

SMALL BUSINESS CONNECTIONS



7TH ANNUAL DBE AWARDS CEREMONY

The City of Knoxville's Purchasing Department hosted its 7th Annual Diversity Business Awards Ceremony during a beautiful morning at Marble Hall Chapel at Lakeshore Park on September 28, 2022. Nine businesses, nine City departments and one City employee were recognized for their outstanding performance in helping the City meet its core values, which are public safety, healthy and connected neighborhoods, a clean and resilient future, thriving businesses and good jobs, and good governance. Businesses were honored for being persistent and dependable amidst adverse supply chain issues and departments for being intentional to include DBE's in their purchases.

In her opening remarks, Mayor Indya Kincannon referenced that the City of Knoxville spends \$100 million per year on goods & services, making it important how the City chooses to allocate those funds. The City purchases a wide range of products and services, including but not limited to office supplies, janitorial services, capital improvements, security services, maintenance of green spaces, information technology and cybersecurity, street lighting and signs, as well as a number of other essential needs required to run the day-to-day operations of the City.

The Mayor also noted the City of Knoxville understands the importance of being inclusive with small, minority, women, service-disabled and veteran-owned businesses, and businesses owned by persons with disabilities and their importance in helping the local economy remain strong and vibrant. This year's honorees are:

- Bio Solutions Tennessee** – Above & Beyond Award
- Cannon & Cannon, Inc. and Tish Spalding/SEsite, LLC** – Partnership Award
- Dr. Patrick O'Brien, M.D.** – Impact Award
- Dynasty Construction Inc.** – Distinguished Service Award
- Edison Electric, LLC** – Minority-Owned Business of the Year Award
- Runners Market, LLC** – Rising Star Award
- Southeastern Construction Concepts Corp.** – Woman-Owned Business of the Year Award
- Taylor's Lawn Service** – Small Business of the Year Award
- Housing & Neighborhood Development** – Highest Percentage Expenditures with Small Businesses
- Engineering** – Highest Percentage of M/WOB Expenditures (Large Spend)
- Knoxville Area Transit** – Highest Percentage of M/WOB Expenditures (Medium Spend)
- Benefits & Risk Mgt.** – Highest Percentage of M/WOB Expenditures (Small Spend)
- City Court** – Highest Percentage of M/WOB Expenditures (Micro Spend)
- 311, Plans Review & Inspections, Law and Public Service** – Over 50% of discretionary spend with small businesses
- Joey Jones, Fire Department** – Employee Advocate

IN THIS ISSUE

- 7th Annual DBE Awards Ceremony
- Recently Awarded Solicitations
- Upcoming Procurements
- Outreach and Networking Events
- Procurement Opportunities for Knoxville's Community Development Corporation
- Pictures from DBE Award Ceremony

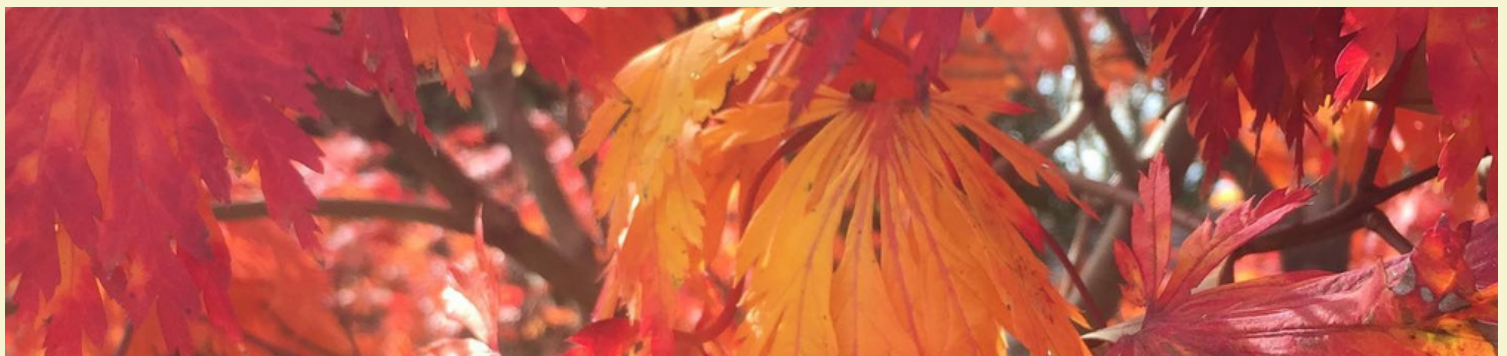


CITY OF KNOXVILLE

Recently Awarded Solicitations

The City solicits sealed submissions for purchases of \$50,000 or more and requests for quotes for purchases between \$12,500 and \$49,999.99. Purchases below \$12,500 are managed at the discretion by the City's departments. Awards issued within the past 90 days include the following:

