# Table of Contents

Engineering & Redevelopment .......................................................... 3
Fire ........................................................................................................ 46
Fleet ................................................................................................. 56
Housing and Neighborhood Development ........................................ 61
Knoxville Area Transit (KAT) ......................................................... 70
Knoxville's Community Development Corporation (KCDC) .. 73
Knoxville Utilities Board (KUB) ..................................................... 88
Parks & Recreation ........................................................................... 112
Public Building Authority (PBA) ................................................... 124
Police ............................................................................................. 131
Public Service .................................................................................. 135
Purchasing ....................................................................................... 147
Coker Avenue Sidewalk Project

Designer: City of Knoxville
Bid & Award Phase: Spring 2021

Design & ROW Phase: Ongoing
Construction Phase: Summer 2021 – Fall 2021

Belle Morris Elementary School

Coker Avenue

Nadine Street

Whittle Springs Road
Cradle of Country Music Park Project

Designer: 678 PA & THEVERYMANY
Design & ROW Phase: Ongoing
Bid & Award Phase: Spring 2021
Construction Phase: Summer 2021 – Winter 2022
Atlantic Avenue Sidewalk Project

Designer: Cannon & Cannon, Inc.
Design & ROW Phase: Complete
Bid & Award Phase: Summer 2021
Construction Phase: Fall 2021 – Fall 2022
Fort Kid Playground Project

Designer: Hedstrom Landscape Architecture

Design & ROW Phase: Complete

Bid & Award Phase: Summer 2021

Construction Phase: Fall 2021 – Spring 2022

September 2020 – Preliminary concept developed by Hedstrom Landscape Architecture

Engineering Department – 2021 Business Breakfast
Kingston Pike Complete Connections Project

Designer: CDM Smith, Inc.

Design & ROW Phase: Ongoing

Bid & Award Phase: Summer 2021

Construction Phase: TBD
Palmetto Road & Sullivan Road Sidewalk Phase II Project

Designer: City of Knoxville

Design & ROW Phase: Ongoing

Bid & Award Phase: Summer 2021

Construction Phase: Fall 2021 – Winter 2022
Sevier Avenue Improvements Project

Bid & Award Phase: Summer 2021

Construction Phase: Fall 2021 – Winter 2023

Designer: Vaughn & Melton Consulting Engineers, Inc.

Design & ROW Phase: Ongoing
Texas Avenue Sidewalk Project

Designer: Cannon & Cannon, Inc.

Design & ROW Phase: Ongoing

Bid & Award Phase: Summer 2021

Construction Phase: Fall 2021 – Spring 2022
Urban Wilderness Gateway Amenities Project

Designer: Vaughn & Melton Consulting Engineers, Inc.

Design & ROW Phase: Ongoing

Bid & Award Phase: Summer 2021

Construction Phase: Fall 2021 – Fall 2022
West Hills Park Tennis Court Addition Project

Designer: Lose Design
Bid & Award Phase: Summer 2021
Design & ROW Phase: Ongoing
Construction Phase: Fall 2021
Cherry Street Sinkhole Water Quality Improvements Project

Designer: AECOM

Design Phase: Summer 2021

Bid & Award Phase: Fall 2021

Construction Phase: Winter 2022
Cured-In-Place Pipe Project, Phase IV

Designer: TBD

Design Phase: Summer 2021

Bid & Award Phase: Fall 2021

Construction Phase: Winter 2022
Interstate High Mast Lighting Installation Project

Designer: Fulghum, MacIndoe & Associates          Design & ROW Phase: Fall 2021
Bid & Award Phase: Fall 2021          Construction Phase: Winter 2022
Gay Street “Street Furniture” Replacement

Designer: TBD          Design & ROW Phase: Summer 2021
Bid & Award Phase: Fall 2021          Construction Phase: Spring 2022
Liberty Street Multimodal Project

Designer: Barge Design Solutions, Inc.

Design & ROW Phase: Ongoing

Bid & Award Phase: Fall 2021

Construction Phase: Winter 2022 - Spring 2022
Streetlight and Traffic Signal Pole Inspection and Evaluation Process

Bid & Award Phase: Fall 2021

Construction Phase: Fall 2021

Engineering Department – 2021 Business Breakfast
Streetlight Asset Management System Project
Bid & Award Phase: Fall 2021  Construction Phase: Fall 2021
Streetlight Tree Trimming Project

Bid & Award Phase: Fall 2021  Construction Phase: Fall 2021
Streetlight Utility Damage Prevention Project
Bid & Award Phase: Fall 2021          Construction Phase: Fall 2021
Summit Hill Pole Replacement

Designer: TBD          Design & ROW Phase: Summer 2021
Bid & Award Phase: Fall 2021          Construction Phase: Spring 2022
2021 Third Creek Greenway Repairs Project

Designer:
Civil & Environmental Consultants, Inc.

Design & ROW Phase:
Ongoing

Bid & Award Phase:
Fall 2021

Construction Phase:
Winter 2022 – Spring 2022
Future Water Quality Projects

Designer: TBD

Design Phase: Fall 2021

Bid & Award Phase: Winter 2022

Construction Phase: Spring 2022
Kingston Pike, Broadway and Chapman Highway Advanced Traffic Management System Project

Designer: Kimley-Horn and Associates, Inc.  Design & ROW Phase: 90% Complete
Bid & Award Phase: Winter 2022 – Spring 2022
Pedestrian & Bicycle Pavement Marking Project
Bid & Award Phase: Winter 2022  Construction Phase: Spring 2022
Lancaster Drive Sidewalk Project

Designer: City of Knoxville
Bid & Award Phase: Spring 2022

Design & ROW Phase: Ongoing
Construction Phase: Summer 2022 – Winter 2023
Pleasant Ridge Road Phase II Project

Designer: Gresham Smith
Bid & Award Phase: Spring 2022

Design & ROW Phase: Ongoing
Construction Phase: Summer 2022 – Winter 2023
Burlington Streetscapes Project

Designer: TBD
Design & ROW Phase: Spring 2021 – Spring 2022
Bid & Award Phase: Summer 2022
Construction Phase: Fall 2022 – Spring 2023
Middlebrook Pike Advanced Traffic Management System Project

Designer: Gresham Smith
Bid & Award Phase: Summer 2022

Design & ROW Phase: Spring 2022
Construction Phase: Winter 2023 – Spring 2023
UT Area Signal Improvements Project

