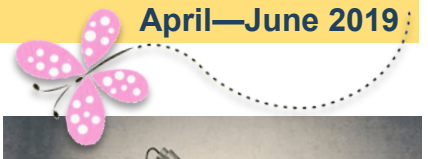


# SMALL BUSINESS CONNECTIONS

Purchasing Division

CITY OF KNOXVILLE, TN

April—June 2019



## 11th Annual Business Breakfast

The City of Knoxville will host this free event on Wednesday, June 19, 2019, in the Jacobs Building at Chilhowee Park & Exhibition Center. Join us to learn more about upcoming projects and opportunities to do business with the City. All businesses are welcome, and diversity businesses (small, minority, women, and service-disabled veteran owned businesses) are strongly encouraged to attend.

### Sessions

Several City department representatives, along with officials from Knoxville's Community Development Corporation (KCDC) and the Public Building Authority (PBA), will discuss specific upcoming projects in small group sessions. Session topics will range from office supplies to multi-million dollar construction projects.

Other City departments that will be represented include Community Development, Engineering, Fire, Fleet, Knoxville Area Transit (KAT), Knoxville Utility Board (KUB), Parks & Recreation, Knoxville Police Department, Public Service, and Redevelopment.

### Registration

Register online at [www.bit.ly/KnoxBizBreakfast](http://www.bit.ly/KnoxBizBreakfast). Please email any questions to [DiversityBusiness@knoxvilletn.gov](mailto:DiversityBusiness@knoxvilletn.gov).



### Andrews Electric Services

Owner: Horace D. Andrews

*For over 40 years, Andrews Electric Services has been providing skilled electric installation, maintenance and repair services in the Oak Ridge and Knoxville areas. They are a recipient of the Urban League's Minority Business of the Year Award, and recently subcontracted with Siemens to provide electrical work on the City's LED Streetlight Retrofit project.*

*To read more about this DBE Vendor Spotlight, please visit us on Facebook:*

**@BizWithCityKnox**

### *In This Issue*

- Annual Business Breakfast
- DBE Vendor Spotlight
- Recently Awarded Solicitations
- Upcoming Procurement Opportunities
- Business Advisory Council
- Outreach & Networking Event



*Please join us at the Business Breakfast on June 19, 2019!*



### Bid Tabulations

Bid Tabulations from the most recent opened Sealed Bids and Requests for Quotes are posted online at [knoxvilletn.gov/bids](http://knoxvilletn.gov/bids)

The tabulations are preliminary and are for informational purposes only, not a notification of award.

## Recently Awarded Solicitations

The City solicits sealed submissions for purchases of \$25,000 or more. For purchase amounts between \$5,000 and \$25,000, quotes are solicited by email or fax. For purchases below \$5,000, each department is allowed to purchase without a formal competitive process.

Listed below are some solicitations that have been awarded within the past 90 days.

Item Description	Awarded Supplier	Amount
Surveying Equipment	Precision Products	\$ 35,473
Streetlight & High Mast Maintenance and Repair	Service One, Inc	\$ 1,200,000
Various Plants and Flowers	Siteone Landscape Supply	\$ 17,244
DesignJet T2530 Printer	RJ Young Co	\$ 7,449
Annual Support Renewal - Oracle Database	Mythics	\$ 7,989
Police Motorcycles	Knoxville Harley-Davidson	\$ 111,448
Market Square Concrete Repair	Master Service Companies, LLC	\$ 7,354
Fire Station #17 Roof Repair	Pioneer Builders, Inc	\$ 49,049
Residential Demolition at 522 Fern Street	Adkins Demolition	\$ 14,300
Firing Range Bathroom Project	Holston Construction	\$ 9,248
Landscaping Services at Suttree Landing Park	Patriot Lawn Maintenance, LLC	\$ 65,000
Mowing Services	Avalawn, Inc	\$ 61,965



## Are you registered?

Register to be a City of Knoxville vendor at [knoxvilletn.gov/bids](http://knoxvilletn.gov/bids)

## What are the benefits of registering?

Ensure that you are set up and ready to bid when the opportunity arises. Bids received from non-registered businesses may be rejected.

By registering as a vendor and completing your business profile, you will also receive timely email notices of relevant solicitations out for bid.

The City of Knoxville spends more than \$78M each year on an array of goods and services. Our Purchasing Division is committed to maintaining the highest degree of open, free market competition while also actively encouraging small business participation.

By posting solicitations online and participating in various outreach programs throughout the year, the Purchasing Division is committed to keeping the community informed of available opportunities.

# Upcoming Procurement Opportunities

The City of Knoxville strives for the highest degree of open, free market competition when soliciting quotes, bids, proposals and qualifications. By posting bid solicitations on our website, and participating in various outreach programs throughout the year, the Purchasing Division is committed to keeping businesses informed about available contracting opportunities.

Listed below are a few opportunities to look for over the next 90 days.

Item Description	Projected Bid Date
Track & Field and Cross Country Services	April 2019
Urban Wilderness Gateway Infrastructure Project	April 2019
Zero Emission Electric Buses	May 2019
Boyd Bridge Pike Sidewalk Project	Spring 2019
Building Mural for Habitat for Humanity	Spring 2019
Cumberland Ave Signals Project	Spring 2019
Flagging Services	Spring 2019
Milton Roberts Recreation Center Roof Project	Spring 2019
Mineral Springs Bridge Replacement Project	Spring 2019
Recycling of electronics	Spring 2019
Rock Salt	Spring 2019
Trail Maintenance Services at select parks	Spring 2019



# Business Support


The Office of Business Support is seeking applications from local business owners to join the **Business Advisory Council**. The BAC promotes regular and open communication between City government and members of the business community in order to develop tools and practices that help strengthen this relationship. The deadline to apply is June 15.


Visit [knoxvilletn.gov/businesssupport](http://knoxvilletn.gov/businesssupport) for application forms. Please email questions to Patricia Robledo at [probledo@knoxvilletn.gov](mailto:probledo@knoxvilletn.gov).

*We Want Your Business*



**Purchasing Division**  
400 Main Street, Room 667  
Knoxville TN 37902

 (865) 215-2070

 [diversitybusiness@knoxvilletn.gov](mailto:diversitybusiness@knoxvilletn.gov)

 [knoxvilletn.gov/purchasing](http://knoxvilletn.gov/purchasing)

 @BizWithCityKnox



## Outreach and Networking Events

### Government Contracting—TVA Proposal Workshop—Lunch

May 15 in Knoxville. Learn how to participate in the TVA procurement process and find out what products & services TVA is seeking. Co-sponsored by PTAC. This event is free, and lunch will be provided. Register online at [www.bit.ly/TVAworkshop](http://www.bit.ly/TVAworkshop).



### 11th Annual Business Breakfast

June 19 in Knoxville at Chilhowee Park (Jacobs Bldg) Free to attend! Meet representatives from multiple City departments and several other agencies. Register online: [www.bit.ly/KnoxBizBreakfast](http://www.bit.ly/KnoxBizBreakfast).



### 14th Annual Trade Show

July 18 in Knoxville. Meet & network with procurement agents from several cities, counties, and other agencies from East Tennessee. Tradeshow booths and sponsorships available. For more details, visit [etpanews.org](http://etpanews.org).