Title	Awarded Supplier	Amount
Portable Toilet Rental Services	TC Environmental	unit pricing
Fire Station #9 Stove Hood with Fire Suppression	Lee Company	\$26,469.00
Bus Schedule Printing for Knoxville Area Transit	Russell Printing Options	unit pricing
Traffic Signal Cantilever Supports, Cumberland & 17th St	Transportation Control Systems, Inc.	\$18,099.00
Traffic Signal Cantilever Supports, Gleason & Downtown West	Transportation Control Systems, Inc.	\$33,200.00
Tree Installation Services	Patriot Lawn Maintenance, LLC	Blanket agreement
Christenberry Recreation Center Roof Replacement and HVAC Upgrades	Henley Roofing Company	\$450,000.00
Bulk Ice Control Rock Salt	Compass Minerals America, Inc	\$116.92 per ton
Brick Pathway in Market Square	F.L. Lay Masonry Contractor, Inc.	\$24,350.00
On Call Flagging and Traffic Control Services	Area Wide Protective, Inc.	unit pricing
FMLA Administration for Knoxville Area Transit	Insurance Program Managers Group, LLC	\$27,385
Tree Supply	Walker Nursery Company	unit pricing
Zero Turn Commercial Mowers	Ag-Pro, LLC	\$54,856.28



Upcoming Procurement Opportunities

The City of Knoxville strives for the highest degree of open, free market competition when soliciting quotes, bids, proposals and qualifications, by posting solicitations on our website and participating in various outreach programs throughout the year. The Purchasing Division is committed to keeping businesses informed about available contracting opportunities. Listed below are upcoming opportunities to look for over the next 90 days. Go to [KnoxvilleTN.gov/bids](https://www.knoxvilletn.gov/bids) for all current opportunities

Description	Projected Bid Date
Cal Johnson Recreation Center ADA Connection	Fall 2022
Cherry Street Sinkhole Water Quality Improvements	Fall 2022
Citywide Traffic Signal Infrastructure	Fall 2022
Lancaster Drive Sidewalk	Fall 2022
Liberty Street Multimodal	Fall 2022
Old Broadway Sidewalks	Fall 2022
Pleasant Ridge Road Phase II	Fall 2022
Sevier Avenue Streetscapes	Fall 2022
Sevier Avenue Utilities	Fall 2022
Washington Pike Drainage Improvements	Fall 2022
2023 Resurfacing Phase I and Phase II	Fall-Winter 2022

ARE YOU REGISTERED?

Register to be a City of Knoxville vendor at [KnoxvilleTN.gov/purchasing](https://www.knoxvilletn.gov/purchasing) to ensure that you are registered and ready to participate when business opportunities arise. Submissions received from non-registered businesses may be rejected. By registering as a vendor and completing your business profile, you will also receive email notifications of relevant solicitations.



Outreach and Networking Events

2022 City-Wide Small Business Expo by Overcoming Believers Church. Sunday, November 13, 10:45am-4:00pm at 211 Harriet Tubman St., Knoxville, TN 37915. Networking.



IBN Biz Lunch – Knoxville by Incredible Business Networking. Thursday, November 17, 11:30am-1:00pm at Pero's Bar & Grille-Rocky Hill, 7706 S. Northshore Dr., Knoxville, TN 37919. Networking. Register [HERE](#).



**Photos from the 7th Annual
Diversity Business Award Ceremony:**
<https://KnoxvilleTN.gov/SmallBusiness>

**Knoxville's Community Development Corporation
Procurement Opportunities**
<http://www.kcdc.org/procurement/>

Fall 2022

Austin Homes Bridge and Park Infrastructure
Austin Homes Phase Three Construction
Crosswalk Work at Austin Homes/First Creek
Drain Cleaning Services
HVAC Services
Legal Services
Moving Services
Western Heights Renovation

Winter 2022-2023

Western Heights Grading and Stormwater Infrastructure



CITY OF KNOXVILLE

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