Designer: Gresham Smith
Bid & Award Phase: Summer 2022

Design & ROW Phase: Spring 2022
Construction Phase: Winter 2023 – Spring 2023
Boyds Bridge Pike Sidewalk Project

Designer: City of Knoxville
Bid & Award Phase: Fall 2022

Design & ROW Phase: Ongoing
Construction Phase: Winter 2023 – Spring 2023
Buffat Mill Road Sidewalk Project

Designer: City of Knoxville

Bid & Award Phase: Fall 2022

Design & ROW Phase: Ongoing

Construction Phase: Winter 2023 – Summer 2023
E Woodland Avenue Complete Street Project

Designer: Kimley-Horn and Associates, Inc.  
Design & ROW Phase: Ongoing

Bid & Award Phase: Fall 2022  
Construction Phase: Winter 2023 – Summer 2023
This project will consist of a new shared use path extending First Creek Greenway from near Cecil Avenue to near Woodland Avenue.
Northwest Greenway Connector Extension Project

This new greenway connection will extend the Northwest Connector Greenway along Third Creek Road from Western Avenue southward to Middlebrook Pike.

Designer:
CDM Smith, Inc.

Design & ROW Phase:
Spring 2021 – Spring 2022

Bid & Award Phase:
Winter 2023

Construction Phase:
Spring 2023 – Fall 2023
Chapman Highway Multimodal Project

Designer: Barge Design Solutions, Inc.  
Design & ROW Phase: Ongoing

Bid & Award Phase: Summer 2023  
Construction Phase: Fall 2023 – Spring 2024
Magnolia Avenue Streetscape Phase 3 Project

Designer: TBD

Design & ROW Phase: Summer 2022 – Fall 2023

Bid & Award Phase: Winter 2024

Construction Phase: Spring 2024 – Winter 2025
Washington Pike from I-640 to Murphy Road Project

Designer: CDM Smith, Inc.

Bid & Award Phase: Winter 2024

Design & ROW Phase: Ongoing

Construction Phase: Spring 2024 – Spring 2026

Mill Rd to Murphy Rd

West of Mill Rd
Broadway Transit Signal Priority Congestion Mitigation and Air Quality (CMAQ) Improvement Project

Designer: WSP USA

Design & ROW Phase: Ongoing

Bid & Award Phase: TBD

Construction Phase: TBD
Citywide Advanced Traffic Management System Project

Designer: Kimley-Horn and Associates, Inc.
Bid & Award Phase: TBD

Design & ROW Phase: Ongoing
Construction Phase: TBD
East Knox Greenway Project

Designer: Barge Design Solutions, Inc.

Design & ROW Phase: Spring 2022 – Fall 2022

Bid & Award Phase: TBD

Construction Phase: TBD

East Knox Greenway Corridor Concept Location
Engineering Department Tool and Supplies To Be Purchased
Fiscal Year July 2021 – June 2022

**Equipment and Electronics** – CCTV Camera Repairs, CCTV Camera Upgrades, Digital Cameras, Pole Camera Upgrades and Tablet Data Usage

**Personal Protection Equipment** – Clothing, Hard Hats, Leather Gloves, Safety Glasses, Safety Vests and Waders

**Supplies** – Hand Cleaner, Hydrocarbon Absorbent Booms, Hydrocarbon Absorbent Pads, Nitrile Gloves, Oil Dry (Absorbent), Rebar, Rope and Wooden Stakes

**Tools** – Flashlights, Manhole Lid Lifters, Marking Paint, Measuring Tapes, Measuring Wheels, Picks, Shovels and Sledgehammers

**Water Quality Monitoring** – Ampules for Test Kits, Lab Work (State and ESC) and Test Kits for Dry Weather Screening
W. Harold Cannon, Jr., P.E., Engineering Director
Stephen J. King, P.E., Engineering Deputy Director
Thomas V. Clabo, P.E., Civil Engineering Chief
Christopher S. Howley, P.E., Engineering Planning Chief
Jeffery W. Branham, P.E., Traffic Engineering Chief
KFD Locations

• 19 Fire Stations throughout the city
• Administrative Office
• EMS Office
• Training Academy
• Fire Investigations Division
• Fire Prevention Bureau
Station Supplies

• Janitorial Supplies (cleaners, mops, brooms, paper products, soap, trash bags, etc.)
• Shop supplies (WD-40, oil dry, etc.)
• Laundry chemicals
• Flags, signs, etc.
Station Equipment

• Furniture (couches, tables, recliners, TV’s)
• Kitchen (stoves, refrigerators, dishwashers)
• Chairs (kitchen, office & folding)
• Storage Units (metal lockers, combustible storage cabinets)
• Ice Machines
• Power tools, lumber, hand tools, garden hoses
Office Supplies

- Paper (letter & legal size, envelopes, note pads, letter & legal size pads, post-its, etc.)
- Writing Utensils (pens, pencils, sharpies, dry-erase markers)
- Printing Services (business cards, envelopes & letterhead paper, forms)
Medical Supplies & Equipment

- Medicines (aspirin to advanced medications)
- EMS equipment (IV fluid, bandaging, needles, etc.)
- Equipment for glucose monitoring
- Equipment Bags
- Pulse Oximeters
- Zoll Cardiac Monitor accessories (pads, batteries, electrodes, etc.)
Firefighting Supplies & Equipment

- SCBA Masks
- SCBA air bottles
- Voice amplifiers
- Helmets
- Boots
- Turnout gear
- Firefighting gloves
- Extrication Tools
Vehicle Supplies

- Oil
- Diesel Exhaust Fluids
- 100% gas for small engines
- Vehicle Cleaning Supplies (soap, wax, polish, amour all, tire shine, etc.)
Public Education

- Red children’s fire helmets
- Fire education activity books & coloring books
- Badges, sticker sheets, rulers
Other Services

• Fire Station Remodeling
• Bay Door Repair and Maintenance
• Carpet Cleaning
• Washer and Dryer Repairs
• Hose Inspection Services
• Training Services (trench training, extrication, etc.)
• Service and Test extinguishers
• Repair and maintenance of tools/equipment
Mission Statement

- To provide and maintain City departments with transportation and special purpose equipment required to deliver essential services to the citizens of Knoxville at the lowest possible cost.
- The Vehicle Impoundment Facility is tasked with safeguarding, accurately processing and releasing vehicles as required to the public.
FLEET SERVICES CONTACT LIST

