



October—December 2021

Small Business Connections

6TH ANNUAL DBE AWARDS CEREMONY



The City of Knoxville recently held its 6th Annual Diversity Business Enterprise (DBE) Awards Ceremony at the Marble Hall Chapel in Lakeshore Park. The ceremony recognized businesses and City staff for supporting the City in achieving its goal to increase the dollars spent with DBEs.

“Every business – regardless of size or owner’s background – deserves a seat at the table to compete for our business,” Mayor Indya Kincannon said in her opening remarks. Later, she added how much she appreciated the work the winners do for the residents of Knoxville.

Last fiscal year, 1 in 3 City dollars was spent in competitively bid contracts with small diverse businesses. Awardees have exhibited grit, dependability, talent, and leadership, especially during the brunt of the pandemic, and the City of Knoxville is very lucky to have their partnership. This year’s awardees were:

- Jefferson Farmers Cooperative, Rising Star Award
- National Building Service, Inc., Above and Beyond Award
- WJBE Radio, Minority Owned Business of the Year Award
- Allen Sign Company, Woman Owned Business of the Year
- Camel Custom Canvas Shop, Small Business of the Year Award
- Cox Power & Supply, Impact Award
- Integrated Response Systems, LLC., Young Entrepreneur Award
- Southern Constructors, Inc. and Progression Electric, LLC., Partnership Award
- Edison Electric, LLC., Distinguished Service Award

In line with the City’s core values of public safety, healthy and connected neighborhoods, a clean and resilient future, thriving businesses and good jobs and good governance, this year’s internal DBE Advocate Award winners were:

- Engineering Department, Highest Percentage of M/WBE Expenditures (large spend)
- Public Building Authority, Highest Percentage of M/WBE Expenditures (medium spend)
- 311 Center for Service Innovation, Highest Percentage of M/WBE Expenditures (small spend)
- City Court Department, Highest Percentage of M/WBE Expenditures (micro spend)

Furthermore, the winners of this year’s Employee Advocate Award were:

- Nicholas Spine, Store Systems Manager for Fleet Services
- Angie Davidson, Administrative Supervisor for Park & Recreation

To view photos and a video of the event, please visit: <https://knoxvilletn.gov/smallbusiness> and click on Diversity Business Enterprise Awards Ceremony.

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CITY OF KNOXVILLE



VENDOR REGISTRATION

Register to be a City of Knoxville vendor at knoxvilletn.gov/purchasing. Ensure that you are registered and ready to participate when business opportunities arise. Submissions received from non-registered businesses may be rejected. By registering as a vendor and completing your business [profile](#), you will also receive email notifications of relevant solicitations.

RECENTLY AWARDED SOLICITATIONS

AWARDS ISSUED WITHIN THE PAST 90 DAYS

Item Description	Awardee	Amount
2021 Harley Davidson Police Motorcycles	Knoxville Harley Davidson	\$ 113,708
Vision Benefits Program	EyeMed Vision Care, LLC & First American Administrators, Inc.	\$ 128,185
Texas Avenue Sidewalk	Morgan Contracting, Inc.	\$ 976,734
Compensation Study	Management Advisory Group International, Inc.	\$ 219,500
Bulk Ice Control Rock Salt	Compass Minerals America, Inc.	\$ 94.61 per ton
Knoxville Co-Response Team	Helen Ross McNabb Center, Inc.	\$ 380,000
2021 Curb Cuts Phase II	Design and Construction Services, Inc.	\$ 340,800
Holiday Ice Rink	IRE Crown Rinks, LLC	\$ 81,086
Knoxville Municipal Golf Course Drainage Improvements	Signet Golf Associates II, Inc.	\$ 47,285
Odd Fellow's Cemetery and Potter's Field Mowing and Maintenance	Taylor's Lawn Service	\$ 43,120
Coker Avenue Sidewalk Project	Whaley Construction, LLC	\$ 772,702

UPCOMING PROCUREMENT OPPORTUNITIES

The City of Knoxville strives for the highest degree of open, free market competition when soliciting quotes, bids, proposals and qualifications, by posting solicitations on our website, and participating in various outreach programs throughout the year. The Purchasing Division is committed to keeping businesses informed about available contracting opportunities. Listed below are upcoming opportunities to look for over the next 90 days.

