

July—September 2014



Small Business Connections

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Welcome to Purchasing

City Council recently approved the Operating Budget for the 2015 Fiscal Year which is from July 1, 2014 – June 30, 2015. With an anticipated 50 million in procurement dollars to be spent, the City of Knoxville hosted the annual Business Breakfast to encourage small businesses to participate in the procurement process. This breakfast was held on June 12th at the Knoxville Civic Coliseum. Approximately 175 business people were in attendance to learn about City of Knoxville procurement opportunities. Several department representatives were present to give their department's forecast, ranging from office supplies to multi-million dollar projects. The intent of this breakfast was to give local businesses a chance to hear first-hand the opportunities that will be available over the next 12-18 months.



If you are interested in receiving the PowerPoint presentation from the breakfast, please visit the Purchasing page of the City's website at www.cityofknoxville.org/purchasing. This document describes much of what the city plans to buy and when it plans to make the buys for the upcoming year.

Business Matchmaking and Tradeshow

The East Tennessee Purchasing Association (ETPA), which the city's Purchasing Division is a member of, is hosting an Annual Business Matchmaking and Tradeshow. This event will be held on Thursday, July 17, 2014 from 9:00 am to 3:30 pm at Rothchild Catering Facility, 8807 Kingston Pike, Knoxville, TN.

At this event, several regional procurement officers will be present to meet one-on-one with interested businesses. This is an outstanding event for small businesses to schedule appointments to meet with several procurement agencies, all under one roof.

For more information concerning the Matchmaking Event, please visit www.etpanews.org.



Recently Awarded Solicitations

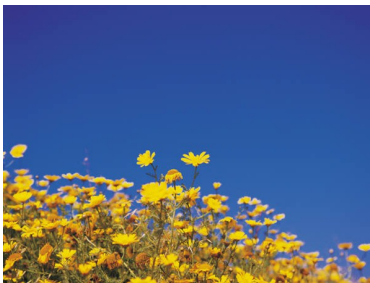
The City solicits sealed submissions for purchases of \$25,000 or more. It solicits quotes by email or fax for purchases between the amounts of \$5,000 and \$25,000.

Listed below are some of the solicitations that have been awarded within the past 90 days.



Item	Awarded Supplier	Amount
Strong Box	BOSS Innovation & Marketing, Inc.	8,628
Respirator Fit Tester	Southern Safety Supply, LLC	7,460
Police Bicycles	Fudges Freight Brokerage Inc.	6,930
T-shirts	Bacon & Company, Inc.	6,878
Screamin' Eagle Forensic Workstation	High Tech Crime Institute, Inc.	13,374
PeopleSoft Support Renewal	Mythics, Inc.	28,752
Sophos License Renewal	Insight Public Sector, Inc.	36,782
Dell OptiPlex 9020 Desktops	GovConnection, Inc.	88,174
Police Equipment for Cruisers	Law Enforcement Supply	95,949
30" Stop Signs w/Protective Overlay	Custom Products Corp.	13,650
Thermoplastic	The Sherwin-Williams Company	7,271
Tractors w/Boom Mowers	Dickson County Equipment Co., Inc.	285,000
Bucket Truck for Urban Forestry Division	O.G. Hughes & Sons, Inc	161,763
Mid-mount Bucket Loader	Tyler Brothers Farm Equipment	6,997
Antifreeze for two in ground tanks at KAT	Hutchens Petroleum	20,015
Repair Parts for KFD Engine #17	Ferrara Fire Apparatus, Inc.	6,336
Dual Axle Trailer for P&R	Trailer Specialists of Knoxville, Inc.	8,760
Navigator CCU Control Unit	Southern Lighting & Traffic Systems	5,115
Aluminum Sign Blanks	Vulcan, Inc.	9,595
Financial Auditing Services for FY13/14	Crosslin & Associates	169,000
Customer Service Training	AchieveGlobal	23,500
Mowing & Landscaping: KPD Phil E Keith Firing Range	B&B Lawn Services, LLC	28,617
Intergrated Time Collection System	Kaba Workforce Solutions	24,088
Cross Park Drive Drainage Improvements Project	Twin K Construction, Inc.	3,735,868
Supply & Installation: LED Electronic Sign Marquee	Datatronic Control, Inc.	42,600
LOI Pleasant Ridge Sidewalk Project at Wilson Rd	Barge Waggoner Sumner & Cannon, Inc.	45,100
2014 Paint Pavement Striping Project	Volunteer Highway Supply Co., Inc.	81,900
Security Services	Security Walls, LLC	55,408
2014 Curb Cuts Project	Design & Construction Services, Inc.	400,105
Prosser Rd Drainage Improvements Project	Twin K Construction, Inc.	1,442,974
Chilhowee Park Public Restroom Pavilion	Danco, Inc.	319,800
Telescopic Gymnasium Seating–Cecil Webb Rec. Ctr.	Southern Facility Sales & Service	21,150