NICHOLAS BRADSHAW, DIRECTOR 215-2150
KERI COLLINS, ADMINISTRATIVE MANAGER 215-6249
JEFF JOHNSTON, OPERATIONS MANAGER 215-6188
NICK SPINE, STORE SYSTEMS MANAGER 215-6191
JOE HOLLOWAY, ADMINISTRATIVE TECHNICIAN 215-2529
CALLY GREENWAY, EXECUTIVE ASSISTANT 215-2684
Upcoming Contract Opportunities

- Heavy truck parts
- Pursuit tires
- Automotive filters
- Used antifreeze, oil and filter pickup
- Automotive batteries
- Collision repair

- Gasoline and diesel
- Propane
- Engine and transmission oil
- Miscellaneous truck engine parts
- Tires
- COK vehicle washing
Additional Opportunities

- Automotive and Equipment Parts
- Office Supplies
Housing and Neighborhood Development
Becky Wade, Director

Business Opportunities Event

2021
Overview of Opportunities

- Homemaker’s Program
- Blighted Properties Redevelopment Program (BPRP)
- Construction / Housing Rehab Programs
- Lead-Safe & Healthy Homes Program
- Commercial Façade Improvement Program
- HUD’s Section 3 Program
Homemaker’s Program

- Properties acquired through Codes Enforcement or Redevelopment Programs are sold through the Homemaker’s Program.

- Opportunity: Purchase property to rehab or construct new housing.

- A list of properties, a fact sheet and applications are on the City’s website.

- Contact: Kathy Ellis, Project Specialist Sr., at (865) 215-2120.
Blighted Property Redevelopment Program (BPRP)

• Development financing (not permanent) through loans and grants to redevelop and renovate eligible vacant, blighted dwelling units, or construct new dwelling units on vacant, blighted properties.

• Opportunity: Redevelopment loans and Lead Testing for developers / contractors with short term financing at 0%.

• To apply: Call Ken McMahon, Economic & Community Dev. Project Mgr. at (865) 215-2120.
Construction / Housing Rehab Program

• Loans, grants, and technical assistance to help low-to-moderate income homeowners and landlords of affordable rental units make major repairs that meet the Neighborhood Housing Standards. Funds are also available to assist in the development of affordable rental units.

• Opportunities: Comprehensive residential rehab, new construction & lead based paint abatement contracts.
  - Note: Contracts for rehab are between Property Owner and Contractor.

• To apply to be on the “Qualified Contractor List,” call Todd Kennedy, Construction Management Supervisor, at (865) 215-2120.
Lead-Safe & Healthy Homes Program

• Grants and technical assistance to help income-qualified homeowners and landlords of affordable rental units identify and remediate lead-based paint hazards in pre-1978 housing.
• Grants up to $20,000 per unit.
• Opportunities: Lead-based paint abatement contracts and training opportunities.

• For more information call Todd Kennedy, Construction Management Supervisor, (865) 215-2120.
• www.knoxvilletecn.gov/healthyhomes
Commercial Façade Improvement Program

• Opportunity: Incentive program to improve the facades of certain types of buildings within targeted redevelopment areas in order to increase property values and economic viability of the area.

• Provides 80% of project costs with 20% match from property owner. Maximum of $50,000 forgivable loan. Additional restrictions may apply.

• To obtain an application or additional information, call Ken McMahon, Economic & Community Dev. Project Mgr. at (865) 215-2854.
Housing and Urban Development Act of 1968

- Designed to direct economic opportunities to local residents and businesses.
- Provides preference to low-and very low-income residents of the local community, and the businesses that substantially employ these persons.
- HUD funds are one of the largest sources of federal investments in distressed communities.
- These funds typically result in new employment, training and contracting opportunities.
- To obtain an application or additional information, call Hope Ealey, Project Specialist, Sr. (865) 215-2120.
Thank You for Attending!

www.knoxvilletn.gov/development

City of Knoxville
Housing and Neighborhood Development
(865) 215-2120
KNOXVILLE AREA TRANSIT
BREAKFAST FOR BUSINESS

CITY OF KNOXVILLE
KAT CONTACT LIST

Si McMurray 865-215-7803
Director of Procurement

John Hull 865-215-7873
Director of Maintenance

Taybra Poore 865-215-7837
Procurement Specialist
Business Opportunities

- Magnolia Facility Gate System Upgrade
- Bus Stop Shelter Concrete Pads
- Freon Recovery Machine – R407C
- Maint Shop Concrete Floor Polishing
- Bus Lot Marking, Numbering & Striping
- Bus Parts and Bus Supplies
Business Opportunities

Fiscal Year 22
Introduction to KCDC

- In 1936, to fulfill the promise for safe, decent and affordable housing the City of Knoxville established the Knoxville Housing Authority

- Today that organization is known as Knoxville’s Community Development Corporation (KCDC)

- KCDC has grown from 2 housing developments to overseeing approximately 20.

- KCDC has expanded its role to serve as the public housing and redevelopment authority for the City of Knoxville and Knox County
Summary of General Information

- KCDC has approximately 3,600 apartments
- KCDC has approximately 140 employees
- KCDC contracts out most services
- KCDC buys items to maintain its apartments and its offices
- KCDC increasingly relies on “term bids” to meet its needs-please respond when these are posted to our website
Compete in the Procurement Process

- KCDC wants **you** to compete in the procurement process
- Check the opportunities on our webpage at [www.kcdc.org](http://www.kcdc.org)
- Click on “Procurement” and then on “Open Solicitations”
Quotations

- Generally, expenditures over $10,000 but under $25,000 are considered quotes.
- Procurement normally assigns a quote number and posts the document to the web page as part of our outreach efforts.
- At least three qualified firms must be solicited.
- May not be very complex.
- Formal sealed bidding rules do not apply.
Formal Solicitations

- Over $25,000, KCDC uses formal bids to meet the legal requirements imposed by State and Federal Governments
- Procurement will assign a bid number and post the bid to the web page
- The length and complexity of the document will vary with the procurement need
Upcoming Opportunities

The following pages list potential upcoming projects

- There is no guarantee that all of these opportunities will occur
- Other projects are likely to arise as needs change
- Watch KCDC’s webpage for actual opportunities as they arise
**Anticipated One Time Opportunities**

<table>
<thead>
<tr>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>Construction of a Head Start Building at Western Heights</td>
</tr>
<tr>
<td>Modular Housing Units/Installation at Five Points</td>
</tr>
<tr>
<td>Renovations at Northgate Terrace</td>
</tr>
</tbody>
</table>
## Anticipated Opportunities