DID YOU KNOW?

Bid Tabulation forms (also known as Bid Tabs) are regularly used by the Purchasing Department to provide specific information related to Request for Quotes and Invitations to Bids. Bid tabulation forms provide detailed information i.e. bidder names and bid amounts. Bid tabulation forms are intended for informational purposes only and not notification of award.

The City of Knoxville provides access to sealed solicitations at www.Knoxvilletn.gov/bids. Bid Tabs may be found for each expired bid on the Expired Tab.

Item Description	Projected Bid Date
Streetlight Tree Trimming Project	Fall 2021
Liberty Street Multimodal Project	Fall 2021
Contract/Document Management System	Fall 2021
Cherry Street Sinkhole Water Quality Improvements Project	Fall 2021
Bus Transit Facility Automated Gating System	Fall 2021
Cured-In-Place Pipe Project, Phase IV	Fall 2021
Gay Street "Street Furniture" Replacement	Fall 2021
Suttree Landing Park Landscaping Services	Fall 2021
I-40 & James White Parkway; I-275 & Asheville Hwy; Zones A-D Mowing Projects	Fall 2021
Summit Hill Pole Replacement	Fall 2021
Rock, Crushed Stone, Sand And Gravel	Fall 2021
Landscaping Mulch and Wood Chips	Fall 2021
Cal Johnson Recreation Center ADA Connection Project	Winter 2021
Pick Up And Rental Of Dumpsters At Various City Facilities	Winter 2021
Kingston Pike, Broadway and Chapman Highway Advanced Traffic Management System Project	Winter 2021-Spring 2022
Future Water Quality Projects	Winter 2021-Spring

You're Invited

TO PROMOTE YOUR BUSINESS

The East Tennessee Purchasing Association's Diversity Business Alliance Committee is collaborating to create a database of businesses owned by minorities, women, veteran-owned, service disabled veteran-owned, and/or which qualify as small businesses. The database will assist local governments in conducting outreach and ultimately increasing the amount of spend with diverse businesses.



PROUDLY ENDORSING NIGP'S PRACTICES AND PRINCIPLES OF PUBLIC PROCUREMENT

<https://www.surveymonkey.com/r/KKTB6QJ>



Scan the Code to
Update Your Business
Contact Information

Interns from the University of Tennessee's Institute of Public Service are helping with this project and may contact you to gather information for the directory. Telephone calls will be from 865-974-0169 or 865-974-0177, and the interns will identify themselves as representing the East Tennessee Purchasing Association's Diversity Alliance Committee. They may contact you using the email address IPSinternProject@tennessee.edu. Please help us update your business contact information by taking their calls or responding their emails.

OUTREACH AND NETWORKING EVENTS

Business Networking. Thursday, Nov. 11th, 2021, 5:00pm – 6:00pm, 10820 Parkside Dr., Knoxville TN, 37934. Information and registration are at: <http://members.farragutchamber.com/events/details/networking-turkey-creek-medical-center-5960>. No charge. Drop-ins and non-members are welcomed.

Thursday, Nov. 18th, 2021, 5:00pm – 6:00pm, 11111 Kingston Pike, Knoxville, TN 37934. Information and registration are at: <http://members.farragutchamber.com/events/details/networking-premier-eyecare-3648>. No charge. Drop-ins and non-members are welcomed.



Purchasing Division

400 Main Street, Room 667
Knoxville, TN 37902
(865) 215-2070

diversitybusiness@knoxvilletn.gov

Knoxvilletn.gov/purchasing

Twitter.com/BizWithCityKnox

Facebook.com/BizWithCityKnox

Knoxville Area Transit has established a Diversity Business Enterprise (DBE) program in accordance with regulations of the U.S. Department of Transportation (DOT), 49 CFR Part 26, and has received Federal financial assistance from the Department of Transportation. The policy may be viewed here: <https://katbus.com/246/2174/DBE-Policy-Statement>.

ADDITIONAL RESOURCES:

1. Small Business Administration (SBA) Lender Match: https://www.sba.gov/funding-programs/loans/lender-match?utm_medium=email&utm_source=govdelivery
2. Small Business Administration (SBA) Community Navigators: <https://www.sba.gov/local-assistance/community-navigators>