	PRI of East TN, Inc.	9,920.00
Traffic Signal Housings	Traffic Parts, Inc.	19,987.50
Water Tank Replacement	Public Works Equipment and Supply	9,853.30
Greens Roller	Greenville Turf and Tractor	6,200.00
Front Deck Mower	Greenville Turf and Tractor	11,200.00
Utility Vehicle	Greenville Turf and Tractor	12,500.00
Front Deck Mower 1435	Greenville Turf and Tractor	10,100.00
Greens Mower	Greenville Turf and Tractor	16,200.00
Utility Vehicle w/Spreader	Greenville Turf and Tractor	15,000.00
Pleasant Ridge Sidewalk @ Wilson	Adams Contracting, Inc.	598,880.00

Bid Tabulations

Bid tabulations from the most recently opened Sealed Bids and Requests for Quotes are now posted on the purchasing page at www.knoxvilletn.gov/purchasing.

The tabulations are preliminary and are for informational purposes only, not a notification of award.

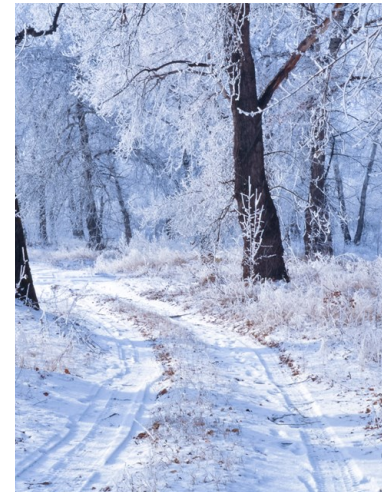


Purchases below \$5,000 are at the City's discretion. Each department is allowed to purchase without a formal competitive process.

Upcoming Procurement Opportunities

The City of Knoxville achieves the highest degree of open, free market competition when soliciting quotes, bids, proposals and/or qualifications. By posting bid opportunities on the website, and participating in various outreach programs throughout the year, the purchasing division is committed to keeping businesses informed about available contracting opportunities.

Below are some of the opportunities to look for over the next 90 days.



Items to be Solicited	Projected Bid Date	Department
Janitorial Services	February/March 2018	Parks & Recreation
KAT Summit Hill Transit Stop Project	February 2018	Engineering
Investment Custodian	February 2018	Finance
Emergency Responder Radio Repeater System	February/March 2018	SMG
Fort Dickerson Parking Lot Improvements	February 2018	Engineering
Janitorial Services for the Safety Building	February 2018	Police
Contract Management Software Solutions	February 2018	Information Systems
Magnolia Avenue Streetscapes	March 2018	Engineering
RFQ: Knoxville Civic Auditorium & Coliseum Renovations	March 2018	KCAC/SMG
I-275 Business Park Access Improvements Project	Winter 2018	Engineering
Aggregates: Rock, Crushed Stone, Sand and Gravel	Winter 2018	Public Service
Fire Headquarters Roof and Renovations Project	Summer 2018	Engineering

Are you registered?

Register to be a City of Knoxville vendor at www.knoxvilletn.gov/purchasing. We have a new vendor registration system as of December 1, 2016.

March is Procurement Month

The City of Knoxville joins NIGP, the Institute of Public Procurement in recognizing March as Procurement Month. When we celebrate Procurement Month, we acknowledge an elite group of professionals that have made a difference in governmental efficiency and effectiveness. In addition to the purchase of goods and services, Procurement adds value to the organization by performing such functions as executing, implementing and administering contracts, developing strategic procurement strategies and cultivating working relationships with suppliers and other departments within the organization.

This month provides the opportunity to help educate elected officials, administrators, taxpayers and vendors about the procurement process. Thank you Purchasing for the admirable work that is performed every day!



City of Knoxville—Purchasing Division

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We Want Your Business



Business Support

The Office of Business Support was created to help the business community navigate city regulations, policies and departments, making it easier to do business in Knoxville. Patricia Robledo, the city's Business Liaison, crafted the [Business Resource Guide](#) to provide general information and an overview of the range of processes when establishing or expanding a business.

For questions or suggestions, please contact Patricia at probledo@knoxvilletn.gov or 865-215-3155, or visit the website at www.knoxvilletn.gov/business/office_of_business_support.

Outreach and Networking Events

Save the Date!



Annual Business Opportunities Breakfast

Learn about upcoming City of Knoxville business opportunities planned for the next 12—18 months.

Wednesday, June 13, 2018

More information will be available soon...

www.knoxvilletn.gov/smallbusiness