### Indefinite Quantity/Indefinite Delivery Opportunities

<table>
<thead>
<tr>
<th>Service</th>
</tr>
</thead>
<tbody>
<tr>
<td>After Hours Answering Service</td>
</tr>
<tr>
<td>Apartment Painting Service</td>
</tr>
<tr>
<td>Fingerprinting Service</td>
</tr>
<tr>
<td>Housing Program Analysis Service</td>
</tr>
<tr>
<td>I-Core Locks &amp; Passage Locks</td>
</tr>
<tr>
<td>Mass Mailing &amp; Printing Service</td>
</tr>
<tr>
<td>Medical Alert Monitoring Service</td>
</tr>
</tbody>
</table>
## Anticipated Opportunities

<table>
<thead>
<tr>
<th>Indefinite Quantity/Indefinite Delivery Opportunities</th>
</tr>
</thead>
<tbody>
<tr>
<td>Legal Services-Fair Housing &amp; Real Estate</td>
</tr>
<tr>
<td>Legal Services-Labor &amp; Employment</td>
</tr>
<tr>
<td>PTAC Units (as needed)</td>
</tr>
<tr>
<td>Revenue Collection Service</td>
</tr>
<tr>
<td>Section 8 Quality Standards Inspection Service</td>
</tr>
<tr>
<td>Tree Trimming &amp; Removal Service</td>
</tr>
<tr>
<td>Uniform Rental Service</td>
</tr>
<tr>
<td>Uniform Physical Condition Standards (UPCS) Inspection Service</td>
</tr>
</tbody>
</table>
## Anticipated Opportunities

<table>
<thead>
<tr>
<th>Indefinite Quantity/Indefinite Delivery Opportunities</th>
</tr>
</thead>
<tbody>
<tr>
<td>Title</td>
</tr>
<tr>
<td>Vacant Apartment Janitorial Service</td>
</tr>
<tr>
<td>Water Heaters</td>
</tr>
<tr>
<td>Webpage Service</td>
</tr>
</tbody>
</table>
Important Closing Thoughts-Part 1

- Register with KCDC as a potential vendor at https://www.kcdc.org/procurement/

- Watch our webpage for opportunities

- Read solicitation document thoroughly

- Follow the solicitation document instructions
Important Closing Thoughts-Part 2

- Ask questions
- Attend Pre-Bid conferences
- **Submit** bids/quotes on time and as our forms specify
- Need more information? Please ask!
- Need me to review your bid paperwork-just ask?
- Want a presentation for your group? Ask me!
Contact KCDC’s Procurement Division:

Street: 901 N. Broadway, Knoxville, TN 37917

Phone: (865) 403-1133

Email: procurementinfo@kcdc.org

Web: www.kcdc.org  Click on “Procurement”
Have a great day!
Get On Board with KUB

June 23, 2021

Supplier Diversity
Agenda

- KUB overview and KUB Procurement
- Doing business with KUB
- MBE/WBE & SBE Programs
- Upcoming opportunities
- Questions and open discussion
Our Vision:
KUB exists to serve its customers, improving their quality of life by providing utility services that are safe, reliable and affordable.

Shared Values:
- We value the safety and well-being of our customers and employees.
- We value fairness, and try always to make decisions that provide the greatest good for the most people.
- We are in a position of trust and hold ourselves to high ethical standards.
- We improve the value of our services through efficiency, innovation and communication.
- We value the commitment and hard work of our employees.
- We are environmentally responsible in our operations and support the sustainability of our communities' natural resources.
- We participate in the communities we serve.

Our Mission:
Our mission is to act as good stewards of our communities’ resources: utility assets, customer dollars, and the environment. We work to safeguard those resources and enhance their value for the people of the communities we serve and generations to come.

We Measure Our Success by:
- Customer Satisfaction
- System Performance
- Financial Performance
- Safety Performance

Keys to Success:
- Managing Our Utility System Infrastructure
  - Electric
  - Natural Gas
  - Water
  - Wastewater
- Improving The Customer Experience
- Managing Our Finances Effectively
- Meeting Or Exceeding Regulatory Standards
- Partnering For Economic Development
- Being Environmentally Responsible
KUB is an agency of the City of Knoxville

Purchases made in accordance with the Tennessee Code Annotated (TCA)

KUB internal
- Procurement guidelines
- Procurement procedures

Different than federal purchasing

Different than private/public company purchasing
Procurement Guidelines

- Small Purchases: Purchases between $0-$4,999 require no competition
- Purchases between $5,000-$24,999 Buyers/Contract Specialist obtain at least three written quotations
- Purchases $25,000 and up: Buyers/Contract Specialists advertise and conduct a competitive bidding process
  - Request for Bids (RFB)
  - Request for Proposals (RFP)
Areas of Responsibility

- **John Piotrowski**, Manager of Procurement
  - Phone: (865) 558-2266
  - Email: John.Piotrowski@kub.org

- **Daniel Kembel**, Contract Services and Purchasing Supervisor
  - Phone: (865) 558-2290
  - Email: Daniel.Kembel@kub.org

- **Nikitia Thompson**, Minority Business Enterprises/Women Business Enterprises Program Coordinator
  - Phone: (865) 606-1105
  - Email: Nikitia.Thompson@kub.org
Contract Services Staff

- **Zachary Breeding**, Contract Specialist
  - Phone: (865) 558-2489
  - Email: Zachary.Breeding@kub.org
  - Capital Construction, Service Agreements, Professional Service Agreements

- **Shari Hurst**, Contract Specialist
  - Phone: (865) 558-2461
  - Email: Shari.Hurst@kub.org
  - Capital Construction, Service Agreements, Professional Service Agreements

- **Abigail Morgan**, Contract Specialist
  - Phone: (865) 594-7341
  - Email: Abigail.Morgan@kub.org
  - Capital Construction, Service Agreements, Professional Service Agreements, Pre-Qualification
Purchasing Staff

- **Jermon Bishop**, Buyer
  - Phone: (865) 558-2546
  - Email: Jermon.Bishop@kub.org
  - Utility Materials, Products, and MBE/WBE/SBE

- **Michele Daniel**, Buyer
  - Phone: (865) 558-2407
  - Email: Michele.Daniel@kub.org
  - IT Software and Professional Service Agreements
Professional Services

- Design Services
  - Construction drawings
  - Architectural services
  - Permitting

- Consulting
  - Auditing/Training/HR
  - IT/Computer systems
  - Legal services
Materials and Supplies