Contact the Purchasing Office to review previous bid awards. Price your product/service competitively. Cost is an important factor in the bidding process.



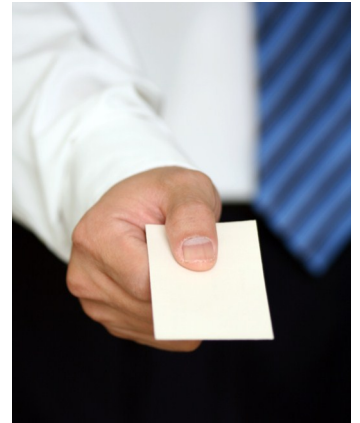
Purchases below \$5,000 are at the City's discretion. Each department is allowed to purchase without a formal competitive process.

Upcoming Procurement Opportunities

The City of Knoxville achieves the highest degree of open, free market competition when soliciting quotes, bids, proposals and/or qualifications. By posting bid opportunities on the website, and participating in various outreach programs throughout the year, the purchasing division keeps businesses informed about available contracting opportunities.

Below are some of the opportunities to look for over the next 90 days.

Items to be Purchased	Projected Bid Dates	Department
Janitorial Services - Safety City and KPD Training Academy @ the Moses Center	July 2014	Knoxville Police Dept.
Janitorial Service - Lorraine Street	July 2014	Engineering
Automotive Batteries	July 2014	Fleet
Pursuit Tires	July 2014	Fleet
Bulk Motor Oil Dispensers	July 2014	Knoxville Area Transit
Krutch Park Upgrades	Summer 2014	Public Service
Neighborhood Drainage Project - Phase 1	July-August 2014	Engineering
Sidewalk Replacement	July-August 2014	Engineering
East Knoxville KAT Super-stop at Kirkwood Street	July-August 2014	Engineering
Fountain City Lake Improvements	July-August 2014	Engineering
Lakeshore Park Small Building Demolition	July-August 2014	Engineering
Westland Drive Drainage & Bridge Improvements	July-August 2014	Engineering
Wilkerson Road Bridge Replacement	July-August 2014	Engineering
Will Skelton Greenway Stabilization Project	July-August 2014	Engineering
Carport Covering (Bus)	August 2014	Knoxville Area Transit
Holbrook Drive Bridge Replacement	July-September 2014	Engineering
2013 Neighborhood Drainage Program	August-September 2014	Engineering
Beverly Road Bridge Rehabilitation	August-September 2014	Engineering
Pleasant Ridge Road Sidewalk at Sullivan Road	August-September 2014	Engineering
W. Young High Pike Sidewalk	August-September 2014	Engineering
Cumberland Avenue Streetscapes	September 2014	Engineering
Drill Press	September 2014	Knoxville Area Transit
Janitorial Services - East District precinct and Safety Education offices	September 2014	Engineering



Visit the purchasing webpage often at www.cityofknoxville.com/purchasing for specifications of bid and quote solicitations.



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We Want Your Business

Diversity Outreach

The City of Knoxville realizes the importance of diversity in all aspects of local government. The Purchasing Office is no exception. Small, Minority, Woman, Veteran, and Service-Disabled Veteran-owned businesses play an important role in the progress and continued success of this great city. The City of Knoxville looks forward to doing business with you and sincerely hopes this information will help you compete for City business.



Outreach and Networking

2014 TDOT DBE Small Business Annual Meeting

August 18-19, 2014

Nashville Airport Marriott Hotel



Expanding Your Business:

Employees, Strategic Partners, and Technology