Supply Agreements cover materials bought frequently such as:

- Electric materials
- Water & wastewater materials
- Poles (wood, steel, ductile iron)
- Transformers
- Safety supplies
- Vehicles/bucket trucks
- Rental equipment
- Concrete
- Tools
- IT hardware
Construction and Services

- **Century II**
  - Capital improvement projects for all KUB utilities
  - Launched in May 2007

- **Service Agreements**
  - Facilities maintenance
  - General hauling
  - Lawn and landscape services
  - Paving services
Doing Business with KUB

- Register on BidSync.com
  - Access to Bid Invitation and documents
  - User friendly
- Connect on Twitter @KUBbiz
  - Real time tweets on the go
- www.KUB.org/Procurement
- Connect with the buyer
- Connect with prime contractors at pre-bid meetings
Top 5 Things To Do

- Register on www.BidSync.com
- Read the entire document and follow directions
- Identify key dates (pre-bid meetings, due dates)
- Submit bids on time (KUB sets specific dates and times for responses)
- Ask questions/contact Buyer
Common Mistakes

- Missed opportunities
  - KUB website & BidSync
  - Twitter
- Review **all** bid specifications and requirements
  - Terms and conditions
  - Mandatory pre-bid meetings
- Incomplete bid submittals/missing information
When You Are Not Successful

- Contact the buyer
  - Review bid submittals
- Evaluate the risk factors
- Understand what it will take to be successful
- Ask about other upcoming bidding opportunities
- Don’t get discouraged!
When You Are Successful

- Supply the product or service as requested in the bid
- Deliver on time
- Make sure licensing and insurance are up to date
- Follow up with Procurement or Project Manager concerning performance
- When you are successful, KUB is successful
Prime contractors for utility construction projects and certain service contracts are pre-qualified with KUB:
- Electric, natural gas, water, wastewater, vegetation management & paving

Pre-qualification application forms are located on www.kub.org/about/procurement/contractor-prequalification

KUB has partnered with Avetta to manage compliance
Small Business Program

- Companies with fifty (50) or fewer employees and less than $10 million in annual revenue
- For projects between $10,000 and $100,000
- Bonding requirements waived & insurance limits relaxed
- All bidders must complete the Small Business Affidavit
- Bidders must perform at least 51% of the awarded job
- Please reach out to smallbiz@kub.org for additional information
MBE/WBE Program

- Individual company outreach
- Creating Awareness
- Community events
- Partnerships with other government entities
- Monitoring and reporting
- MBE/WBE vendor database
Quarterly Newsletter

Inside KUB Procurement
www.kub.org/procurement
Email: Diversity@kub.org

Inside KUB Procurement
www.kub.org/procurement
Email: Diversity@kub.org
Quarterly Newsletter
January-March 2021

Our Mission:
KUB acts to serve its customers, improving their quality of life by providing utility services that are safe, reliable and affordable.

Our Mission:
Our mission is to act as a good steward of our communities’ resources: utility assets, customer dollars, and the environment. We work to safeguard those resources and ensure that the values for the people of the communities we serve and generations to come.

How To Do Business With KUB
- Check www.kub.org for upcoming bids.
- Scroll down to “How to bid”.
- Click on “Request Invitation”.
- Click “View open bids and request for proposals”.
- Attend upcoming outreach and networking events.
- Make contact with Procurement Branch that purchase your services or products.
- If you are a Woman or Minority Business Enterprise, reach out to KUB’s M/WBE coordinator Nikita Thompson at Nikita.thompson@kub.org

COVID-19 Update
KUB is currently not allowing visitors on campus without prior approval. KUB does not accept walk-ins or phone calls. Contact your KUB teams with a link provided on all bid invitations.

Special Edition: Vendor Spotlight

Bar Technical Services
Women-Owned Business
Rebecca Ripf owns Bar Technical Services, which provides LED lights to KUB.

Diversified Supply
Minority-Owned Business
Diversified Supply has provided various items through multiple bids for KUB’s construction projects.

CEW Advertising
Women-Owned Business
President/Founder Jovita Ridings. Carol Wilson owns CEW Advertising, which provides KUB with hand sanitizer, tissue boxes, name badges, and more.

Edison Electric
Minority-Owned Business
Prime Contractor
Edison Electric was recently prequalified to work on a citron construction project for KUB.

LH Global Resources
Women-Owned Business
LH Global Resources is owned by Latrice Martin and recently won the largest HUMC supply award.

Sweat P’s
Minority-Owned Business
Sweat P’s provided meals to KUB employees during the pandemic.

Exposys
Women-Owned Business
Provided Pandemic Related Services
Bruce and Deanna Sensible own Exposys, which provided access to KUB during the pandemic.

Lambert Health Care
Minority-Owned Business
Provided Pandemic Related Services
Lambert’s Health Care provided thermometers to KUB during the pandemic.

Accurate Contracting
Minority-Owned Business
Reggie Baxa owns Accurate Contracting Services, which provided KUB with electrical services for water heater installations.

Follow us on Twitter @KUBBiz

Follow KUB Procurement to receive real-time information on new bids!

Marcus Hall Marc Nelson Denton

Q: How old are you and your business?
A: I started my company in November 2011. The oldest thing we have is our 4-year-old daughter, Kiersten, which we use as the name of our business.

Q: What other services do you provide?
A: We offer rebranding and restaurant marketing and sell menuware. We also provide social media and digital marketing services, and we work with other companies including Bally’s and the Omni Hotel.

Q: What advice would you give new small businesses?
A: Stay as small as possible until you achieve rapid growth. Use your local chamber of commerce and visit your local chamber for contacts and info. Stay busy and expand your network contacts. Join a number of business organizations and ask for feedback on how to grow your business.
Upcoming Construction Projects

Capital Construction Projects (Summer/Fall 2021)
- Kendal Rd BPS – valve and flow meter replacement
- Legacy Point BPS upgrades – electrical upgrades
- John Sevier WWLS Grinders – station upgrade
- Galvanized Replacement Project – Phase 2
- Fourth Creek – Milam Circle SSO Elimination
- First Creek – Mini Basins 17A1a & 17A1b
- Second Creek – Mini Basins 05A2a
- Valencia Road Sewer Shortline

Properties Projects (Summer/Fall 2021)
- Hilton Rd Booster Pump Station/PRV
- Beaumont Tank Painting, piping, calve and safety upgrades
- Richmond Hill Reservoir – roof replacement and site upgrades
Upcoming Service & Supply Agreement Opportunities

Material Supply Agreements
- 3 Monitor Sit/Stand Supply Agreement Winter 2021
- Electric Materials Supply Agreement Winter 2021
- KUB hats Supply Agreement Fall 2021
- Service awards Winter 2021

Service Agreements
- Specialty Gas for Labs Summer 2021
- Mobile Crane Inspections Summer 2021
- Towing Services Summer 2021
- Emergency Storm Agreements Fall 2021
- Various IT Software Summer/Fall/Winter 2021
Sheryl Ely, Director
Aaron Browning, Deputy Director
Lakeshore Park
Parks and Recreation Admin. Building
5930 Lyons View Pike
Department Overview

• Staff: 51 (45 Full-time, 6 Perm. Part-Time)
  – Plus, 6 Interns & hundreds of part-time hourly staff

• 3 Areas
  – Administration
  – Athletics
  – Recreation (including pools, arts & crafts, etc.)

• Operating Budget: 8.29 Million
Parks & Greenways By the Numbers

2,332 Acres of City Parks

3,102 Total Acres of Public Space in the City

94 City Parks

15 Rentable Facilities / Buildings

10 After School Program & Summer Program Sites

58.3 Miles of Soft-Surface Trails

23 Outdoor Basketball Courts

45 Tennis Courts

40 Disc Golf Courses

40 Pickleball Courts

4 Play Fountains

1 Community Band

2 Skate Parks

4 Dog Parks

1 Fishponds

1 Fishing Area

11 Fishing Areas

Knoxville Arts & Fine Crafts Center

13 Field and Park Areas

13 Rectangle Fields

65 Diamonds / ballfields

3 Open Fields with backstops

5 Swimming Pools

3 Indoor and 2 Outdoor

1 Dynamic Program

12 Rentable Shelters

1 River Access Points

3 Golf Courses

54.2 Miles of Paved Greenway
Budget Overview

Percentage

- Personnel
- Contracts
- KUB
- Supplies, Equipment, etc.
Administration

- Office supplies
- Printing
- Duplication Services (promotional items, signage, t-shirts)
- Safety equipment for playgrounds, parks, etc.
- Maintenance
  - Plumbing, Electrical, Parking Lot Striping, Critter Control, Signs, Fencing
- Park Equipment
  - Grills, Tables, Benches, Water Fountains, Mulch, Wood Chips

Note: Public Service Department provides in-house service to parks and facilities
Athletics

• Sports Equipment
  – Balls, Bases, Soccer Goals
• Maintenance
  – Chemicals, Fertilizer, Sand
• Facility Supplies
  – Concessions Items
• Tournament Supplies
  – Trophies, T-Shirts
Recreation

• Facility equipment
  – tables, chairs, games, scoreboards, kitchen appliances

• Aquatics
  – safety equipment, chemicals, uniforms

• Arts & Crafts
  – supplies for classes, facility
Contracts

• Bus Transportation
• Janitorial
• Pest Control (bidding soon)
• Portable restrooms
• Security (locking & unlocking restrooms & parks as well as safety oversight at sporting events and other City events as needed)
• Gym Floor Refinishing
• Uniforms
2021-2022 Capital Projects Funded

• $500,000 for ballfields, playgrounds, tennis/pickleball courts
  – Court resurfacing, crack repairs, lighting, fences, etc
• $250,000 Fountain City Park improvements
  – ADA compliance
• $210,000 for ADA trail and stairs at Cal Johnson Park
2021-2022 Potential Purchases

• Playgrounds & Outdoor Fitness Equipment
• Court Resurfacing (tennis, basketball, pickleball)
• Park Facility Upgrades
Questions & Answers

Contact Information:
Sheryl Ely or Aaron Browning
(865) 215-1700
sely@knoxbillettn.gov
abrowning@knoxbillettn.gov
KNOXVILLE BUSINESS OPPORTUNITIES 2021-2022
WHAT IS THE PBA?

Jayne Burritt
Administrator/CEO
865-215-2121
jburritt@ktnpba.org

- 1971-Knox County and the City of Knoxville acted jointly to create the Public Building Authority of the County of Knox and the City of Knoxville, Tennessee (the "PBA"). The Certificate of Incorporation of the PBA was filed with the Secretary of State of Tennessee on July 20, 1971. Each Public Building Authority is granted operating authority set forth in the TCA 12-10-109, together with any authority incidental thereto or necessary for the performance of its powers.

- The PBA has a Board of 11 members who oversee it. The Board members are selected for representation by Mayors of both the City of Knoxville (COK-5) and Knox County (KC-6).

- PBA handles a variety of services for our clients, which include:
  - Maintenance
  - Security
  - Custodial
  - Grounds
  - Life Safety
  - Parking Services
  - Property Development
  - Telecommunications
PBA DEPARTMENTS/CONTACTS

- David Lively, Director of Facilities Operations & Engineering
  - dlively@ktnpba.org/865-215-8400
- Kristin Grove, Director of Property Development
  - kgrove@ktnpba.org/865-215-4600
- Stan Wilson, Manager of Facilities Operations & Events
  - swilson@ktnpba.org/865-215-8400
- Wade Roberts, Manager of Parking Operations
  - wroberts@ktnpba.org/865-215-2434
- Tom Dyer, Manager of Telecommunications and Information Systems
  - tdyer@ktnpba.org/865-215-4999
## UPCOMING SOLICITATIONS

**June 2021 – October 2021**

<table>
<thead>
<tr>
<th>Contract Title</th>
<th>Expiration Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chemicals and Services</td>
<td>08/31/2021</td>
</tr>
<tr>
<td>Construction Services</td>
<td>09/03/2021</td>
</tr>
<tr>
<td>Roofing Services</td>
<td>10/31/2021</td>
</tr>
</tbody>
</table>
How To Do Business with PBA

- Visit our website – www.ktnpba.org
- Select “Doing Business With PBA” from the top tabs
- You will find information on:
  - How To be a Vendor
  - Current Solicitations
  - PBA Procurement
  - Contact Information
Karen D. Smitherman, NIGP-CPP, CPPB, PMP
Manager of Procurement and Internal Controls
912 South Gay Street
Suite 710
Knoxville, TN 37902
Office: 865-215-4630
Fax: 865-215-4637
Email: ksmitherman@ktnpba.org
<table>
<thead>
<tr>
<th>Date</th>
<th>Project</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>2020</td>
<td>Police K9 Facility</td>
<td>$4,797,295</td>
</tr>
<tr>
<td>2020</td>
<td>Public Safety Building</td>
<td>$314,920</td>
</tr>
</tbody>
</table>
## Knoxville Police Department Contracts 2021/2022

<table>
<thead>
<tr>
<th>Date</th>
<th>Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>July 2022</td>
<td>Janitorial Services for off-site facilities 5&lt;sup&gt;th&lt;/sup&gt; Ave., Training Academy, East District</td>
</tr>
<tr>
<td>Up for Bid</td>
<td>Janitorial for Safety Building</td>
</tr>
<tr>
<td>April 2022</td>
<td>Mowing/Landscape services for Safety City</td>
</tr>
<tr>
<td>June 2020</td>
<td>• Elevator Service for Safety Building - July 2022</td>
</tr>
<tr>
<td></td>
<td>• Mowing Service for KPD Training Facility – July 2022</td>
</tr>
<tr>
<td>March 2022</td>
<td>• Water Treatment for Safety Building</td>
</tr>
<tr>
<td></td>
<td>• Janitorial for Safety City</td>
</tr>
<tr>
<td>Description of Purchase</td>
<td>Estimated Annual Cost</td>
</tr>
<tr>
<td>-----------------------------------------------------------------------------------------</td>
<td>-----------------------</td>
</tr>
<tr>
<td>Toner Cartridges</td>
<td>$30,000</td>
</tr>
<tr>
<td>Copy Paper</td>
<td>$7,000</td>
</tr>
<tr>
<td>Binders</td>
<td>$3,000</td>
</tr>
<tr>
<td>DVR/Flash drives</td>
<td>$5,000</td>
</tr>
<tr>
<td>Nitrile Gloves; hand sanitizer, Haz Mat covers</td>
<td>$15,000</td>
</tr>
<tr>
<td>Forms (printing)</td>
<td>$5,000</td>
</tr>
<tr>
<td>Misc. office supplies (folders, pens, batteries, etc.)</td>
<td>$6,000</td>
</tr>
<tr>
<td>Dog Food (396 bags per year), K9 Cleaning supplies</td>
<td>$20,000</td>
</tr>
</tbody>
</table>

**Anticipated Purchase : July 2021 & February 2022**
CITY OF KNOXVILLE

PUBLIC SERVICE DEPARTMENT

Mayor Indya Kincannon
David Brace, COO & Deputy to the Mayor
Chad Weth, Public Service Director
Rachel Butzler, Deputy Director
The City of Knoxville’s Public Service Department has 291 employees and a total annual budget of approximately $35 million.

The PSD is the “behind the scenes” service provider for our customers.

The department is broken up into 7 functional areas:

- Administration
- Neighborhood Services (Zones Central, North, South, East, West)
- Construction
- Horticulture
- Urban Forestry
- Facility Services
- Waste and Resource Management
Project: **Roof/HVAC Program**

- **Schedule:** Multi-Year Program = $300,000
- **Needs:** Often smaller projects requiring:
  - Parts suppliers
  - Contractors to complete the work or portions of a job

- **Two re-roofing project is tentatively scheduled for 21/22:** Fire Station 8 and Christenberry Recreation Center.
PSD CONTRACTS

► Tree Planting (Summer ‘22)
  - City plants around $40,000 worth of trees annually during winter months (November – February)

► Tree Purchasing (Summer ‘22)
  - City will be looking for multiple nurseries to purchase their tree stock. Nurseries will be selected based on stock provided, quantity, and quality.
Horticulture Mowing

Contracts (Late Summer)

- TDOT I-40 sites and James White Parkway
- TDOT I-275, Alcoa and Asheville Highway sites
- North, South, East, and West scattered sites
PSD CONTRACTS

► Other Horticulture Contracts

- Mulch Supplier
  - Wood Chips (Fall ‘21)
  - Brown Hardwood Mulch (Fall ‘21)
  - Black Landscaping Mulch (Spring ‘22)

- Landscaping Contract:
  - Suttree Landing Park (Fall/Winter ‘21/22)
PSD CONTRACTS

► Municipal Solid Waste Contracts
  ► Scrap Metal Recycling Program (Fall ‘21)
  ► Comprehensive Litter Abatement (Fall ‘21)
  ► City-wide dumpster roll-off/ recycling container disposal (Winter ‘21/22)
One operational contract will also be out for bids:

- Protective Boots/shoes (Spring ‘22)

These all PSD Contracts are 1 year contracts with 2-1 year options.
The Public Service Department purchases several vehicles, both light and heavy through our Fleet Services Department.
The Public Service Department also at times competitively bids many other services such as equipment, materials, supplies, T-shirts, solid waste needs, etc.

If you have an interest in bidding on any of these services, please contact Chad Weth at 215-2060 or cweth@knoxvilletn.gov.
The Public Service Department purchases several items on an ongoing basis that fall below the $5,000 purchasing thresholds.

Items include: Eye protection, first aid supplies, rakes, shovels, gloves, confined space entry protection, Gatorade, etc.

If interested, please contact Ben Buckner, Logistics and Supply Manager at 215-6040.
QUESTIONS?

Thank You!
Doing Business with the City of Knoxville

We want to work with you!!
Welcome

We provide this presentation to guide businesses through the requirements for doing business with the City of Knoxville.
Products & Services The City Purchases

- Appliances
- Architectural & Engineering
- Automation Maintenance & Services
- Automotive Repair & Parts
- Bus Parts
- Clothing
- Computers & Printers
- Construction Services
- Decorations for Special Events
- Displays
- Fuel
- Gravel/Rocks
- Heavy Equipment
- Janitorial Services
- Janitorial Supplies
- Landscaping Services & Supplies

- Lawn Care Services
- Moves & Relocations
- Office Furniture
- Office Supplies
- Pest Control
- Printing
- Police Equipment
- Recreational Equipment & Installation
- Safety Equipment & Supplies
- Signs
- Traffic/Street Lights & Equipment
- Trees, Shrubs, Plants
- Vehicles, Equipment & Accessories
- AND MUCH MORE
Procurement Thresholds

- **$25K and higher:** Formal Solicitation: ITBs, RFPs, RFQs, & LOI’s - posted a minimum of 3 weeks
- **$5K - $24,999:** Minimum of 3 quotes - typically posted for 1 week on website
- **Below $5K:** Departmental discretion
Types of Solicitations

- Request for Quotes
- Invitations to Bid (ITB)
- Request for Proposal (RFP)
- Requests for Qualifications (RFQ)
- Letters of Interest (LOI)
# How to Compete

## Purchasing Procedure

1. Department submits request to Purchasing
2. Purchasing posts solicitation
3. Register vendors receive notification
4. Purchasing responds to written questions, holds pre-bid meetings, & posts addenda to answer questions
5. Opens sealed submissions @ 11:00 a.m. on deadline date
6. Reviews quotes @ 2:30 p.m. on deadline date
7. Posts Bid Tabulation sheets to website
8. Evaluates submissions
9. Awards to most competitive entity for bids and posts bid tabulation; RFP awards announced at Council approval

## How to Compete

- Register online as a vendor with the City
- Follow our social media BizWithCityKnox
- Review previous successful solicitations but do homework on current pricing
- Visit our website [www.knoxvilletn.gov/bids](http://www.knoxvilletn.gov/bids) AT LEAST weekly and daily during active procurement
- Attend pre-bid meetings - important for subs too if you are interested in sub-contracting work
- Make note of deadline for questions & submit written questions when unsure of requirements
- Bid/RFP openings via Zoom - attend to gain knowledge
- Get insured or bonded/stay current on insurance, certifications, licenses, bonding, etc.
- Submit bids on time - NO flexibility here
- Meet specs in bid and price your product/service competitively

BE PERSISTANT, BE PERSISTANT, BE PERSISTANT!!
Example bid notification below. IMPORTANT: Our bid notifications currently come from vendoryregistry.com. Be sure to whitelist their domain name or check your spam folder.

From: citypurchasing@knoxvilletn.gov
Sent: Monday, May 16, 2016 9:36 AM
Subject: Vendor Notification Of Procurement Solicitations

When Insight Public Sector, Inc. registered with the City of Knoxville, you indicated the goods you sell or the services you provide. Based on information you furnished, the City believes you or your firm may be interested in reviewing the procurement solicitation documents on the City Of Knoxville Purchasing Web Site http://www.knoxvilletn.gov/purchasing.

If you have questions, please do not reply to this automated message. Instead, please feel free to contact the City of Knoxville Purchasing Division at 215-2070 or at the email address contained in the posted document.

QUOTE will be received at Office of the Purchasing Agent, Room 667, 400 Main St., Knoxville, TN 37902 until 05/23/2016 at 02:30:00 (Eastern Time).
Construction Specific

- Be licensed to conduct business in State of Tennessee
- Be prepared to submit bid bond (5%) for projects > $100K
- Prepare for performance & payment bond submission (100%) projects > $25K
- Get construction licensure - has to be on outside of envelope
  - HRA Highway, Railroad, & Airport Construction certified
  - Note the difference between full HRA and subclassifications
  - MU Municipal & Utility Construction Base & Paving license
  - CE Electrical Contracting
- Be certified with TDOT when planning to conduct highway projects
- Ensure sub-contractors are licensed (prime’s responsibility)
- Acquire insurance
  - Commercial general liability $2M Occurrence/$3M Aggregate
  - Auto liability ($1M per occurrence)
  - Workers’ compensation with statutory limits & Employers’ liability with limits of $500K minimum
  - Additional coverage for Professional Liability ($2M), Pollution Liability, Environmental, Cyber Liability ($5M)
Award Process

<table>
<thead>
<tr>
<th>Purchase Orders</th>
<th>Formal Contracts</th>
</tr>
</thead>
<tbody>
<tr>
<td>Issued for products and small services resulting from Requests for Quotes &amp; ITBs</td>
<td>Issued for complex services and construction resulting from ITBs, RFPs, RFQs &amp; LOIs</td>
</tr>
<tr>
<td>Usually only evaluated for price</td>
<td>May require evaluation of price and other criteria</td>
</tr>
<tr>
<td>Purchase order usually awarded within days of submission deadlines</td>
<td>Timeline lengthy - may require City Council approval, law department review, acquire insurance certifications &amp; endorsements, and obtain signatures (original signatures required)</td>
</tr>
</tbody>
</table>

How you can help expedite contracts:
- Review insurance requirements with your agent BEFORE submittal
- Provide insurance certificates and endorsements as soon as possible after notice of award
- Return signed contract as soon as possible
Important tips

- Visit [www.knoxvillete.gov/purchasing](http://www.knoxvillete.gov/purchasing) for:
  - **Vendor Registration System**  Get registered to receive automated notifications about upcoming opportunities
  - **Small Business Newsletter**
  - **Training Videos** for vendors on doing business with the City
  - **Diversity Business Directory**
  - **Outreach events for businesses**
  - **Surplus Property Sales**
  - **Purchasing Contacts**
Purchasing Website Tour

FOLLOW PURCHASING AT

Facebook.com / BizWithCityKnox   Twitter.com / BizWithCityKnox

Across all departments, the City of Knoxville spends more than $78 million each year on an array of goods and services that include everything from architectural and engineering services to pest control, and from automotive parts to liquid soap. Of these expenditures, all purchases over $5,000 are handled by buyers in the Purchasing Division who are committed to maintaining the highest level of open, free market competition while at the same time actively encouraging local small business participation.

LEARN MORE ABOUT THE PURCHASING DEPARTMENT AND DOING BUSINESS WITH THE CITY:

- Doing Business with the City
- Bid/Contracting Opportunities
- Vendor Registration
- Small Business & Diversity Outreach
- City Surplus
- Surplus Property, Vehicle Auctions, GovDeals
- Staff Contacts

EVENTS

Diversity Business Expo
March 3, 2022

Annual Business Opportunity Breakfast is Going Virtual!
June 23, 2021
View 2020 Presentation [PDF]

Annual ETPA Business Matching & Tradeshow Event
Canceled for 2021

Annual Diversity Business Enterprise Awards Ceremony
September 2021

UPCOMING BUSINESS OPPORTUNITIES AT THE CITY:

Following approval of the annual budget, the City of Knoxville compiles and presents a list of potential procurements for the next fiscal year. Please view this presentation below to see the forecasted business opportunities.

Click here to view the 2020 Business Opportunities Overview Presentation [PDF]
Contacts

- Purchasing Division
  - (865) 215-2070

- Small & Diversity Business Outreach Office
  - Luis Garcia, Diversity Business Specialist
    - (865) 215-2293, lgarcia@knoxvilletn.gov
  - Pamela Cotham, CPPB, Small Business & Diversity Outreach Manager
    - (865) 215-4032, pcotham@knoxvilletn.gov
Questions?